PEASE DEVELOPMENT AUTHORITY

Tuesday, May 20, 2025

Place: 55 International Drive – Board Conference Room

Watch Meeting Via Live Stream: https://townhallstreams.com/towns/pease_dev_nh

BOARD OF DIRECTORS' MEETING

PUBLIC AGENDA

Time: 8:30 a.m.

AGENDA

- I. Call to Order:
- II. Acceptance of Meeting Minutes: Board of Directors' Meeting of April 15, 2025 * (Fournier)
- **III.** Public Comment:
- **IV.** Committees:
 - A. Report:

No Items to Report

- V. Old Business:
 - A. Report:
 - 1. Rye Harbor Study Consultant Update
- VI. Consent Agenda Items:
 - A. Consent Agenda Approvals * (Conard):
 - 1. Legal Services * (Ferrini)
 - 2. Portsmouth International Airport at Pease Franklin Paint Airfield Paint * (Parker)
 - 3. Insurance Renewal Life, Accidental Death & Dismemberment, and Long-Term Disability, Insurance * (**Levesque**)
 - 4. New Hampshire Avenue Right Turn Lane Approvals * (Semprini)
 - 5. Lonza Biologics, Inc. Sprung Structure Extension * (Conard)
 - 6. Skyhaven Terminal Apron Rehabilitation Accept Grant and Award Contracts * (Fournier)
 - 7. City of Portsmouth Concept Approval Wastewater Treatment Plant 135 Corporate Drive * (**Parker**)
- VII. Finance:
 - A. Executive Summary *
 - B. Reports:
 - 1. FY2025 Financial Report for the Nine-Month Period Ending March 31, 2025 *
 - 2. Cash Flow Projections for the Nine Month Period Ending January 31, 2026 *
 - 3. Pease International Tradeport Capital Improvement Plan FY 2025 FY 2031 *
 - C. Approvals:
 - 1. BankProv Revolving Line of Credit Renewal * (Ferrini)

VIII. Licenses/Rights of Entry/Easements/Rights of Way:

A. Report *:

- 1. Rochester Police Department and Flight 4CF Inc. Skyhaven Airport Wings and Wheels Event Right of Entry
- 2. EAA Chapter 225 Skyhaven Airport Staging and Hosting Chapter Events Right of Entry
- 3. ProCon Flightline Road and Kilo Taxiway Apron and Ramp Area Right of Entry

IX. Leases:

A. Report *:

- 1. Sublease between Aviation Avenue Group LLC and GP Building Products Operations LP at 100 New Hampshire Avenue (Suite 100)
- 2. Sublease between Two International Group, L.L.C. and Cianbro Corporation at 2 International Drive (Suite #105)
- 3. Sublease between 30 International Drive, LLC and RWW Home and Community Rehab Services, Inc. at 30 International Drive (Suite 105A)
- 4. Sublease between 325 Corporate Dr II LLC, Bottomline Technologies, Inc. and Market Square Architects at 325 Corporate Drive
- 5. Sublease between 222 International, LP and Sycom Enterprises LLC at 222 International Drive (Suite #135)
- 6. Portsmouth International Airport at Pease Enterprise Rent-A-Car Company of Boston Exercise First of Two One-year Options

B. Approval:

1. 111 New Hampshire LLC – 111 New Hampshire Avenue – Lease Amendment * (Semprini)

X. Contracts:

A. Report *:

- 1. IETLS Portsmouth International Airport at Pease Maintenance Service Plan
- 2. PremierFence Pease Golf Course Replacement of Vinyl Fence
- 3. JLP Sealcoating Portsmouth International Airport at Pease Short Term Parking
- 4. Vanasse Hangen Brustlin, Inc. 100 New Hampshire Avenue Truck Turning Evaluation

XI. Signs:

A. Report:

No Items to Report

XII. Executive Director:

A. Reports:

- 1. Golf Course Operations *
- 2. Airport Operations *
 - a) Portsmouth International Airport at Pease (PSM)
 - (i) Air Traffic Control Tower Update *
 - b) Skyhaven Airport (DAW)
 - c) Noise Line Report
 - (i) April 2025 *

3. Tradeport Operations ⁺

XIII. Division of Ports and Harbors:

- A. Reports:
 - 1. Division of Ports and Harbors Facilities Report *
 - 2. Hampton Harbor Right of Entry Miss Maura Fisheries, LLC *
 - 3. Port Advisory Council Meeting Minutes of March 26, 2025 *

B. Approval:

 Granite State Minerals – Exercise Second of Three (3) One-Year Options to License and Operating Agreement * (Parker)

XIV. New Business:

- A. Grant Applications to be Filed in May:
 - Skyhaven Terminal Apron Reconstruction Grant

XV. Special Event:

- A. Report *:
 - Marathon Sports, LLC Portsmouth 5K Road Race May 25, 2025
 - 2. National MS Society May 31, 2025

XVI. Upcoming Meetings:

 Port Committee
 June 9, 2025 @ 8:00 a.m.

 Finance Committee
 June 9, 2025 @ 9:00 a.m.

 Golf Committee
 June 16, 2025 @ 8:30 a.m.

 Board of Directors
 June 17, 2025 @ 8:30 a.m.

All Meetings begin at 8:30 a.m. unless otherwise posted.

XVII. Directors' Comments:

XVIII. Adjournment:

XIX. Press Questions:

XX. Consultation with Counsel:

- * Related Materials Attached
- ** Related Materials Previously Sent
- *** Related Materials will be provided under separate cover
- + Materials to be distributed at Board Meeting
- Confidential Materials



Director Fournier:

I make a motion to accept the meeting minutes of the Board of Directors' meeting held on April 15, 2025.

N:\RESOLVES\2025\Approve Minutes 4-15-25 (5-20-25).docx

PEASE DEVELOPMENT AUTHORITY BOARD OF DIRECTORS' MEETING MINUTES

Tuesday, April 15, 2025

Presiding:

Steve Duprey, Chairman

Present:

Thomas G. Ferrini, Treasurer; Steve Fournier; Susan B. Parker, Karen Conard, and

Brian Semprini

Absent:

Neil Levesque, Vice Chair

Attending:

Paul E. Brean, Pease Development Authority ("PDA") Executive Director; Anthony I. Blenkinsop, Deputy Director / General Counsel; Josh Wyatt, Deputy General Counsel; Suzy Anzalone, Director of Finance; Michael R. Mates, Director of Engineering; Richard Hartley, Assistant Director of Ports and Harbors; Tom Maciel, Operations Manager, Division of Ports and Harbors; Jared Sheehan, Environmental Compliance Manager; Chasen Congreves, Director of Operations; Andrew Pomeroy, Director of Aviation Planning & Regulatory Compliance; Jessica Patterson, IT Administrator; and

Raeline A. O'Neil, Executive Administrative Assistant

AGENDA

I. Call to Order:

Chairman Steve Duprey ("Duprey") called the meeting to order; the meeting commenced at <u>8:47</u> a.m.

II. Acceptance of Meeting Minutes: Board of Directors' Meeting of March 11, 2025

Director Conard <u>moved</u> the <u>motion</u> and Director Ferrini <u>seconded</u> to accept the meeting minutes of the Board of Directors' meeting held on March 11, 2025.

<u>Discussion</u>: None. <u>Disposition</u>: Resolved <u>unanimous</u> vote for; motion <u>carried</u>.

III. Public Comment:

AJ Dickens ("Dickens") – National Passport Center ("NPC") – spoke to NPC's participation in the TAP (Tenants at Pease) Softball League since 2005 and its recent exclusion from participation. Indicated on April 4th informed there were two additional weeks to register, on April 11th informed to hold off registering, and on April 14th informed the league reached maximum capacity of 16 teams. Dickens indicated a couple organizations have been allowed to enter multiple teams and that there are a few new organizations added to the league. Spoke to NPC's moral affected within the TAP community, asked Board to reconsider the decision and allow NPC's participation in the TAP softball league; this would be in line with TAP's mission to foster inclusion, fairness and meaningful connection among its members.

Duprey asked Paul Brean ("Brean"), Executive Director if the fields are under PDA jurisdiction and City maintained. Anthony I. Blenkinsop ("Blenkinsop"), Deputy Director / General Counsel indicated PDA is not involved in the coordination of the TAP league. Chasen Congreves ("Congreves"), Director of Operations indicated the softball league is run by TAP. Brean indicated PDA, as a member of TAP, could provide a letter to TAP to suggest inclusion of all organizations.

Dickens indicated Sig Sauer has four teams in league, Lonza has two teams in the league, the Visa Center ("VC") just became a TAP member this year and would like to enter a team too; ultimately adding two teams (NPC and VC) to the league.

Duprey suggested Brean write a letter to the TAP softball league commissioner to suggest the incorporation of a previously existing team.

Dickens indicated in the past, there had not been a limit on the number of participants to a team; this year they have capped the teams to 20 members causing an increase to the number of teams wanting to participate.

IV. Committees:

No Items to Report

V. Old Business:

No Items to Report

VI. Consent Agenda Items:

- A. Consent Agenda Approvals:
 - 1. Legal Services
 - 2. Pease Golf Course Daily Fee and Riding Cart Rate Increase
 - 3. Vanasse Hangen Brustlin, Inc. Scope and Fee Portsmouth International Airport at Pease Airfield Stormwater, Fueling and Best Management Practices Study
 - 4. Towing Service Right of Entry National Wrecker Service Inc.

Director Semprini <u>moved</u> the <u>motion</u> and Director Conard <u>seconded</u> that the Pease Development Authority Board of Directors hereby moves that item numbers <u>1-3</u> from the consent agenda list below be approved as a single consent agenda item, and that the proposed motions included for each be incorporated into such approval as the operative motion for each item.

- 1. Legal Services
- 2. Pease Golf Course Dailey Fee and Riding Cart Rate Increase
- 3. Vanasse Hangen Brustlin, Inc. Scope and Fee Portsmouth International Airport at Pease Airfield Stormwater, Fueling and Best Management Practices Study

<u>Discussion</u>: None. <u>Disposition</u>: Resolved <u>unanimous</u> vote for; motion <u>carried</u>.

4. Towing Service Right of Entry - National Wrecker Service Inc.

Director Parker <u>moved</u> the <u>motion</u> and Director Conard <u>seconded</u> that the Pease Development Authority ("PDA") Board of Directors hereby approves of and authorizes the Executive Director to enter into a Right of Entry with National Wrecker Service Inc. ("National") of Portsmouth, NH for a period of five (5) years for on-call towing services of both vehicles and aircraft on and from PDA properties; all in accordance with the memorandum of Chasen Congreves, Director of Operations, dated April 4, 2025.

<u>Discussion</u>: Parker inquired as to a bid requirement for services as well as utilizing sole source; assumed due to specific requirements, but those were not provided. Congreves indicated the timely requirements for aircraft recovery, National has unique equipment and agreements with outside entities for additional assistance in order to respond in a timely manner.

Blenkinsop stated there isn't a requirement that the service is put out to bid as PDA is not paying for towing services; rather the owner of the vehicle towed would pay. Blenkinsop further indicated this is not an exclusive agreement, but to provide a service needed at Tradeport / Airport; Parker spoke to stronger verbiage.

Duprey spoke of the timeliness needed and further stated if another company had the right equipment, certifications and insurance it could happen; Congreves stated typically it is on the airline to provide service, but PDA has a redundancy need to keep things operational as quickly as possible.

Ferrini spoke to "uniquely qualified" language in staff memo should be clearly identified.

<u>Disposition</u>: Resolved <u>unanimous</u> vote for; motion <u>carried</u>.

VII. Finance:

- A. Executive Summary
- B. Reports:
 - 1. FY2025 Financial Report for the Eight-Month Period Ending February 28, 2025
 - 2. Cash Flow Projections for the Nine Month Period Ending December 31, 2025

Finance Director Suzy Anzalone ("Anzalone") spoke to the Executive Summary and two (2) reports and indicated on a year-to-date ("YTD") basis the consolidated revenues are trending 3% above budget with operating expenses slightly under budget. With respect to some of the business units, the Airport is trending on budget despite significant snow related expenditures; Tradeport line item is over budget due to environmental testing expenses; the Division of Ports and Harbors ("DPH") has revenues trending under budget, but February was a strong month for wharfage and dockage fees and anticipate March to be a strong month as well. Anzalone spoke to previous discussions with the Board regarding the significant engineering expenses at DPH and stated if those expenses were removed, DPH would be breaking even for the year.

Anzalone spoke to current assets for both DPH and PDA, as well as YTD capital expenditures being at \$5.7 million. Further, informed the Board of the cash flow for Tradeport of \$20.8 million which includes just under \$5 million in grant funding, with cash outflows of \$26.6 million to include \$12 million in both grant and non-grant related capital expenditures. With this information anticipates unrestricted cash flow to be at \$8.8 million.

Regarding DPH, Anzalone provided the Board with a summary of three capital projects which were recently presented to the House Public Works and Highways Committee in March. These projects were submitted last April as part of the capital budget but resubmitted again. Projecting \$4.1 million in unrestricted cash inflows with \$2.3 million in grant funding and cash outflows of just under \$5 million with \$2 million in grant and non-grant related capital expenditures. This will leave DPH with a cash balance of under \$400,000 at the end of the calendar year, even with a couple of capital expenditures being deferred. Anzalone informed the Board over the last fourteen months, DPH spent just under \$900,000 between out-of-pocket expenses on the BUILD grant project at the main wharf, capital improvements related to storm in January of 2024, as well

as out-of-pocket capital expenses for the gatehouse in Rye, the gangway, paving at Market Street with only approximately \$160,000 in FEMA funds being received. There are also some capital expenditures (\$300,000) included in the cash flow that still need to be performed. While DPH is moving in the right direction there are some driving forces to support the needed revenue increase at DPH, as well as managing expenses to build a cash reserve.

Duprey spoke to the information provided regarding DPH, cash flow concerns at the harbors, and the necessity to manage cash flow/expenses keeping the harbors operational; Anzalone spoke to the major expenses due to storms and the need manage cash flow / expenses to maintain a stronger position.

Parker inquired into the turnaround time regarding FEMA reimbursement; Anzalone indicated reimbursement for some expenses incurred in January of 2024 were received in October of 2024, but there is still one outstanding.

Tom Maciel ("Maciel") Operations Manager indicated that some of the project reimbursement is contingent upon completion, these are in the process of being completed.

Duprey asked about the outstanding amount of reimbursement anticipated from FEMA; Anzalone / Maciel indicated between \$45,000 and \$47,000.

Ferrini inquired into whether FEMA has been interrupted in its ability to provide funding; Anzalone spoke to a recent discussion with FEMA and had been informed there is no known interruption and things are still moving forward.

Ferrini also mentioned DPH is financially separated from PDA. Duprey reaffirmed the fact that PDA revenue cannot be utilized to fund DPH.

3. FY25 - Berry Dunn Pre-Audit Presentation and Engagement Letter

Anzalone introduced two (2) members of Berry Dunn ("BD") providing the Pre-Audit Presentation: Katie Balukas ("Balukas") and Kate Skrocki ("Skrocki").

Balukas spoke to BD's overall audit plan and the engagement letter summary. Balukas spoke to the requirement communications which summarizes BD's preparation and presentation of the financial statements with management, designing, implementing and maintaining internal controls. BD's role being to express an opinion of reasonable assurance as it does not test 100% of the reported transactions, management discussion / analysis, and Required Supplemental Information ("RSI") of pension and other benefit plans. Further, the audit does not relieve management of its responsibilities as BD reviews internal controls but does not issue an opinion of the controls.

Duprey asked if an internal control were identified as deficient, would it be pointed out; Balukas affirmed and further indicated it would be noted as a material weakness or significant deficiency; however, PDA has not had any in several years. Throughout BD's procedures, if a best practice or an efficiency is identified, it would be relayed to Anzalone.

BD does perform tests on key areas which vary from year to year due to PDA's significant asset liabilities and should the Board have any additional areas for review, those could be incorporated into the audit plan.

Balukas spoke to the various PDA schedules that are reviewed during the audit as well as any supplementary notes. These recording and reporting financial statements are reviewed for accuracy and consistency; this information is not audited.

Balukas also spoke of the requirement of federal compliance audit due to the receipt and expenditure over \$750,000.00 of federal grant awards each year. BD issues an opinion on compliance as it relates to the major programs. Tests will be performed regarding the compliance and schedule of federal awards and expenditures performed for the year. Balukas indicated in the past, the Airport Improvement Program ("AIP") has been reviewed, and it will be reviewed again this year; on a cash basis depending on receipt of FEMA funding, that may be an area reviewed as well.

Skrocki spoke to significant audit areas reviewed, how BD incorporates an element of unpredictability and modifying audit approach, as necessary.

Duprey inquired how testing for unknown accounts payable is perform; Skrocki indicated a review of what has been paid after the year end as well as tracing back the service invoices provided prior to the fiscal year end.

Parker inquired of the number of federal compliance areas reviewed; Skrocki stated it depends each year on what qualifies with programs selected. Balukas stated the last couple of years a review of the BUILD grant and AIP have been performed due to receipt of significant funding.

Skrocki spoke further to audit timing, communications with management of issues that may have arisen over the fiscal year, and the anticipated schedule of fieldwork. The year end procedures are scheduled to occur on the weeks of August 25th and September 1st and will include management's participation / review of the financial statements. It is anticipated that draft reports will be provided to management by October 3rd with provision to the Audit Committee; BD will issue its reports by mid-October and those reports will be provided to the State for filing.

A communication letter will be provided at the end of the audit providing any internal control matters identified; do not anticipate there to be any identified. This communication will also include any accounting pronouncements or standards regarding GASB 101 and 87. Have not previously encountered any difficulties or disagreement when performing the audit and do not anticipate any. Lastly, BD will obtain a signed representation letter at the conclusion of the audit.

Lastly, Balukas spoke about planning inquiries, interactions with PDA staff and inquired if the Board had any questions regarding the presentation.

VIII. Licenses/Rights of Entry/Easements/Rights of Way:

A. Report:

1. Right of Entry – Skyhaven Airport - New England Seacoast Region Chapter 225 of the Experimental Aircraft Association

- 2. Right of Entry Pipeline Corridor CDM Constructors Inc. and Strategic Environmental Services, Inc.
- 3. Right of Entry 119 Arboretum Drive IB Abel, Inc.

In accordance with the "Delegation to Executive Director: Consent, Approval and Execution of License Agreements," PDA entered into the following Right-of-Entry:

1. Name:

New England Seacoast Region Chapter 225 of the Experimental

Aircraft Association

License:

Right of Entry

Location:

Skyhaven Airport

Purpose:

Annual Pancake Breakfast

Term:

April 12, 2025, with a rain date of April 13, 2025

Brean indicated due to the inclement weather the event was cancelled and anticipate it to be rescheduled to a future date.

2. Name:

CDM Constructors Inc. and Strategic Environmental Services,

Inc.

License:

Right of Entry

Location: Purpose:

Pipeline Corridor Waddle Removal

Term:

March 31, 2025, through April 2, 2025

Name:

IB ABEL, Inc.

License:

Right of Entry

Location:

119 Arboretum Drive, Portsmouth International Airport at Pease

Purpose:

An extension of its ROE through April 4, 2025, to complete outstanding items,

specifically removal of equipment from the Premises

Term:

Original ROE dated October 1, 2024; equipment removal by April 4, 2025

Director Fournier was consulted and granted his consent regarding these Rights of Entry.

IX. Leases:

A. Report:

- 1. Sublease between 30 International Drive, LLC and Baypoint Behavioral Health at 30 International Drive (Suite 101)
- 2. Sublease between 30 International Drive, LLC and Authentically You Counseling PLLC at 30 International Drive (Suite 203)
- 3. Sublease between 100 International, LLC and PICO LLC dba PAHI and PAHI USA at 100 International Drive (Suite 350)
- 4. Sublease between One New Hampshire Avenue, LLC and Highland Advisory Group LLC at 1 New Hampshire Avenue (Suite #215)

In accordance with the "Delegation to Executive Director: Consent, Approval of Sub-Sublease Agreements" PDA approved the following lease option with:

1. Tenant:

Baypoint Behavioral Health

Space:

30 International Drive (Suite 101)

Use: Term: Behavioral Health Office and general office use Sixty (60) months; Commencement April 1, 2025

2. Tenant:

Authentically You Counseling

Space: Use:

30 International Drive (Suite 203)

m

Mental Health Counseling Office and related office use

Term:

Eighty-Four (84) months with two options to extend for a term of five (5)

years; Commencement April 1, 2025

3. Tenant:

PICO LLC dba PAHI and PAHI USA 100 International Drive (Suite 350)

Space: Use:

Business office and customary accessory uses

Term:

Three (3) years and Two (2) months with two (2) three (3) year options;

Commencement April 1, 2025

4. Tenant:

Highland Advisory Group LLC

Space:

1 New Hampshire Avenue (Suite #205)

Use:

General Office and related use

Term:

Two (2) years with one (1) three-year option; Commencement

April 1, 2025

The Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements also requires the consent of one member of the PDA Board of Directors. In this instance, Director Fournier was consulted and granted his consent.

X. Contracts:

A. Report:

- 1. Sunbelt Rental Stump Grinder Pease Tradeport and Airport Terminal Tree Stump removal
- 2. Fuss & O'Neil Market Street Marine Terminal 555 Market Street Update Stormwater Pollution Prevention Plan
- 3. Lakes Region Environmental Skyhaven Annual Fuel System Inspection
- 4. Electrical Wholesalers, Inc. Portsmouth International Airport at Pease Lighting Improvements at the Terminal

In accordance with Article 3.9.1.1 of the PDA Bylaws, Brean reported the following:

1. Project Name:

Sunbelt Rentals

Board Authority:

Director Ferrini

Cost:

\$1,110.57

Summary:

Removal of tree stumps left along Corporate Drive and at the terminal

2. Project Name:

Fuss & O'Neil

Board Authority:

Director Ferrini

Cost:

\$5,500.00

Summary:

Update the Stormwater Pollution Prevent Plan for the Market Street

Marine Terminal at 555 Market Street

3. Project Name:

Lakes Region Environmental

Board Authority:

Director Ferrini

Cost:

\$3,444.89

Summary:

Skyhaven Annual Fuel System Inspection

4. Project Name:

Electrical Wholesalers, Inc.

Board Authority:

Director Ferrini

Cost:

\$7,243.04

Summary:

Lighting improvements at the Portsmouth International Airport at Pease

terminal located out front of the US Custom and Border Patrol

customer service window/Federal Inspection Station (FIS) main foyer,

as well as inside the Gate 1 domestic hold room area.

XI. Signs:

No Items to Report

XII. Executive Director:

A. Reports:

1. Golf Course Operations

Scott DeVito ("DeVito"), Pease Golf Course General Manager, spoke to delivery of the 100-golf cart fleet on March 18th and ten days later opened 18 holes at the course; even with this year's inclement weather the course is still trending ahead of last year's numbers. The patio awning is being installed later today, and the event tent will be up as of next week with the first outdoor function scheduled for Sunday, May 3rd. DeVito spoke to coordinating with staff for a netting replacement at hole 14 and the approved rate increase to indicate it has been four years since the last increase; thanked the Board in keeping price point to a moderate increase for the Seacoast community. PGC maintains 27 holes, which allows for the volume of play in order to keep the revenue where it needs to be.

2. Airport Operations

- a) Portsmouth International Airport at Pease (PSM)
- b) Skyhaven Airport (DAW)

Brean stated traffic at the terminal has doubled with a blended mix of DOD flights and leisure travel. Spoke to both fuel flowage and parking revenue being strong and indicated with the upcoming school vacation there are six (6) flights scheduled for Saturday. Spoke to a recent visit at the airport by Governor Ayotte who also meet with a Marine squadron who arrived at the terminal.

Brean clarified information relayed at the March meeting to indicate the Air Traffic Control Tower ("ACTC") is the 9th busiest for the Air Force, and the 6th busiest for the New England region. Further Brean spoke to the final design of the ATCT being completed by Harriman; this design will be brought to the Board

in the near future for consideration as improvements are desperately needed.

At Skyhaven, a Wings and Wheels event (STEM program) is scheduled for June 7th and planning is moving forward for with the NH ANG for an Open House at PSM in early September with performances by the Blue Angels.

c) Noise Line Report

(i) March 2025

Brean spoke to two noise complaints received and stated staff have reviewed the complaints and will reach out with any additional information to be provided to the callers.

XIII. Division of Ports and Harbors:

A. Reports:

- 1. Division of Ports and Harbors Facilities Report
- 2. Commercial Mooring Transfer Nardello to Lakeman
- 3. Commercial Mooring Transfer Fraser to Groux
- 4. Commercial Mooring Transfer Ward to Rosa
- 5. Commercial Mooring Transfer Lamprey, Jr. to Lamprey III
- 6. Commercial Mooring Transfer Stevens to Kenney, Jr.
- 7. Commercial Moorings for Hire Applications
- 8. Port Advisory Council Meeting Minutes of January 8, 2025

Tom Maciel ("Maciel"), Operations Manager spoke to the report within the Board materials and further stated March had been a busy month with several vessels utilizing the Market Street terminal for off loading of salt and on / off loading and equipment / materials by SubCom. The Market Street terminal activity at the end of the week at will be paused in order to wrap up the crack repairs on the decking with MAS; anticipated this will be ongoing through May. Provided a status update regarding the Portsmouth Fish Pier ("PFP") project, indicated floats were installed at Rye Harbor on March 27th and at Hampton Harbor on April 10th. Maciel spoke to the review of terminal tariffs, working with International Association of Maritime Port Executives, to allow for an opportunity for the main terminal to be utilized more through the summer season; to increase vessel traffic. Historically, the focus at the Market Street terminal has been during the winter with salt, now looking to utilize the Market Street terminal all year long.

Maciel spoke of the upcoming motion for the Board's consideration regarding an increase in parking fees; previously a comprehensive study had been performed on the surrounding area and at other state facilities, which supports the proposed increase.

Maciel introduced to the Board the new Assistant Port Director Richard Hartley who started on April 14th; he is a Coast Guard grad, 20-year commander and Portsmouth local.

Duprey asked when the cross bracing at the PFP is completed and the new building complete, will the PFP facility be good; Maciel affirmed. Further, Maciel spoke about setting up a rigorous maintenance plan for all DPH facilities in order to make improvements instead of reacting to repairs.

Brean informed the Board in the PFP proposal, there was an ice machine included. However, the bulk ice machine is extremely expensive, so looking for an outside vendor to provide that service.

Duprey inquired into the mooring transfers and whether there is an exchange of money for the transfer; Blenkinsop indicated PDA/DPH is not involved in any financial transactions, nor is there knowledge of any prohibition to a transaction. Brean spoke to a mooring attached to a commercial business being sold raising the value of the commercial business. Duprey spoke to future review / consideration on this matter.

Ferrini indicated the potential need for a regulation to indicate you cannot pay someone for that [mooring].

Parker spoke about similarities in the coves when homes are placed on the market for sale and inquiry into whether a mooring goes with the sale of the home. The mooring is the property of the state of New Hampshire and the private boat owner is required to complete an application and pay a fee in order to obtain a license for the mooring.

B. DPH Consent Agenda Approvals:

- 1. Market Street Terminal License and Operating Agreement Extension and Amendment Morton Salt, Inc.
- 2. Market Street Terminal License and Operating Agreement Atlantic Marine Corporation Laydown Area
- 3. Right of Entry Independent Boat Haulers Rye Harbor Marine Facility
- 4. Final Adoption of Fees, Parking, Vessel Launch and Vessel Storage

Director Fournier <u>moved</u> the <u>motion</u> and Director Ferrini <u>seconded</u> that the Pease Development Authority Board of Directors hereby moves that item numbers <u>1-3</u> from the Division of Ports and Harbors consent agenda list below be approved as a single consent agenda item, and that the proposed motions included for each be incorporated into such approval as the operative motion for each item.

- 1. Market Street Terminal License and Operating Agreement Extension and Amendment Morton Salt, Inc.
- 2. Market Street Terminal License and Operating Agreement Atlantic Marine Corporation Laydown Area
- 3. Right of Entry Independent Boat Haulers Rye Harbor Marine Facility

<u>Discussion</u>: After further discussion, the Board requested to remove item 4 from the consent agenda in order to hold a discussion and a standalone vote.

<u>Disposition</u>: Resolved <u>unanimous</u> vote for; motion <u>carried</u>.

Duprey spoke to being mindful of the pending litigation, ongoing study at Rye Harbor and providing availability for short term parking at the DPH facilities. Brean spoke to recent successful seasons working with the staff and public to provide some limited short-term free parking at the facilities. However, if a vehicle is located in short-term area and they remain more than 30 minutes a violation envelope is placed on the windshield. This process has been managed successfully for the past couple of years and anticipate the same for the upcoming season.

Parker asked if someone going on a whale watch would utilize one of the protected spaces; Brean indicated a whale watch patron would be there more than thirty minutes, so it would be directed to park in

the general / daily parking area. (A photo of both Rye and Hampton Harbor parking areas were displayed for the Board to see the layout of the parking areas.)

Duprey spoke to parking availability for patrons who are in / out in under thirty minutes utilizing short-term (no pay parking) versus those with parking needs of over thirty minutes being directed to park in general / daily paid parking. Duprey further spoke to the information provided regarding parking rates of the surrounding public and private lots; the harbor facilities would still be below those parking lot rates.

Duprey inquired about staff parking; Maciel indicated staff have a specific parking area which is distinct at each facility.

4. Final Adoption of Fees, Parking, Vessel Launch and Vessel Storage

a. Removal from Table

Director Ferrini <u>moved</u> the <u>motion</u> and Director Fournier <u>seconded</u> that the Pease Development Authority (PDA) Board of Directors hereby removes from the table the nine parking fees listed on the "Schedule of Fees for Parking, Launching and Vessel Storage" for the Hampton and Rye Harbor Marine Facilities, to be effective May 1, 2025, which nine parking fees were tabled at the March 11, 2025, PDA Board meeting.

<u>Discussion</u>: None. <u>Disposition</u>: Resolved <u>unanimous</u> vote for; motion <u>carried</u>.

b. Adoption

Director Ferrini moved the motion and Director Conard seconded that the Pease Development Authority (PDA) Board of Directors hereby approves and authorizes the nine parking fees listed on the "Schedule of Fees for Parking, Launching and Vessel Storage" for the Hampton and Rye Harbor Marine Facilities, to be effective May 1, 2025, and authorizes the Operations Manager of the Division of Ports and Harbors to submit the Fee Schedule to the Office of Legislative Services, Administrative Rules for publishing pursuant to RSA 12-G:42 and RSA 541-A; all in accordance with the memorandum of Tom Maciel, Operations Manager at the Division of Ports and Harbors, dated April 3, 2025, and the draft "Adopted Schedule of Fees for Parking, Launching and Vessel Storage"

<u>Discussion</u>: None. <u>Disposition</u>: Resolved <u>unanimous</u> vote for; motion <u>carried</u>.

XIV. New Business:

No Items to Report

Grant Applications to be Filed in May:

No Items to Report

XV. Special Event:

- A. Report:
 - 1. IAPP 5K Memorial Walk April 30, 2025

Brean reported on the following special event:

1. International Association of Privacy Professionals – 5K Memorial Walk to be held on Wednesday, April 30, 2025, utilizing PDA sidewalks and Loughlin Park.

XVI. Upcoming Meetings:

Rye Harbor Study – Consultant Listening Session Rye Harbor Study - Consultant Listening Session Board of Directors

April 17, 2025 @ 6:30 p.m. - PDA Lg. Classroom

April 23, 2025 @ 9:30 a.m. – PDA Lg. Classroom May 20, 2025 @ 8:30 a.m.

All Meetings begin at 8:30 a.m. unless otherwise posted.

XVII. Directors' Comments:

Duprey asked if any Directors were planning on attending the Listening Session regarding the Rye Harbor Study and if it were being recorded on Zoom; Blenkinsop spoke to the session not being notice as a public meeting of the Board and if a quorum present, PDA would need to post notice. The Directors spoke to the desire to be able to listen — watch recording / attend.

Dennis Moran ("Moran") of Tighe and Bond ("TB") was present at the meeting and provided a brief synopsis of how the listening sessions would be managed as an open house / listening session and that it would not be a presentation. Utilizing multiple boards which depict the area and provide other information so TB may obtain useful information from the attendees.

Fournier inquired if TB would be present in the room and members of the public would be coming in and having one-on-one conversations with TB; Moran affirmed. Fournier stated then there wouldn't be a chance to see anticipated interactions.

Duprey inquired if the [public] would be sitting down and TB would be taking input; Moran indicated that was not how the session has been set-up; rather the desire is to have public mingle / ask questions, view information on boards and provide feedback on sticky notes.

Ferrini asked if there would be a report provided of what the public said at the session; Moran indicated the intent of the session is to provide an open forum where feedback is obtained to gain an unbiased opinion.

Brean indicated TB has held this type of session in the past in different locations and has been able to collect useful information regarding various projects; Moran spoke to the different locations that this type of forum has been utilized. Moran further stated that the thought is to make it informal while providing the public with an ability to interact directly, indirectly via notes / e-mail for those attending and then provide a report of the top 10 to 20 concerns of likes / dislike etc. Moran anticipates those who would attend the sessions would be individuals who live in close proximity to the facility. TB's goal is to obtain a broader depth of what the public wants the facility utilized for versus a complaint session.

Duprey indicated the need for useful input, but that PDA hired TB to help determine best way to achieve the Board's goals.

Ferrini spoke to concerns if session participants are not informed about potential outcomes, and what the Board ultimately proposes is different from their comments at the session, does it lead to political discord. With lack of presentation to which there isn't information regarding potential outcomes, we listen and what is proposed is not close to what has been heard as being back in political discord. To what extent is there a way to listen without being 100% passive; can there be some expectation of what is in play (i.e., statement of financial issues and challenges). It may be that no change is made, but there is a need to obtain from the listening sessions what is needed / desired.

Moran agreed and spoke to the staging of information at the session (Phase I), goals of the PDA and the fact that Rye Harbor is a working harbor. The information will be gathered from the scheduled sessions, prioritized and relayed back to PDA. There will be further meetings as study progresses.

Brean stated the understanding is TB will have a few individuals present who are available to speak to the attendees in order to obtain information / answer questions, and have an understanding of the environmental, infrastructure, and financial feasibility challenges at the harbor. Moran spoke to those individuals from TB and affirmed; further there will be an open line of communication / engagement. Moran spoke to the various visits held at the Rye facility and those anticipated in the coming weeks to do an assessment on the various aspects of the facility (revetment, pier, bathrooms, fuel station, bulkhead etc.).

Ferrini and Duprey stated hearing this information regarding constructive engagement provided them with confidence and reassurance that the collection of information received would be reported and an overview provided in TB's findings. Moran indicated TB would be engaging conversation through the various boards on display at the sessions as a way to provide a macro versus micro view of the current area.

Moran indicated individuals are free to email TB regarding the project.

Parker asked how the sessions were advertised; Brean indicated the sessions are referenced on the agenda, PDA's website and various social media sites. Further a sandwich board has been placed outside the office at Rye Harbor. Brean stated the scheduled sessions had been provided to local state representative offices, local media (no story produced at this time), no formal newspaper advertising.

XVIII. Adjournment:

Director Semprini <u>moved</u> the <u>motion</u> and Director Fournier <u>seconded</u> to <u>adjourn the Board</u> meeting. Meeting adjourned at <u>10:08</u> a.m.

<u>Discussion</u>: None. <u>Disposition</u>: Resolved <u>unanimous</u> vote; motion <u>carried</u>.

XIX. Press Questions:

None.

XX. Consultation with Counsel:

Respectfully submitted,

Paul E. Brean Executive Director



Director Conard:

The Pease Development Authority Board of Directors hereby moves that item numbers _____ from the consent agenda list below be approved as a single consent agenda item, and that the proposed motions included for each be incorporated into such approval as the operative motion for each item.

- 1. Legal Services * (Ferrini)
- 2. Portsmouth International Airport at Pease Franklin Paint Airfield Paint * (Parker)
- Insurance Renewal Life, Accidental Death &
 Dismemberment, and Long-Term Disability, Insurance *
 (Levesque)
- 4. New Hampshire Avenue Right Turn Lane Approvals * (Semprini)
- 5. Lonza Biologics, Inc. Sprung Structure Extension * (Conard)
- 6. Skyhaven Terminal Apron Rehabilitation Accept Grant and Award Contracts * (Fournier)
- 7. City of Portsmouth Concept Approval Wastewater Treatment Plant 135 Corporate Drive * (Parker)

N:\RESOLVES\2025\Consent Agenda (5-20-2025).docx



Director Ferrini:

The Pease Development Authority Board of Directors approves of and authorizes the Executive Director to expend funds in the amount of \$5,625.00 for payment of legal services provided by Sheehan Phinney Bass & Green; all in accordance with the memorandum from Anthony I. Blenkinsop, Deputy Director / General Counsel, dated May 9, 2025; attached hereto.

N:\RESOLVES\2025\Legal Services (5-20-2025).docx



MEMORANDUM

To:

Pease Development Authority Board of Directors

From:

Anthony I. Blenkinsop, Deputy Director / General Counsel

Date:

May 9, 2025

Re:

Legal Services

Sheehan Phinney Bass & Green provided legal services to the Pease Development Authority ("PDA") for the month of March 2025, as follows:

March 1, 2025 – March 31, 2025

(for Tradeport General Representation)

\$4,200.00 37.50

(Permit Implementation) (Division of Ports and Harbors)

\$1,387.50

\$5,625.00

This is a request for approval by the Board of Directors to authorize the Executive Director to expend funds for legal services rendered to Sheehan, Phinney, Bass & Green in a total amount of \$5,625.00.

P:\BOARDMTG\2024\Board Memo - Legal Services (5-20-2025).docx

SHEEHAN PHINNEY BASS & GREEN PA 1000 ELM STREET P.O. BOX 3701 MANCHESTER, NH 03105-3701

SERVICE AND EXPENSE MAILBACK SUMMARY

RE: General Representation - Trade Port ______

CLIENT/CASE NO. 14713-10167 BILLING ATTORNEY: Lynn J. Preston

TOTAL FOR PROFESSIONAL SERVICES RENDERED: \$4,200.00

TOTAL EXPENSES: \$0.00

TOTAL THIS BILL: \$4,200.00

BALANCE DUE: \$4,200.00

PAYMENT DUE 30 DAYS FROM INVOICE DATE

Please return this page with your remittance and please reference the client/case number on all related correspondence.

To pay by CREDIT CARD, please visit www.sheehan.com, scroll to the bottom and click " LawPay " or contact our office directly.

SHEEHAN PHINNEY BASS & GREEN PA 1000 ELM STREET P.O. BOX 3701 MANCHESTER, NH 03105-3701

SERVICE AND EXPENSE MAILBACK SUMMARY

RE: Permit Implementation

______ CLIENT/CASE NO. 14713-19658

BILLING ATTORNEY: Lynn J. Preston

TOTAL FOR PROFESSIONAL SERVICES RENDERED: \$37.50

> TOTAL EXPENSES: \$0.00

TOTAL THIS BILL: \$37.50

BALANCE DUE: \$37.50

PAYMENT DUE 30 DAYS FROM INVOICE DATE

Please return this page with your remittance and please reference the client/case number on all related correspondence.

AMOUNT PAID... \$____

To pay by CREDIT CARD, please visit www.sheehan.com, scroll to the bottom and click " LawPay " or contact our office directly.

SHEEHAN PHINNEY BASS & GREEN PA 1000 ELM STREET P.O. BOX 3701 MANCHESTER, NH 03105-3701

SERVICE AND EXPENSE MAILBACK SUMMARY

RE: Division of Ports & Harbors

CLIENT/CASE NO. 14713-9621

BILLING ATTORNEY: Lynn J. Preston

TOTAL FOR PROFESSIONAL SERVICES RENDERED: \$1,387.50

TOTAL EXPENSES: \$0.00

TOTAL THIS BILL: \$1,387.50

BALANCE DUE: \$1,387.50

PAYMENT DUE 30 DAYS FROM INVOICE DATE

Please return this page with your remittance and please reference the client/case number on all related correspondence.

AMOUNT PAID	\$
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To pay by CREDIT CARD, please visit www.sheehan.com, scroll to the bottom and click " LawPay " or contact our office directly.



Director Parker:

The Pease Development Authority Board of Directors approves of and authorizes the Executive Director to enter into an agreement with Franklin Paint Co., Inc. of Franklin, MA from May 26, 2025, through April 30, 2027, to procure airfield painting products, related equipment parts, and equipment services for use at Portsmouth International Airport at Pease and Skyhaven Airport; all in accordance with the memorandum of Ken Conley, Maintenance Manager, dated May 1, 2025; attached hereto.

N:\RESOLVES\2025\Airport - Airfield Paint Products - Equipment - Service (5-20-25).docx



5-6-25



Memorandum

To: Paul Brean, Executive Director

From: Ken Conley, Maintenance Manager

Date: May 6, 2025

Re: Airfield Painting: Products, Equipment Parts, and Service Contract

In April 2025, the Pease Development Authority ("PDA") issued an Invitation to Bid ("IFB"25-21) for the purpose of procuring airfield painting products, related equipment parts, and equipment services for up to two (2) years. On April 24, 2025, PDA received two bids. During the evaluation process, it was determined that Franklin Paint met the established criteria outlined in the IFB and was deemed the lowest, responsive qualified Bidder.

Pricing tables are referenced below.

Equipment Parts and Repair Services

1	Normal Business Hours Rate for Graco Technician (7 a.m 5 p.m.) (Monday – Friday)	Technician per hour	1 Hours	\$ <u>75.00</u>
2	Equipment Pickup and delivery Rate, 7 Lee St Portsmouth NH	Total per trip	1 Roundtrip	\$ <u>200.00</u>
3	Unit cost to purchase one (1) – Graco LineLazer V200HS HP Reflective Series Part # 17H465			\$_18,270.00

4	Unit Cost of purchase one (1) – Graco LineDriver HD Ride on Attachment Part # 262005			\$_8,435.00
5	Discount rates for OEM Graco replacement parts	List price discount	%	<u>%_5</u>
6	Discount rates for Graco New Equipment	List price discount	%	%_ <u>10-30</u>

Paint and Supplies

1	Airfield marking Paint Type I, TT-P-1952F and Paint containers	Paint per 5 gal - Containers	White Yellow Black	\$ 88.75 \$ 90.25 \$ 81.00
		Paint per 275 gal - Containers	White Yellow Black	\$ 4,496.25 \$ 4,578.75 \$ 4,070.00
2	Beads (glass spheres) retro reflective TT-B-1325D	Per bag- Per pallet-	Type II Type III Type I Type II	\$_40.50 \$_349.00 \$_1,520.00 \$_12,880.00
3	Product Delivery charge to 7 Lee St Portsmouth NH	Per truckload- Per tote- Per pallet-		\$850.00 \$210.00 \$105.00

At the May 20, 2025, Board of Directors' meeting, please request authority from the Board to authorize the Executive Director to enter into an agreement with Franklin Paint Co. Inc. for a contract period of May 26, 2025, through April 30, 2027, consistent with the above.



Director Levesque:

The Pease Development Authority ("PDA") Board of Directors
authorizes the Executive Director to enter into a one-year renewal of the
PDA's agreement with MetLife Insurance Company for employee Life,
Accidental Death and Dismemberment, Long- Term Disability Insurance
Coverage, and Voluntary Short-Term Disability Insurance Coverage; all in
accordance with the memorandum of Tanya Coppeta Human Relations
Manager, dated April 29, 2025, attached hereto.

N:\RESOLVES\2025\Met Life - STD, LTD, Life and ADD (5-20-2025).docx



TO:

Paul Brean, Executive Director

FROM:

Tanya Coppeta, Employee Relations Manager

DATE:

4/29/2025

RE:

Insurance Renewal: Life and Accidental Death and Dismemberment

and Long Term Disability

The Pease Development Authority (PDA) currently provides employer-paid Life, Accidental Death and Dismemberment (ADD), and Long-Term Disability (LTD) insurances for its employees through MetLife Insurance Company. This plan also offers an employee-paid Short-term Disability (STD) option. The original agreement, effective 7/1/2023, provided a two-year fixed rate structure. These coverages mature as of 6/30/2025.

Working with our Insurance Broker, Davis and Towle, PDA solicited quotes for similar coverages. Our current provider, MetLife Insurance Company, provided the most cost-effective option. They have offered to lock our current rates for Life, AD&D, LTD, and STD for a period of one year (7/1/2025-6/30/2026). As a reminder, STD is an elective coverage option with the employee paying 100% of the premiums. The service received from MetLife, from both the employer and employee perspectives, has been excellent and claims filed have been processed timely.

Coverage	Current premium cost	Proposed premium cost 7/1/25-6/30/25
Basic Life	0.240/\$1,000	0.240/\$1,000
Basic AD&D	0.22/\$1,000	0.22/\$1,000
LTD	.309/\$100 of current payroll	.309/\$100 of current payroll
VSTD	Age dependent	No change

At the Board's 5/20/2025 meeting, please ask that the Board approve the one-year renewal with MetLife Insurance company for the insurance coverages set forth above.



Director Semprini:

The Pease Development Authority ("PDA") Board of Directors authorizes the Executive Director to take the following action concerning the intersection improvements at Pease Boulevard, New Hampshire Avenue, and Arboretum Drive:

- A. Enter into a construction contract with Northeast Earth Mechanics, LLC in the amount of \$435,340.00;
- B. Amend the on-call contract with McClure in the amount of \$84,355.00;
- C. Amend the on-call contract with VHB in the amount of \$10,600.00;
- D. Allocate a project contingency of ten percent, \$53,000.00; and
- E. Execute any and all documents necessary to receive funds and complete the construction of the Pease Boulevard, New Hampshire Avenue, Arboretum Drive intersection improvement project as described.

All in accordance with the memorandum of Michael R. Mates, P.E., Director of Engineering, dated May 9, 2025; attached hereto.

N:\RESOLVES\2025\CMAQ - add'l funds NH Ave Right Turn Lane (5-20-25).docx



Memorandum

To:

Paul E. Brean, A.A.E., Executive Director

From:

Michael R. Mates, P.E., Director of Engineering

Date:

May 9, 2025

Subject:

New Hampshire Ave / Pease Blvd / Arboretum Dr Intersection Improvements,

Contract Awards

PDA is the recipient of a Congestion Mitigation Air Quality ("CMAQ") grant providing funding for improvements to the intersection of Pease Boulevard, New Hampshire Avenue, and Arboretum Drive. The grant is administered by NHDOT's Bureau of Planning and Community Assistance and supplies 80% of the project costs. The improvements include the widening of New Hampshire Avenue to construct a northbound right turn lane, widening the intersection approaches to accommodate truck turning movements, and reconstructing sidewalks and curb ramps.

In 2022, the Board authorized acceptance of the CMAQ grant in the amount of \$556,840.62, approved matching funds in the amount of \$139,120.16, and to proceed with design and bidding services utilizing VHB, PDA's on call transportation engineer. The design/bidding phase of the project was recently concluded with a bid opening for the construction work held on April 17th. One bid was submitted by Northeast Earth Mechanics, LLC of Pittsfield, NH. The bid price was \$435,340.00 which is less than the amount authorized in 2022.

Northeast Earth Mechanics is a reputable firm and has done work for others on the Tradeport. While a multiple bid response is preferable, we understand that public bidding with one bid, or even no bids, has become more common recently. Pending approval from NHDOT, we recommend awarding the construction contract to Northeast Earth Mechanics.

The construction phase of the project will also require construction administrative services from a consultant who will oversee field work, review shop drawings and submittals, and fulfill grant requirements. A feature of the NHDOT program is that it does not allow the design engineer to also serve as the construction administrator. As such, staff intends to engage McClure Engineering Company ("McClure"), who is currently retained by PDA as an on-call transportation engineering consultant, for this purpose. VHB will continue to be involved in its capacity as the design engineer of record. VHB will attend the preconstruction meeting, answer questions, assist with change orders, attend the final inspection, and provide as-bult drawings. Fee proposals from both engineering firms were received, independently reviewed, and found to be fair and reasonable.

With the addition of a 10% construction contingency, which is ineligible for grant funding, the required project costs break down as follows:

Northeast Earth Mechanics, LLC			\$ 435,340		
McClure		\$	84,355		
VHB		\$	10,600		
Subtotal (eligible)		\$	530,295		
Contingency (10%)		\$	53,000		
	TOTAL	\$	583,295		

At the May Board meeting, please ask the Board for approval to

- 1. Enter into a contract with Northeast Earth Mechanics, LLC in the amount of \$435,340;
- 2. Amend the on-call contract with McClure in the amount of \$84,355;
- 3. Amend the on-call contract with VHB in the amount of \$10,600; and,
- 4. Allocate a project contingency of 10% (\$53,000);
- 5. Execute any and all documents necessary to receive funds and complete the construction of the Pease Boulevard, NH Avenue, Arboretum Drive intersection improvement project as described.

N:\ENGINEER\Board Memos\2025\CMAQ Pease-NH RTL Constr Phase.docx



Director Conard:

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to enter into an "Agreement to Extend the Term for the Use of the Sprung Structure and for the Creation of the Park Area" with Lonza Biologics, Inc. through May 1, 2030; all in accordance with the draft agreement attached hereto an incorporated herein.

N:\RESOLVES\2025\Lonza (101 Int'l Drive) Sprung (05-20-25)

AGREEMENT TO EXTEND THE TERM FOR THE USE OF THE SPRUNG STRUCTURE AND FOR THE CREATION OF PARK AREA

WHEREAS, Pease Development Authority ("PDA") entered into an agreement (the "Agreement") with Lonza Biologics, Inc. ("Lonza") granting permission to Lonza to erect and occupy a temporary laboratory facility (the "Sprung Structure") at 101 International Drive, Portsmouth, New Hampshire ("Premises");

WHEREAS, pursuant to the approvals of the PDA Board of Directors, the Agreement was successively extended through April 30, 2010, April 30, 2015, April 30, 2020, and April 30, 2025;

WHEREAS, Lonza now utilizes the sprung Structure as office space;

WHEREAS, Lonza wishes to extend the term for the use of the Sprung Structure on the Premises for an additional five (5) year period through April 30, 2030;

NOW, THEREFORE, PD A and Lonza agree to extend the term for the use of the Sprung Structure on the Premises upon the following terms and conditions:

- The Sprung Structure must be removed no later than April 30, 2030 and the Premises restored to such condition as shall reasonably be required by the PDA Director of Engineering;
- 2. Lonza agrees to continue maintaining the landscaping improvements around the Sprung Structure.
- 3. Lonza agrees to continue maintaining the park area immediately adjacent to the parking garage to include, a picnic and seating area, landscaping improvements and walkways.
- 4. PDA consents to the continued use of the Sprung Structure for permitted purposes under the Lease for the Premises.

5. All other terms and conditions of the Sprung Structure Agreement, as amended, shall remain in full force and effect and continue to be binding upon the Parties.

IN WITNESS WHEREOF, Pease Development Authority and Lonza Biologics, Inc. hereto intending to be legally bound have set their respective hands to Agreement, effective retroactively from May 1, 2025. LONZA BIOLOGICS, IN Witness: Print Name Its: PEASI DEVELOPMENT AUTHORITY Paul E. Brean, Witness Executive Director



Director Fournier:

The Pease Development Authority Board of Directors authorizes the Executive Director to:

- 1. Accept from FAA, through the State Block Grant Program, up to \$1,329,963.00 in federal funding and up to \$34,999.00 in matching funds from NHDOT;
- 2. Spend up to \$202,915.00 of PDA funds;
- 3. Contingent upon the receipt of grant funds, award a contract to N.M. Curtis Earthworks, Inc. in the amount of \$1,340,969.00 for the rehabilitation of the Skyhaven terminal area tiedown apron;
- 4. Contingent upon the receipt of grant funds, amend the on-call contract with Jacobs Engineering to add the balance of the construction phase services, for an amount of \$204,674.00;
- 5. Allocate a project contingency of \$150,000; and
- 6. Execute any and all documents necessary to receive funds and complete the Skyhaven Terminal Apron Rehabilitation project.

All in accordance with a memorandum of Michael R. Mates, P.E., Director of Engineering dated May 9, 2025; attached hereto.

N:\RESOLVES\2025\DAW - Skyhaven Terminal Apron Rehabilitation (Accept Grant and Award Contract (5-20-25),docx



Memorandum

To:

Paul E. Brean, A.A.E., Executive Director

From:

Michael R. Mates, P.E., Director of Engineering MZM

Date:

May 9, 2025

Subject:

Skyhaven Terminal Apron Rehabilitation - Accept Grant and Award Contracts

Consistent with PDA's Capital Improvement Program at Skyhaven Airport, staff recently submitted to NHDOT Bureau of Aeronautics an application for State Block Grant ("SBG") funds to rehabilitate the terminal aircraft tiedown apron. The apron pavement has deteriorated, and crack sealing is no longer effective. The attached drawing shows the project limits.

The project was advertised and bid last year but was not awarded, in part, due to the high cost of the fuel pad. The project was re-bid this year with two contractors submitting bids that were opened on April 11th. The results are shown on the attached bid tabulation. The low bidder is N. M. Curtis Earthworks, Inc. of Berwick, ME ("Curtis"). A review of Curtis's submission determined that the bid was complete. PDA's consultant Jacobs Engineering has recommended, and staff agrees with, awarding the contract to Curtis, pending receipt and acceptance of the grant.

In addition to the cost of construction, the grant application also includes costs for Jacobs Engineering to provide construction phase engineering, permitting, bidding, and design services in a total amount of \$224,413. The Board previously approved \$19,739 for Jacobs to complete the work needed to secure bids. An approval for the balance of the contract is now needed. PDA administrative costs for advertising are also included in the request for funds.

There are two items in this project that are not eligible for grant funds, the construction of a concrete pad adjacent to the aircraft fuel pumps and an allowance for the removal of contaminated soils (in the unlikely event that any are encountered). The FAA considers these items to be the responsibility of sponsors, who must maintain facilities to environmental standards.

The following table illustrates the project costs and the allowable grant amount after deducting the ineligible costs.

	C	OST SUMMARY		
	Contract Total	Ineligible		Eligible
		Concrete Fuel Pad	\$135,280	
N M Curtis Earthworks	\$1,340,969	Soil Allowance	\$20,000	\$1,185,689
Jacobs Engineering	\$224,413	Conc. Pad Inspection	\$12,636	\$211,777
PDA Admin				\$2,495
TOTALS			\$167,916	\$1,399,961

The anticipated grant will fund the total eligible amount (\$1,399,961) with FAA providing 95% and NHDOT contributing 2.5%¹. PDA would be responsible for 2.5% of the eligible amount and 100% of ineligible costs. This results in the following cost sharing:

FAA	\$ 1,329,963.00
NHDOT	\$ 34,999.00
PDA	\$ 202,915.00
Total Project Amount	\$ 1,567,877.00

We anticipate a grant offer to arrive in late summer and the requisite Governor and Council approval in the fall. Construction would then begin in spring of 2026.

Finally, a 10% or \$150,000 contingency is requested to address unforeseen conditions during construction. The contingency would not be eligible for grant funding.

At the May Board meeting, please seek approval to:

- 1. Accept from FAA, through the State Block Grant Program, up to \$1,329,963.00 in federal funding;
- 2. Accept up to \$34,999.00 in matching funds from NHDOT;
- 3. Spend up to \$202,915.00 of PDA funds;
- 4. Contingent upon the receipt of grant funds, award a contract N. M. Curtis Earthworks, Inc. in the amount of \$1,340,969 for the rehabilitation of the Skyhaven terminal area tiedown apron;
- 5. Contingent upon the receipt of grant funds, amend the on-call contract with Jacobs Engineering to add the balance of the construction phase services, \$204,674; and,
- 6. Allocate a project contingency of (\$150,000);
- 7. Execute any and all documents necessary to receive funds and complete the Skyhaven Terminal Apron Rehabilitation project as described herein.

¹FAA has increased the federal share of AIP grant projects from 90% to 95% for federal fiscal years 2025 and 2026. This does not increase the allocated amount, just the rate at which it is applied to projects.



Exhibit Depicting Apron Reconstruction Area at Skyhaven Airport

DESIGNED BY: MRM

DATE: 5/9/25

/9/25 SCALE: 1"=400'±



Jacobs

SBG No.: SBG 15-XX-2025
Subject: Tabulation of Bid Values
Date/Time: 4/11/2025 @ 2:00 PM
Alrort Skyhaven Alront
Project: Rehabilitate Terminal Apron

Prepared by: J. Pelletier

Rehabililate Terminal Apron

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M BOA	Archite 116-Down	98	1		1	555,686.25	اره	25 \$55,000,00	\$ 0	85,000.00
- ADD-74	Puping (Mitt.) Hem 583.1 Riprap, Class J)	÷	5 2	00.5/86	1	\$1,000.00	3 86	51,260.00	.,	78,200.00
-CON-M	Greatextale (NHDOT 1tem 593.4.1.1 or 593.4.2.1)	1	5 6			\$75.00	\$ 750.00		50	1 800 00
-DOD-TAT	Contaminated Soil Removal and Replacement		, -		1	\$10.00	\$ 200.00		#1 0	80.00
M-007-	Suntary Sewer Insulation	000	1		\$ 20,000.00	\$20,000,00	\$ 20	420		00 000 00
No.	Remaye and Replace Concrete Cyris Stop	030	为		\$ 7.560.00	\$12.00	112	L	,	2000000
P-101-1	Prvement Removal (3" Depth)	23	á	\$240.00	\$ 5,520,00	\$250.00		[0 0	12,500.00
P-101-2	Cold Milling (1,5" Death)	12,850	š	\$3.00	\$ 38,550,00	\$5.00			2	6,050,00
P-101-3	Removal of Pine	180	Σ	\$39,00	5 7,020,00	טט טרט				64,250.00
P.1014	Remoral of Storm Darie Street	565	5	\$15.00	8 475 00	20.00			2	5,400.00
P-101-5	Paris of A in the paris of the		4	51 476 on	200000	00.026	-		S	19,775,00
P-152-1	The best of All Courts	8	5	5245 00	4,420,00	31,300.00	n	1/2	\$ 0	9,000.00
P 200.1	Transaction	3,245	2	404.00	00,000,00	\$200.00	10	20 \$300.00	и	24,000.00
201-0	The sea Algregate Base Course	2,120	10	20.02	24,370,00	\$28.00	2	530.00	2	97,350,00
102.0	Applied Mysture Pavement Surface Course	2,330	Total	- 1	1	580.00	s	00.082	69	168.800 pn
-500-1	Emplaying Asphalt Tack Coat	34.0	100	- 4	454,350,00	\$200.00	\$ 465,000,00	2170.00	4	398 100 00
-002-	oun Sealants for Pavernents	200	Town.			\$8.00	\$ 7,050,00			7 847 50
P-620-1	Turney Marking Removal	oru,e	الط		5 36,120.00	\$15.00	\$ 45,150.00		9 6	06,750,70
P-620-2	Permanent Taxiway and Apron Marking with Reflection Made	2	i.		5 4,575.00	\$5,00	\$ 4.575.00		- /	ab, 120.00
P-620-3	Too any Trough and Apron Marking (No Rullerting Markins)	1,285	r.		\$ 3,885.00	20.22	\$ 480.00		9 6	DC./11.50
P-620-4		1,285	R.	\$2.00	\$ 2,570,00	25	A 440 00			8,417.50
l-107-Q	Talreh Reinforced Concrete Plan (Clare IV)	080	r.	\$5.00	3.450.00	23 00	201400			5,782.50
D-701-2	13-Inch Reinforced Concrem Pipe / Clare 100	485	۳,	\$128.00	\$ 58.590.00	410000	4 410/U			3,105,00
D-751-1	Which Diameter Carch Basin	115	۳	\$152,00	5 (7.480.00	\$115.00	40,300,00	1	_L	59,055.00
T-901-1	Весенд	13	Ą		\$ 35,034,00	27 5pd 0p	2,552,00	1	_	18,100,00
T-905-1	Toysoil (4" Depth)	2,035	27		\$ 3.052.50	74.50	22,200,00	613	20	45,000.00
	Bid Schedule B - Lostyll Mana Changer II . 1 . 1	2,035	SV		ľ	00.00	,		2	2,442.00
G-001-2	Contractor's Safety Plan Consideration of the Contractor's Safety Plan Contractor's Safety Plan Contractor of the Contra	A 15 CO	100		ľ	20.05	3 76,280.00	28.00	,,	16,280.00
6-001-3	Low Profile Barneador (Bid School of School of Bolly)	-	FLS	\$2.500.00	2 500 00	200 000	TOTAL CASE	å	4.000	Section Course
C-105-2	Molt Tables (%) of Did of the bally	58	ង	_	ľ	22,300,00	2,500.00	_	2	2,500.00
P-501-1	Contact Concrete Descending By	-	S	,	L	9200.00	19,000.00	1	2	9,500.00
P-604-1	Illingoston Tales College	220	ે	Ł	ľ	0D-CL2-0L4	١	52	2	11,000,00
	Control of the Control of Averter La	340	<u>_</u>		1	SB00.00	5	\$915.00	*?	201,300.00
			SKI Sehada	-80	3,440.00	\$20.00	S,	555.00	и	18,700,00
			Bid School		# 1,242,005,00		5 1,558,581.Z5	13		441,107,00
					135,280,00		\$ 214,515,00	0.00	v	243,000,00
				Total Blds 6	1.340.969.00		200000000000000000000000000000000000000	,		
							1		2	1,684,107.00



MOTION

Director Parker:

The Pease Development Authority ("PDA") Board of Directors provides concept approval of the Wastewater Treatment Plant Rehabilitation Project plans submitted by the City of Portsmouth for the premises located at 135 Corporate Drive, including three (3) PDA land use control waivers; all in accordance with the memorandum of Michael R. Mates, P.E., Director of Engineering, dated May 9, 2025; attached hereto.

N:\RESOLVES\2025\COP WWTF Rehabilitation (5-202-25).docx



Memorandum

To:

Paul E. Brean, A.A.E., Executive Director

From:

Michael R. Mates, P.E., Director of Engineering 121

Date:

May 9, 2025

Subject:

Concept Approval for Pease Wastewater Treatment Facility Improvements

The City of Portsmouth Department of Public Works is proposing to construct improvements at the Pease Wastewater Treatment Facility ("WWTF"). The Pease WWTF rehabilitation project will address treatment capacity limitations based on projected buildout and discharge permit requirements. The improvements are being phased. The first phase was the new headworks building completed in 2020. The current proposal includes:

- 1. Construction of four new buildings:
 - a. Primary Sludge Pump Station (±480 S.F.),
 - b. Electrical/Control Building (±653 S.F.),
 - c. Chemical Storage Building (±1,956 S.F.) and
 - d. Expansion of the existing Lab/Administration Building (±912 S.F.);
- 2. Utilities to each of the buildings;
- 3. Piping to support the facilities treatment operations;
- 4. Generator with concrete pad;
- 5. Electrical transformer with concrete pad;
- 6. Sidewalks:
- 7. Parking and access ways; and,
- 8. Stormwater infrastructure.

The WWTF was constructed in the 1950s on a site that is, for the most part, surrounded by manmade drainage ditches and wetlands. Wetlands were likely filled to accommodate the construction. Portions of the existing WWTF lie within the 100-foot wetland buffer that was established decades subsequent to the original construction. The proposal has been designed to adhere to PDA's Land Use Controls to the greatest extent practical, however, as you might expect, there are waivers that would be needed to proceed as proposed. The necessary waivers are:

1. Part 405.02(j)(2) Sidewalks along parcel frontage. The Regulations require applicants to construct sidewalks in the right-of-way along the entire parcel frontage. In this case, the area along the frontage where the sidewalk would be located is occupied by stormwater treatment best management practices and a segment of Hodgson Brook, leaving little room for a sidewalk. Moreover, a sidewalk exists along the frontage of the parcel across the street and

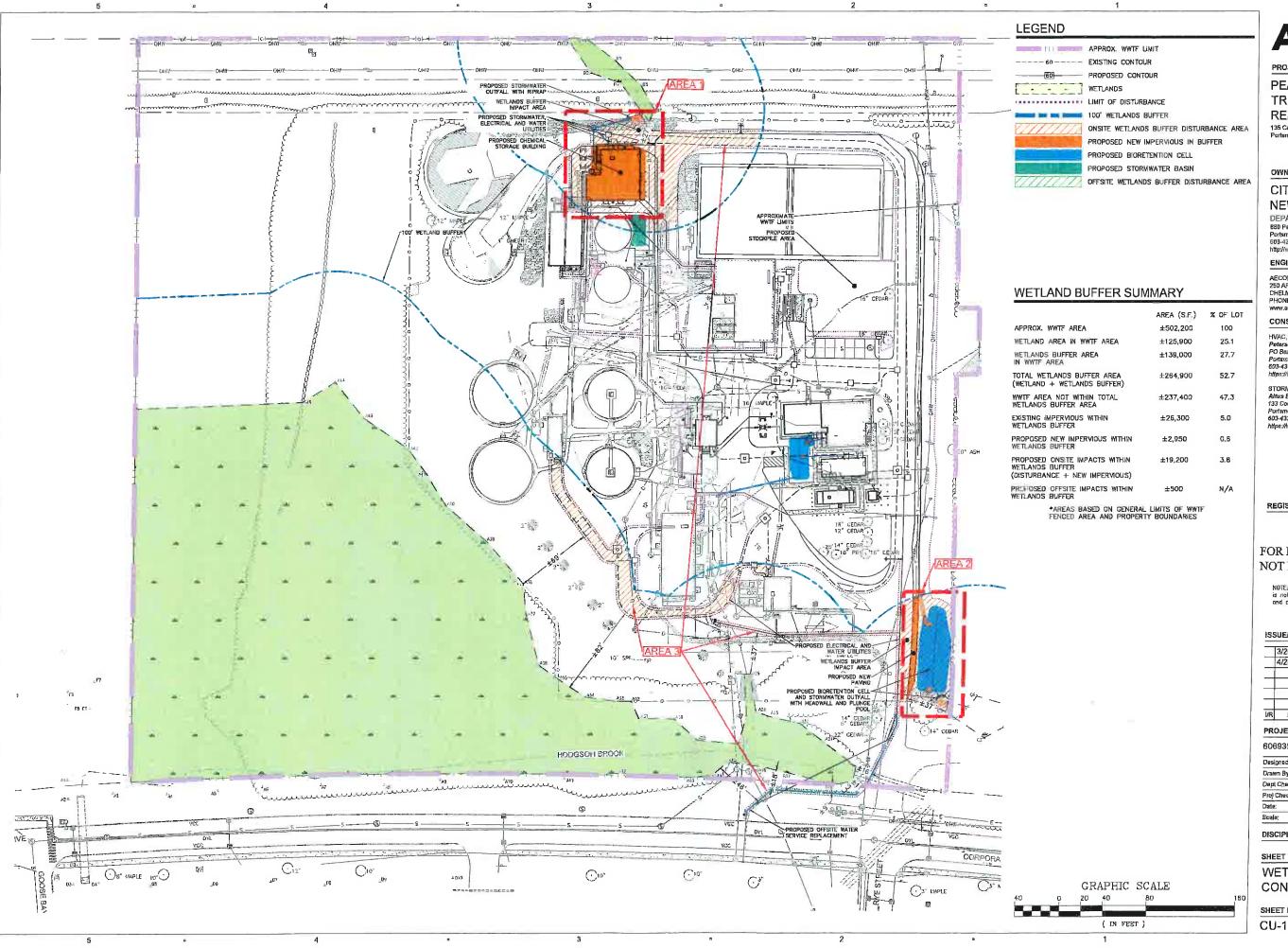
the WWTF is not trying to promote public access to this critical public resource. For these reasons, staff supports a waiver.

- 2. Part 405.03 Landscaping Plan. This Part requires developers to propose trees, shrubs and flowering plants to both enhance the site and provide screening. Along the frontage of the WWTF, there now exists a natural buffer of trees and underbrush that provides ample screening. A typical layout of flowering trees and shrubs, if furnished, would not be seen from the street. Staff believes we can work with the City to add landscaping as may be appropriate and we recommend a waiver from this requirement of providing a Landscaping Plan.
- 3. Part 405.07(a) and (c) Stormwater Management. These provisions require advanced stormwater treatment for newly developed areas. The City has agreed to provide advanced stormwater treatment to the greatest extent practical, however site constraints limit the construction of stormwater treatment facilities required to meet PDA Land Use Controls. PDA LUC's require treatment for 37,400 sf and the City is proposing treatment for 6,844 sf. Currently, there is no stormwater treatment on site so any improvements are certainly welcomed. In addition, over the past year, the City reconstructed Corporate Drive and incorporated stormwater treatment measures adjacent to the WWTF site as part of that project. Staff will continue to work with the City in an attempt to increase stormwater treatment provided but ultimately the area available for stormwater treatment is extremely limited and it's likely a waiver will be necessary. As such, staff recommends waving this provision. This recommendation is based in part on the nature of the rehabilitation project and its goal of treating wastewater effluent to protect surface waters. We believe a greater purpose is achieved by allowing the project to proceed.

As to the lot's dimensional requirements, the lot on which the WWTF is situated was never subdivided from the original Pease lot. The WWTF is operated by the City under the terms of the Wastewater Disposal and Water Service Agreements between the City and PDA. This arrangement does not require the lot to be subdivided. Consequently, the dimensional requirements that typically are part of this review are left to the discretion of the Board. Staff believes the City's efforts at providing setbacks and open space are acceptable.

As mentioned above, portions of the existing WWTF lie within the 100-foot wetland buffer. The project proposes to limit disturbances to the wetland buffer as much as possible but based on the existing layout of the WWTF and the location of the wetlands, the City contends that some impact to the wetland buffer is unavoidable. Staff agrees with this assertion and recommends that the City seek a Conditional Use Permit to allow the wetland buffer impacts. The project proposes disturbances to the buffer in three areas as shown on the attached Wetland Buffer Conditional Use Plan. The total buffer disturbance would be 19,700 square feet. There are two components to this number. The area of new impervious surface would be 2,950 square feet. The disturbances associated with the remaining 16,750 square feet are due to the proposed trenching and piping activities as well as construction of stormwater treatment. Many of these disturbances are temporary and the land will be returned to existing conditions when construction is completed.

At the May 20 Board meeting, please request concept approval for the City of Portsmouth's WWTF Rehabilitation Project as detailed above including the waivers. If concept approval is granted, the City will file applications for site review approval and a conditional use permit. Those applications will be heard by the City of Portsmouth Technical Review Committee, Conservation Committee and Planning Board.



AECOM

PEASE WASTEWATER TREATMENT FACILITY REHABILITATION

135 Corporate Drive Portsmouth, NH 03801

OWNER

CITY OF PORTSMOUTH **NEW HAMPSHIRE**

DEPARTMENT OF PUBLIC WORKS 650 Peverly Hill Road Portsmouth, NH 03801 603-427-1530 tel 603-427-1539 fex

ENGINEER

AECOM TECHNICAL SERVICES, INC. 250 APOLLO DRIVE CHELMSFORD, MA 01824 PHONE: (978) 905-2100

CONSULTANTS

HVAC, PLUMBING, FIRE PROTECTION Petersen Engineering, INC PO Box 4516 Portamouth, NH 03802 603-436-4233 tel

STORMWATER DESIGN Altus Engineering 133 Court Street Portsmouth, NH 03801 603-433-2335 tel

REGISTRATION

FOR PERMITTING PURPOSES NOT FOR CONSTRUCTION

NOTE. This document is preliminary only and is not intended for any purpose except review and comment by the owner and its agents.

ISSUE/REVISION

l/R	DATE	DESCRIPTION
_		
_		
_		
_		
	4/28/2025	REV. PER COMMENTS
_	3/26/2025	INITIAL SUBMISSION

PROJECT NUMBER

60693508

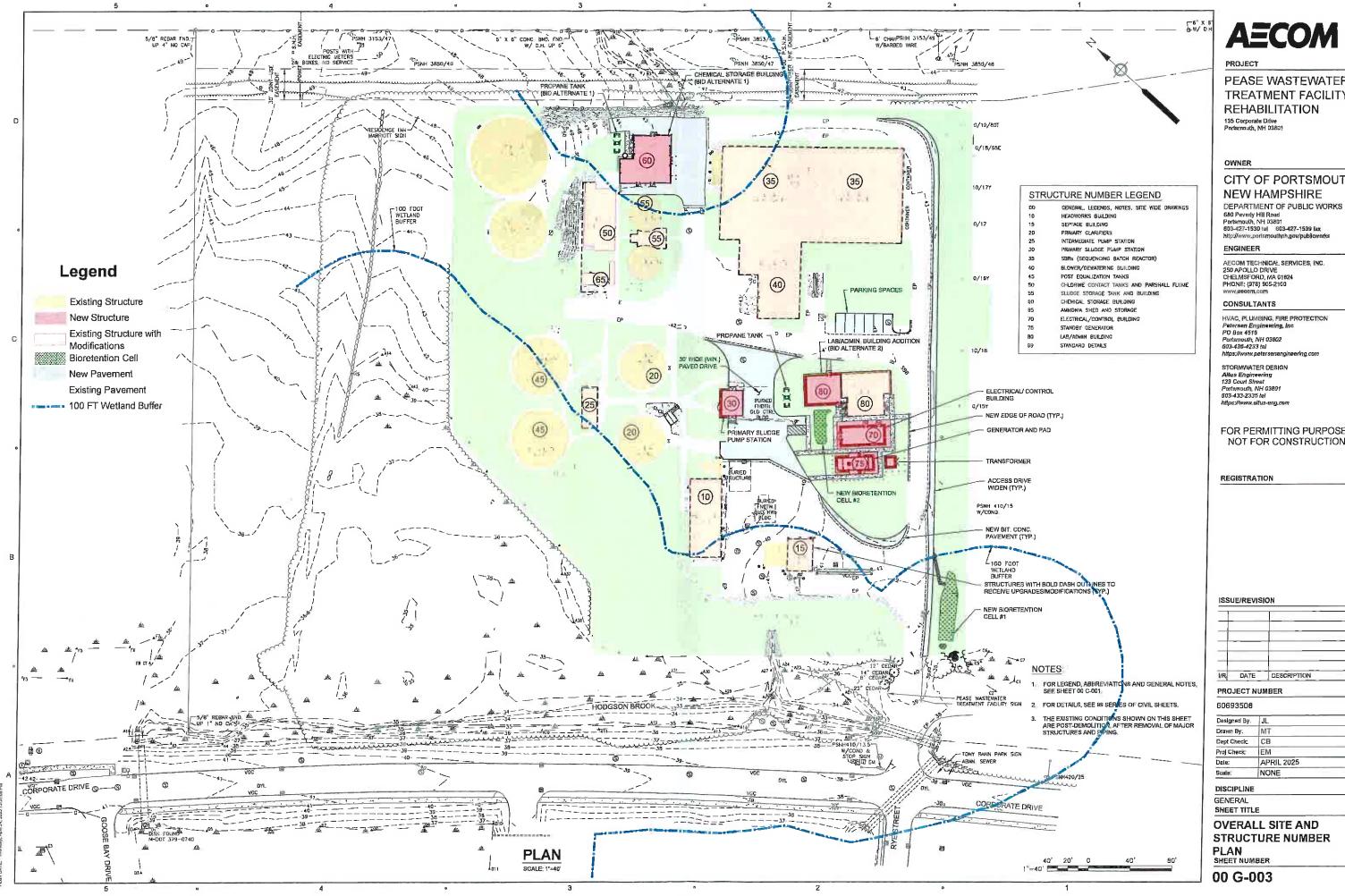
Designed By	EDW
Drawn By:	PMJ
Dept Check:	EDW
Proj Check:	-
Date:	APRIL 28, 2025
Scale:	1" = 40'

DISCIPLINE

SHEET TITLE

WETLANDS BUFFER CONDITIONAL USE PLAN

SHEET NUMBER



AECOM

PEASE WASTEWATER TREATMENT FACILITY REHABILITATION

CITY OF PORTSMOUTH

680 Peverly Hill Road Portsmouth, NH 03801 503-427-1530 tel 603-427-1539 fax

Petersen Engineering, Inc. PD Box 4515

FOR PERMITTING PURPOSES NOT FOR CONSTRUCTION

I/R	DATE	DESCRIPTION	_
_			
_			
_			

Designed By.	JL	
Drawn By:	MT	
Dapt Check:	СВ	Τ
Proj Check:	EM	
Date:	APRIL 2025	
Pools	NONE	

OVERALL SITE AND STRUCTURE NUMBER



Memorandum

To:

Paul Brean, Executive Director

From:

Suzy Anzalone, Director of Finance

Date:

May 9, 2025

Subject:

Executive Summary – Financial Reports

In anticipation of the upcoming May 20th Pease Development Authority Board meeting, the following is an Executive Summary of the financial results for the nine months ending March 31, 2025:

Consolidated Results

Pease Development	Pease Development Authority - Consolidated						
(\$ 000's)	YTD Actual	YTD Budget	Variance Fav (unfav)				
Operating Revenues	15,488	14,829	659				
Operating Expenses	12,851	13,072	2 21				
Operating Income	2,637	1,757	880				
Depreciation	5,826	5,640	(186)				
Non Oper. (Inc)/Exp	(1,193)	(139)	1,053				
Net Operating Income (Loss)	(1,996)	(3,743)	1,747				

Consolidated operating revenues through March totaled \$15.5 million, trending \$659,000 (4.4%) higher than budgeted projections. Line items trending higher than budget include fuel flowage fees (higher volume), golf revenue, facilities rent, PSM parking revenue and golf merchandise sales. Line items trending under budget on a year-to-date basis include DPH fuel sales (due to previously damaged fuel pumps), concession revenue, security revenue, and pier usage fees.

Year-to-date operating expenses are trending \$221,000 (1.7%) under budget. Line items trending under budget through March include full-time wages and benefits (open positions), building maintenance, small equipment purchases, professional fees, marketing expenses and fuel purchases. Significant cost overruns include engineering services, turf maintenance, environmental testing, snow related expenses, and technology expenses.

Non-Operating Income includes \$393,000 in interest income and \$800,000 in grant funding (COVID, FEMA and ARPA related).

Year-to-date Net Operating Loss is (\$2.0) million performing favorably against budgeted loss of (\$3.7) million.

Business Unit Performance

Portsmouth Airport

Portsmouth Airport (PSM) incl Security						
(\$ 000's)	YTD Actual	YTD Budget	Variance Fav (unfav)			
Operating Revenues	2,733	2,091	642			
Operating Expenses	3,273	3,315	41			
Operating Income	(540)	(1,223)	683			
Depreciation	3,284	3,178	(106)			
Non Oper. (Inc)/Exp	(0)	0	0			
Net Operating Income (Loss)	(3,824)	(4,401)	577			

Portsmouth Airport revenues through March are favorable to budget by \$642,000 (30.7%) and continue to be the result of higher fuel flowage fees, and to a lesser extent from facility rent. Operating expenses through February are favorable by \$41,000 (1.2%).

Skyhaven Airport

Skyhaven (DAW)							
(\$ 000's)	YTD Actual	YTD Budget	Variance Fav (unfav)				
Operating Revenues	184	192	(8)				
Operating Expenses	224	241	17				
Operating Income	(41)	(49)	8				
Depreciation	314	320	6				
Non Oper. (Inc)/Exp	0	0	0				
Net Operating Income (Loss)	(355)	(369)	15				

Skyhaven year-to-date operating revenues are under budget by \$8,000 (4.3% unfavorable) driven by lower fuel revenue than budgeted. Operating expenses are favorable by \$17,000 (6.9% favorable) with wages, utilities and fuel purchases trending lower than budget but offset by higher expenditures for contractor services, and snow removal equipment parts and repairs.

Tradeport

Tra	deport		
(\$ 000's)	YTD Actual	YTD Budget	Variance Fav (unfav)
Operating Revenues	7,985	7,842	143
Operating Expenses	508	415	(93)
Operating Income	7,477	7,427	50
Depreciation	556	565	9
Non Oper. (Inc)/Exp	(355)	(97)	258
Net Operating Income (Loss)	7,276	6,959	317

Year-to- date Tradeport revenues are \$143,000 (1.8%) favorable to budget largely due to higher facility rental revenue and short-term right-of-entry agreements. Expenses are trending unfavorably by \$93,000 (22.3%) mainly due to significant environmental services expenses, and landscaping expenses.

Golf Course

Pease Golf Course						
(\$ 000's)	YTD Actual	YTD Budget	Variance Fav (unfav)			
Operating Revenues	2,522	2,296	226			
Operating Expenses	2,004	1,925	(80)			
Operating Income	517	371	146			
Depreciation	284	279	(5)			
Non Oper. (Inc)/Exp	0	(0)	(0)			
Net Operating Income (Loss)	233	92	141			

Golf course revenues on a year-to-date basis are favorable by \$226,000 (9.8%) driven by higher fee revenue and merchandise sales. However, concession revenue is trending lower (due to lower sales volume). Expenses are over budget by \$80,000 (4.1%) resulting from cost overruns in turf maintenance, equipment parts, and golf merchandise cost of goods sold.

Division of Ports and Harbors (DPH)-Unrestricted

Division of Ports and Harbors (Unrestricted)									
(\$ 000's)	YTD Actual	YTD Budget	Variance Fav (unfav)						
Operating Revenues	1,950	2,268	(317)						
Operating Expenses	2,527	2,333	(195)						
Operating Income	(577)	(65)	(512)						
Depreciation	1,241	1,142	(100)						
Non Oper. (Inc)/Exp	(766)	(43)	723						
Net Operating Income (Loss)	(1,053)	(1,163)	111						

DPH year-to-date revenues are under budget by \$317,000 (14%) mainly driven by lower fuel sales (due to prior storm damage). Now that the fuel pumps are in-service, we anticipate fuel revenues will trend closer to budgeted projections. Year-to-date operating expenses are over budget by \$195,000 (8.3%) mainly driven by significant engineering and design costs (which were grant funded) but offset by lower fuel purchases. Non-operating income of \$766,000 includes grant reimbursements of \$735,000 and interest income of \$31,000.

Balance Sheet/Statement of Net Position (Consolidated)

(\$ 000's)	As of 3/31/2025	As of 3/31/2024
Assets		
Current Assets	23,798	23,791
Restricted Assets	1,620	1,480
Non-Current Assets	329,207	317,159
Total Assets	354,625	342,430
Deferred Outliers of Beneviron	2044	3.040
Deferred Outflows of Resources	2,944	3,049
Liabilities		
Current Liabilites	4,686	5,700
Non-Current Liabilities	10,171	11,478
Total Liabilities	14,857	17,178
Deferred Inflows of Resources	219,970	213,258
Net Position		
Net Invest. in Cap Assets	108,059	104,027
Restricted	1,490	1,356
Unrestricted	13,193	9,660
Total Net Position	122,742	115,043

The March balance sheet reflects \$23.8 million in current assets which include \$16.1 million in unrestricted cash (both PDA and DPH), \$6.7 million in trade and lease receivables, and \$1.0 million in inventory and prepaid expenses.

Restricted assets total \$1.6 million and consist primarily of the Revolving Loan Fund which currently has 19 loans outstanding totaling just under \$1.0 million in loans receivable.

Non-Current Assets include year-to-date capital expenditures in the amount of \$6.0 million. Expenditures include PSM Arrivals Hall, snow removal equipment, PSM jet bridge rehabilitation, vehicle and equipment purchases, expenses related to the Portsmouth Fish Pier decking and bracing project and the Portsmouth Fish Pier building replacement.

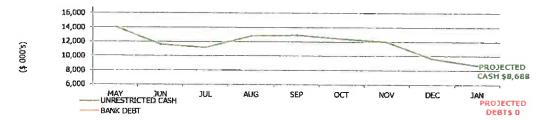
Current liabilities of \$4.7 million represent trade accounts payable, retainage and various accrued expenses.

PDA Cash Flow Projections for the Nine Month Period Ending January 31, 2026 (Excl. Division of Ports and Harbors)

During the next nine-month period, PDA cash inflows are projected at \$22.8 million, mainly provided by operating revenues as well as \$7.3 million in grant funding.

Cash outflows of \$29.1 million during this same period include \$14.6 million in both grant and non-grant related capital expenditures, as well as outflows from normal operating expenses and municipal service fee payments. Current projections indicate that we will not need to draw on our line of credit over the next nine months, and we expect unrestricted cash to decrease to \$8.7 million. The chart below outlines cash and debt balances over the next nine-month period.

PROJECTED CASH AND DEBT BALANCES - PEASE DEVELOPMENT AUTHORITY - EXCL. DPH

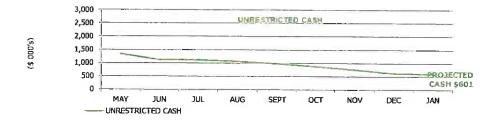


Cash Flow Projections for the Nine Month Period Ending January 31, 2026 - Division of Ports and Harbors

During the next nine-month period, unrestricted cash inflows at the Division of Ports and Harbors are projected at \$3.6 million, provided by operating revenues and fees, but also include \$1.9 million in grant funding.

Unrestricted cash outflows of \$4.4 million during this same period include \$2.0 million in both grant and non-grant related capital expenditures, as well as outflows from normal operating expenses. Unrestricted cash is projected to decrease to approximately \$601,000. At this time, certain capital expenditures (truck scale and crack sealing at Market Street Terminal) have been deferred to future fiscal years due to the significant decrease in operating cash. We are actively working towards improving revenue streams and continuing to manage operating expenses at the DPH to strengthen available resources. The chart below outlines cash and debt balances over the next nine-month period.

PROJECTED CASH BALANCES - DIVISION OF PORTS AND HARBORS



Please let me know if you have any questions or require any additional information.

PEASE DEVELOPMENT AUTHORITY FY2025 FINANCIAL REPORT FOR THE NINE MONTH PERIOD ENDING MARCH 31, 2025







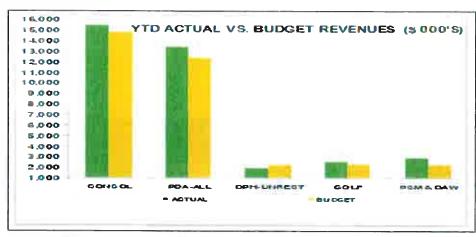
BOARD OF DIRECTORS MEETING MAY 20, 2025

PEASE DEVELOPMENT AUTHORITY Revenues and Expenditures –Nine Months Ended March 31, 2025

Trends:

YTD revenue is 4.4% favorable

- Fuel sales, security revenue, concession revenue and pier usage trending under budget
- Offset by higher revenue in fuel flowage fees, parking, golf fees, golf merchandise sales and facility rental



Trends:

November 2021 includes sale of 30 NH Ave July revenues include annual rent payment-Great Bay Comm. College June revenues include increase in Golf fee revenue

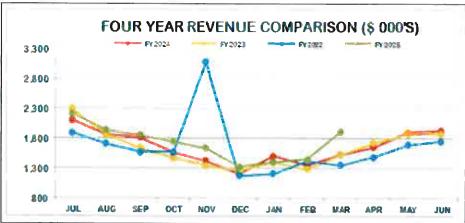
Trends:

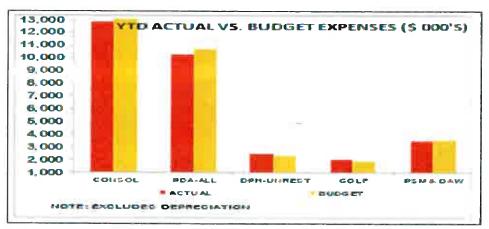
YTD Operating Expenses 1.7% favorable

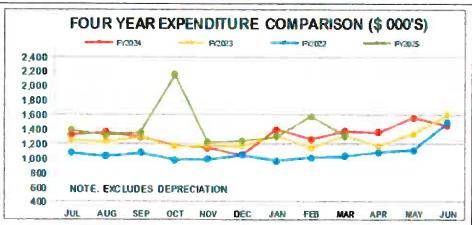
- Professional svcs., fuel purchases, marketing, full-time wages, employee benefits and general & admin expenses trending lower than budget.
- Offset by cost overruns in engineering services (grant reimbursed), snow removal expenses, overtime wages, turf maintenance, environmental testing, golf merchandise sales and technology expenses.

Trends:

June 2022-June 2024 — Retirement OPEB year end adjustments Oct 2024 — ARPA funded feasibility study expenses of \$518k and ARPA funded architectural expenses for Rye Harbor retail improvements of \$173k





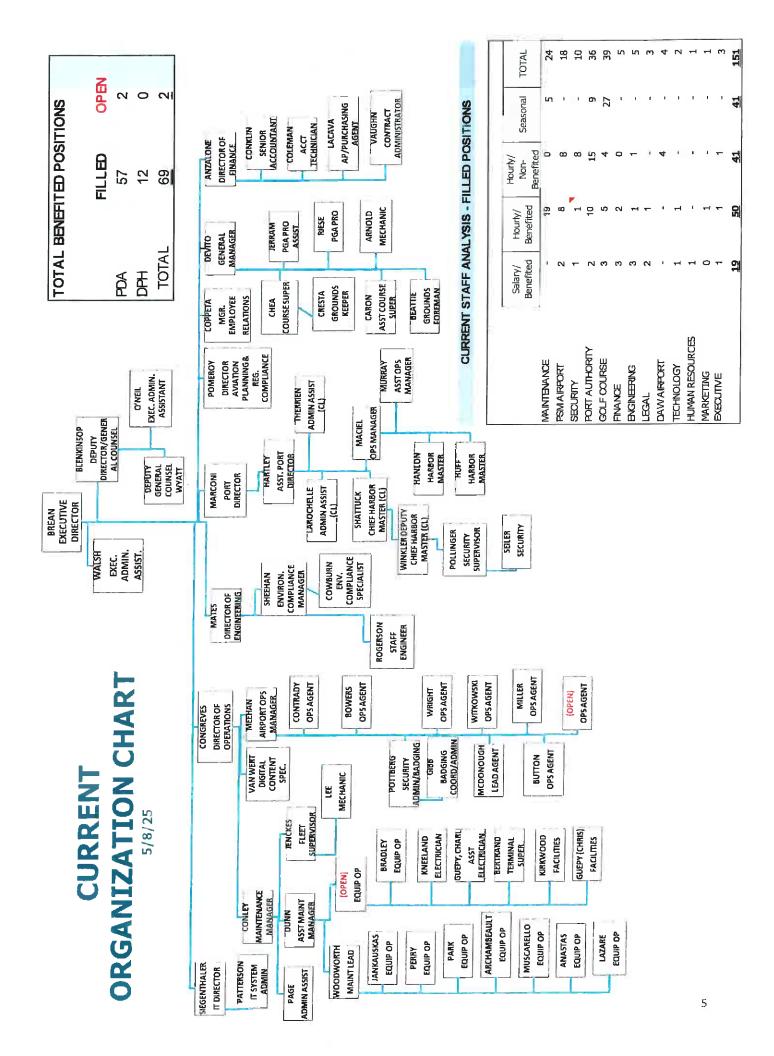


PEASE DEVELOPMENT AUTHORITY Consolidated Statement of Revenues and Expenses For the Nine Months Ending March 31, 2025

			11-1-1-1		A-4v-1	Budget	Variance	
	Actual	Budget	Variance	%	Actual YTD	Budget YTD	Variance From YTD	%
	Mar FY 2025	Mar FY 2025	From Monthly Budget	Variance	FY 2025	FY 2025	Budget	Variance
OPERATING REVENUES	FT 2023	11 2020	Duager	741141100	11 2020			
FACILITY RENTAL								
FACILITIES	\$981,015	\$960,140	\$20,876	2.2%	\$8,961,949	\$8,823,031	\$138,918	1.6%
CARGO AND HANGARS	15,452	15,849	(397)	(2.5%)	143,634	142,278	1,357	1.0%
	996,467	975,988	20,478	2.1%	9,105,584	8,965,309	140,275	1.6%
CONCESSION REVENUE	32,716	31,798	918	2.9%	443,773	472,289	(28,516)	(6.0%)
FEE REVENUE								
AVIATION FEES	126,807	122,100	4,707	3.9%	127,947	122,100	5,847	4.8%
FUEL FLOWAGE	150,389	88,294	62,095	70.3%	1,172,276	713,793	458,483	64,2%
PSM TSA/LEO REVENUE	-	-	-		3,707	-	3,707	-
PSM SECURITY REVENUE	5,935	5,667	268	4.7%	29,125	51,000	(21,875)	(42.9%)
GOLF FEES	133,909	12,594	121,315	963.3%	1,545,955	1,300,400	245,555	18.9%
GOLF SIMULATORS	21,603	24,482	(2,879)	(11.8%)	101,591	121,916	(20,325)	(16.7%)
GOLF MEMBERSHIPS	-	-	-	-	235,830	275,000	(39,170)	(14.2%)
GOLF LESSONS	4,005	1,535	2,470	161.0%	20,373	24,661	(4,288)	(17.4%)
MOORING FEES	38,636	37,667	970	2.6%	347,730	339,000	8,730	2.6%
PARKING	140,537	77,170	63,367	82.1%	570,910	466,251	104,659	22.4%
PIER USAGE FEES	5,305	9,167	(3,862)	(42.1%)	66,151	82,500	(16,350)	(19.8%)
REGISTRATIONS	48,328	3,767	44,561	1182.8%	141,844	113,158	28,686	25.4%
TERMINAL FEES		-	-	-	-			
WHARFAGE AND DOCKAGE	153,241	206,552	(53,311)	(25.8%)	569,603	542,426	27,178	5.0%
	828,695	588,993	239,701	40.7%	4,933,040	4,152,204	780,836	18.8%
FUEL SALES	4,961	16,773	(11,812)	(70.4%)	375,429	740,315	(364,886)	(49.3%)
INTEREST INCOME								
LOAN INTEREST	1,966	2,833	(867)	(30.6%)	22,165	25,500	(3,335)	(13.1%)
OTHER REVENUES					-77.004	040 500	04 470	20.63/
MERCHANDISE	18,781	12,367	6,414	51.9%	275,034	210,562	64,472	30.6%
ALL OTHER	27,271	23,658	3,613	15.3%	333,158	263,070	70,089 (134,560)	(28.4%)
	46,052	36,025	(10,027)	(27.8%)	608,192	473,632	(134,300)	(20.474)
TOTAL OPERATING REVENUE	1,910,856	1,652,410	258,446	15.6%	15,488,182	14,829,248	658,934	4.4%
OPERATING EXPENSES								
WAGES AND FRINGE BENEFITS								
WAGES	407.067	488,879	60,913	12.5%	3,919,712	4,134,964	215,252	5.2%
BENEFITED REGULAR	427,967 (10,370)	38,124	48,494	127.2%	268,570	244,690	(23,880)	(9.8%)
BENEFITED OVERTIME	69,606	105,100	35,495	33.8%	878,007	889,125	11,118	1.3%
NON-BENEFITED REGULAR NON-BENEFITED OVERTIME	(1,371)	2,358	3,729	158.1%	41,386	24,599	(16,787)	(68.2%)
ACCRUED VACATION BENEFIT'S	11,126	2,500	(11,126)		4,827		(4,827)	-
ACCRUED SICK TIME BENEFITS	1,141		(1,141)		8,322	-	(8,322)	-
ACORDED GIOR THAT BEALT TO	498,099	634,462	136,363	21.5%	5,120,824	5,293,379	172,555	3.3%
WAGE TRANSFERS OUT	498,099	634,462	136,363	21.5%	5,120,824	5,293,379	172,555	3.3%
BENEFITS	430,000	001,102	100,000					
DENTAL INSURANCE	5,877	5,971	94	1.6%	51,638	53,737	2,100	3.9%
HEALTH INSURANCE	134,950	126,656	(8,294)	(6.5%)	1,133,567	1,139,904	6,337	0.6%
LIFE INSURANCE	2,296	2,707	411	15.2%	20,516	24,362	3,846	15.8%
NEW HAMPSHIRE RETIREMENT	60,483	71,106	10,622	14.9%	554,818	640,306	85,487	13.4%
POST RETIREMENT BENEFITS	9,269	11,725	2,456	20.9%	96,413	105,526	9,113	8.6%
EMPLOYEE DRUG TEST	•	142	142	100.0%	1,108	1,275	167	13.1%
OPEB EXPENSE	-		•		-	105710		7.00/
EMPLOYER FICA	36,162	48,525	12,363	25.5%	376,433	405,740	29,307	7.2%
UNEMPLOYMENT INS	0		0		1,066	0.670.000	(1,066)	
BENEFIT TRANSFERS OUT	249,038	266,831	17,793 -	6.7%	2,235,560 -	2,370,850	135,291	5 7%
BEITE II IMMOLENO OUT	249,038	266,831	17,793	6.7%	2,235,560	2,370,850	135,291	5.7%
TOTAL WAGES & BENERTS	747,137	901,293	154,157	17.1%	7,356,383	7,664,229	307,846	4.0%

PEASE DEVELOPMENT AUTHORITY Consolidated Statement of Revenues and Expanses For the Nine Months Ending March 31, 2025

	Actual	Burloot	V-st-			· · · · · · · · · · · · · · · · · · ·		
	Mar	Budget Mar	Variance From Monthly	%	Actual YTD	Budget YTD	Variance From YTD	
	FY 2025	FY 2025	Budget	Variance	FY 2025	FY 2025	Budget	% Variance
BUILDING AND FACILITIES								- Juvianoc
ARFIELD MAINTENANCE COVID-19	127	6,333	6,206	98.0%	25,124	57,000	31,876	55.9%
SOIL & VEGETATION CONTROL	0	1,656	- 1,656	100.0%	420 202	70.470	-	
ENVIRONMENTAL TESTING	2,974	16,602	13,628		129,303 210,132	73,472 149,455	(55,831) (60,677)	
EQUIPMENT MAINTENANCE	36,574	47,027	10,452		366,072	358,262	(7,810)	, ,
FACILITIES MAINTENANCE	57,464	87,987	30,523	34.7%	1,382,708	800,847	(581,861)	, ,
LANDSCAPING		1,429	1,429		12,866	25,029	12,163	. ,
NAVIGATION MAINTENANCE OTHER EXPENSES	267	333	66		4,908	5,000	92	1.8%
SECURITY	0 11,037	15,046	4.000		233		(233)	
SNOWREMOVAL	146,158	22,489	4,009 (123,670)		115,437	133,779	18,342	
EXPENSE TRANSFERS	-	22,403	(123,070)	(549.9%)	312,461	195,102	(117,359)	(60.2%)
	254,602	198,902	(55,700)	(28.0%)	2,559,242	1,797,946	(761,296)	(42.3%)
WAGE & BENEFIT TRANSFER IN		-		-	-,,		(701,230)	(42.570)
	254,602	198,902	(55,700)	(28.0%)	2,559,242	1,797,946	(761,296)	(42.3%)
CENERAL AND ADMINISTRATIVE								
GENERAL AND ADMINISTRATIVE BAD DEBT EXPENSE								
BANK FEES	3,715	5,162		00.004			-	-
COMPUTER EXPENSES	1,612	8,669	1,447 7,057	28.0% 81.4%	77,850	96,700	18,851	19.5%
DISCOUNTS AND LATE FEES	(1,145)	(378)	767	(203.2%)	112,755 (2,205)	78,548 (1,686)	(34,206) 519	(43.5%)
EQUIPMENT UNDER \$5,000	4,409	8,766	4,357	49.7%	47,230	96,965	49,735	(30.8%) 51.3%
FEES AND LICENSES	8,242	6,515	(1,727)	(26.5%)	54,853	59,210	4,357	7,4%
INSURANCE	43,862	38,376	(5,485)	(14.3%)	347,345	345,634	(1,711)	(0.5%)
OFFICE EQUIPMENT	7,285	2,188	(5,096)	(232.9%)	21,055	19,695	(1,359)	(6.9%)
PROFESSIONAL DEVELOPMENT SUPPLIES	631	4,879	4,248	87.1%	13,038	45,467	32,430	71.3%
TELEPHONES AND COMMUNICATIONS	6,979 18,348	8,960	1,981	22.1%	70,946	64,027	(6,919)	(10.8%)
TRAVEL AND MILEAGE	990	17,871 3,300	(478) 2,310	(2 7%) 70.0%	158,090	160,498	2,408	1.5%
OTHER EXPENSES	1,722	7,478	5,756	77.0%	17,887 43,034	30,700 62,355	12,613	41.7%
	96,849	111,787	15,138	13,5%	961,877	1,058,113	19,320 96,236	31.0% 9.1%
						1,000,110	50,230	3,170
UTILITIES								
ELECTRICITY	62,990	93,703	30,713	32.8%	470,341	475,946	5,604	1.2%
ELECTRICITY TRANSFERS HEATING OIL	_	-	-	-	-	-	-	-
NATURAL GAS	0 14,022	350	350	100.0%	996	3,150	2,154	68.4%
NATURAL GAS TRANSFERS	14,022	8,621	(5,401)	(62.6%)	55,652	51,572	(4,080)	(7.9%)
PROPANE	2,710	6,815	4,105	60.2%	33,061	40.483	7.400	47.70
WASTE REMOVAL	3,993	3,653	(340)	(9.3%)	46,473	40,183 41,329	7,122 (5,145)	17.7%
WASTE REMOVAL TRANSFERS		-	-	(0,12,70)	-10,475	41,029	(0,140)	(12.4%)
WATER	1,495	1,549	55	3.5%	55,835	70,936	15,100	21.3%
WATER TRANSFERS		-	-				-	
-	85,209	114,691	29,482	25 7%	662,359	683,115	20,756	3.0%
PROFESSIONAL SERVICES								
AUDIT	6,571	2,226	(4,345)	(105 204)	70.040	50.504		
INFORMATION TECHNOLOGY	16,44B	21,575	5,128	(195.2%) 23.8%	70,049 107,998	59,531	(10,519)	(17.7%)
LEGAL	0	20,833	20,833	100.0%	123,996	194,179 187,500	86,181 63,504	44.4% 33.9%
LEGAL PERMIT IMPLEMENT	0	12.500	12,500	100.0%	3,225	112,500	109,275	97.1%
ADMINISTRATIVE SERVICES	8,472	18,023	9,551	53.0%	105,463	162,207	56,744	35.0%
-	31,490	75,158	43,668	58.1%	410,731	715,917	305,186	42.6%
MARKETING AND PROMOTION								
ADVERTISING	5,013	4 2 4 7	(700)	//= = n/ ·				
OTHER MARKETING	14,780	4,217 24,576	(796) 9,797	(18.9%)	47,302	38,300	(9,002)	(23.5%)
FLIGHT INCENTIVES	- 1,100	24,576	5,757	39 9%	163,813	223,848	60,034	26.8%
-	19,792	28,793	9,001	31.3%	211,115	. 262,148	51,033	19.5%
			-()				31,033	13.576
OTHER OPERATING EXPENSES								
COAST TROLLEY	12,490	10,000	(2,490)	(24.9%)	104,940	90,000	(14,940)	(16.6%)
FUEL GOLF CART LEASE	4,108	12,855	8,747	68.0%	268,884	560,583	291,699	52.0%
MERCHANDISE	55,8 5 0	4 5 4 5	-	-	84,993	89,628	4,635	5.2%
-	72,448	4,543 27,398	(51,307) (45,049)	(1129.4%)	230,588	150,408	(80,180)	(53.3%)
	/1 10	27,000	(50,045)	(164.4%)	689,404	890,618	201,214	22.6%
TOTAL OPERATING EXPENSES	1,307,327	1,458,023	150,696	10.3%	12,851,111	13,072,086	220,974	1.7%
						,,000	~~0,014	1.7 /8
OPERATING INCOME/(LOSS)	603,529	194,387	409,142	210.5%	2,637,071	1,757,163	879,908	50.1%
DEPRECIATION	000 510							
AMORTIZATION	660,549	627,069	(33,481)	(5.3%)	5,825,962	5,639,707	(186,256)	(3.3%)
	-	-	-	-	-	_	-	-
NON-OPERATING (INCOME)/EXPENSES								
INTEREST EXPENSE	0	833	833	100,0%	845	7,500	6,655	00 75/
INTEREST INCOME	(42,737)	(16,313)	26,424	(162.0%)	(392,854)	7,500 (146,818)	246,036	88.7% (167.6%)
NON-OPERATING GRANT FUNDING	0	Ó	0		(800,594)	()	800,594	(101.070)
GAN/LOSS ON ASSETS	_	-	-	-	-	-	- 111	_
OTHER NON-OPERATING -	(40 707)	/4F /		-		_		
-	(42,737)	(15,480)	27,258	(176.1%)	(1,192,603)	(139,318)	1,053,284	(756.0%)
NET OPERATING INCOME/(LOSS)	(14,283)	(417,202)	402,919	(96.6%)	(1,996,289)	(3 743 226)	1 746 007	(45 =51)
·	, ,,,,,,,	,,/		(50.070)	(1,030,203)	(3,743,226)	1,746,937	(46.7%)



PEASE DEVELOPMENT AUTHORITY Consolidated Statement of Net Position For the Nine Months Ending March 31, 2025

	2025	2024
400	Ending	Ending
ASSETS		
Cash and Investments	\$16,149,004	\$14,368,136
Accounts Receivable - Net	6,626,242	8,476,479
Inventories	365,117	409,435
Prepaids	531,361	408,238
	23,671,724	23,662,288
RESTRICTED ASSETS		
Cash and Investments	786,812	456,439
Current Receivables	0	61,085
Loans Receivable - NHFL	•	01,000
Due within 1 Year	126,250	128,744
Due in more than 1 Year	833,479	962,733
TOTAL RESTRICTED ASSETS	1,746,541	1,609,001
NON-CURRENT ASSETS		
Leases Receivable-Net of Current Portion	221,147,554	213,131,431
Land & land Improvements	7,837,636	7,520,786
Construction-in-Process	14,329,383	13,896,582
Other Capital Assets - Net	85,892,333	82,610,075
TOTAL NON-CURRENT ASSETS	329,206,907	317,158,874
TOTAL ASSETS	354,625,171	342,430,164
DESTRUCTION OF THE COLUMN OF T		
DÉFERRED OUTFLOWS OF RESOURCES		
Pension	1,576,375	1,426,696
OPEB	1,367,728	1,621,805
LIABILITIES		
100011170 711/12 7 11/12		
ACCOUNTS PAYABLE AND ACCRUED EXPENSES	3,473,686	4,482,308
Retainage Unearned Revenues	248,409	392,855
Long-Term Liabilities	959,288	823,836
Net Pension Liability	5,711,070	5,286,773
Net OPEB Liability	4,094,308	5,835,603
Due in more than 1 Year	365,678	355,469
, , , , , , , , , , , , , , , , , , , ,	14,852,437	17,176,844
RESTRICTED LIABILITIES		
Current Liabilities	4,409	881
Long-Term Liabilities	0	0
Due within 1 Year	0	0
Due in more than 1 Year	0	0
TOTAL LIABILITIES	4,409	881
DEFERRED INFLOWS OF RESOURCES	14,856,847	17,177,725
The state of the s		
Pension	134,849	228,607
OPEB	3,168,772	2,087,794
Lease Revenue	216,666,835	210,941,329
NET POSITION		
Net Investment in Capital Assets	108,059,353	104,027,443
Restricted For:	1000,000	.5.,521,770
Revolving Loan Fishery Fund	1,363,449	1,280,641
Harbor Dredging and Pier Maintenance	104,605	56,695
Foreign Trade Zone	21,829	18,535
Unrestricted	13,192,737	9,659,896
TOTAL NET POSITION	122,741,972	115,043,209

PEASE DEVELOPMENT AUTHORITY Statement of Revenues and Expenses - PORTSMOUTH AIRPORT incl Security For the Nine Months Ending March 31, 2025

	Actual Mar FY 2025	Budget Mar FY 2025	Variance From Monthly Budget	% Variance	Actual YTD FY 2024	Budget YTD FY 2024	Variance From YTD Budget	% Variance
OPERATING REVENUES								
FACILITY RENTAL	\$64,750	\$62,567	\$2,183	3.5%	\$706,526	\$644,711	\$61,815	9.6%
CARGO AND HANGARS	2,852	2,832	20	0.7%	25,487	25,127	360	1.4%
CONCESSION REVENUE	12,496	3,766	8,730	231.8%	97,887	66,113	31,774	48.1%
FEE REVENUE FUEL SALES INTEREST	413,910	280,957	132,953	47,3%	1,772,986	1,203,063	569,923	47.4%
MERCHANDISE OTHER REVENUE	12,357	16,917	(4,560)	(27.0%)	129,935	152,250	(22,315)	(14.7%)
TOTAL OPERATING REVENUES	506,365	367,039	139,326	38.0%	2,732,821	2,091,264	641,557	30.7%
EXPENSES								
WAGES AND FRINGE BENEFITS	137,172	150,955	13,783	9,1%	1,245,683	1,282,826	37,143	2.9%
BUILDING AND FACILITIES	171,463	116,409	(55,054)	(47.3%)	978,183	965,021	(13,162)	(1.4%)
GENERAL AND ADMINISTRATIVE	51,910	51,406	(504)	(1.0%)	482,301	469,559	(12,742)	(2.7%)
UTILITIES	53,081	72,813	19,732	27.1%	335,316	343,889	8,573	2.5%
PROFESSIONAL SERVICES	6,648	11,046	4,398	39.8%	86,535	99,417	12,882	13.0%
MARKETING AND PROMOTION OTHER OPERATING EXPENSES	10,030	17,092	7,062	41.3%	145,092	153,825	8,733	5.7%
TOTAL OPERATING EXPENSES	430,304	419,721	(10,583)	(2.5%)	3,273,110	3,314,537	41,427	1.2%
OPERATING INCOME	76,061	(52,682)	128,743	244.4%	(540,289)	(1,223,273)	682,984	55.8%
NON-OPERATING (INCOME) EXPENSE	(1)	0	1	-	(8)	0	8	
DEPRECIATION	372,901	353,083	(19,818)	(5.6%)	3,283,921	3,177,750	(106,171)	(3.3%)
							576,821	(13.1%)

PEASE DEVELOPMENT AUTHORITY Statement of Revenues and Expenses - SKYHAVEN AIRPORT For the Nine Months Ending March 31, 2025

	Actual Mar FY 2025	Budget Mar FY 2025	Variance From Monthly Budget	% Variance	Actual YTD FY 2025	Budget YTD FY 2025	Variance From YTD Budget	% Variance
OPERATING REVENUES								
FACILITY RENTAL		_		-	-	-	-	-
CARGO AND HANGARS	12,600	13,017	(417)	(3.2%)	118,148	117,150	997	0.9%
CONCESSION REVENUE	Ò	267	(267)	(100.0%)	3,966	2,400	1,566	65.2%
FEE REVENUE	3,577	5,100	(1,523)	(29.9%)	4,717	5,100	(383)	(7.5%)
FUEL SALES	4,941	4,313	627	14.5%	55,684	66,394	(10,710)	(16.1%)
INTEREST	-	-	-	-	-	-	-	-
MERCHANDISE	-	-	-	-	-	-	-	-
OTHER REVENUE	33	92	(59)	(64 0%)	1,149	825	324	39.3%
TOTAL OPERATING REVENUES	21,151	22,788	(1,638)	(7.2%)	183,663	191,869	(8,206)	(4.3%)
EXPENSES								
WAGES AND FRINGE BENEFITS	9,728	11,225	1,497	13.3%	95,811	101,027	5,216	5.2%
BUILDING AND FACILITIES	2,477	3,225	748	23 2%	33,644	30,922	(2,722)	(8.8%)
GENERAL AND ADMINISTRATIVE	2,684	2,525	(160)	(6.3%)	21,160	23,548	2,388	10.1%
UTILITIES	2,498	2,887	389	13 5%	20,952	25,456	4,504	17.7%
PROFESSIONAL SERVICES	500	672	172	25.6%	6,245	6,045	(200)	(3.3%)
MARKETING AND PROMOTION	249	88	(161)	(184.3%)	1,338	768	(551)	(70.0%)
OTHER OPERATING EXPENSES	2,032	3,450	1,418	41.1%	45,221	53,116	7,895	14.9%
TOTAL OPERATING EXPENSES	20,168	24,072	3,903	16.2%	224,372	240,901	16,529	6.9%
OPERATING INCOME	982	(1,284)	2,266	(176.5%)	(40,709)	(49,032)	8,323	(17.0%)
NON-OPERATING (INCOME) EXPENSE	-				0	-	0	
DEPRECIATION	35,514	35,583	69	0.2%	313,902	320,250	6,348	2.0%
NET OPERATING INCOME	(34,532)	(36,867)	2,335	(6.3%)	(354,611)	(369,282)	14,672	(4.0%)

PEASE DEVELOPMENT AUTHORITY Statement of Revenues and Expenses - TRADEPORT OPERATIONS For the Nine Months Ending March 31, 2025

	Actual	Dudant	V-v-					
	1	Budget	Variance		Actual	Budget	Variance	
	Mar	Mar	From Monthly	%	YΤD	YTD	From YTD	%
	FY 2025	FY 2025	Budget	Variance	FY 2025	FY 2025	Budget	Variance
OPERATING REVENUES								
FACILITY RENTAL	\$879,863	\$845,365	\$34,499	4.1%	\$7,924,467	\$7,803,402	\$121,064	1.6%
CARGO AND HANGARS	-	<u> </u>	-	_	· / · / ·	V. (200) (00	¥121,001	1.0,2
CONCESSION REVENUE	-	-	-	-	_			
FEE REVENUE	_		-	~	_			
FUEL SALES	_		_	_				_
INTEREST	-	-	-	_				
MERCHANDISE	-	-	-		_			-
OTHER REVENUE	6,289	4,333	1,955	45.1%	60,721	39,000	21,721	55.7%
TOTAL ODERATING DESCENIES	200.450	2.0.00						
TOTAL OPERATING REVENUES	886,152	849,698	36,454	4.3%	7,985,188	7,842,402	142,786	1.8%
EXPENSES								
WAGES AND FRINGE BENEFITS	_			_				
BUILDING AND FACILITIES	36,447	25,942	(10,505)	(40.5%)	298,115	238,476	(59,639)	(25.0%)
GENERAL AND ADMINISTRATIVE	2,120	4,343	2,223	51_2%	28,795	230,470	, , ,	,
UTILITIES	11,921	6,975	(4,946)	(70.9%)	75,558	62,775	(7,225)	(33.5%)
PROFESSIONAL SERVICES	94	93	(1)	(1.2%)	75,558	839	(12,783)	(20.4%)
MARKETING AND PROMOTION	(612)	167	779	467.3%	(426)	1,500	(3)	(0.4%)
OTHER OPERATING EXPENSES	12,490	10,000	(2,490)	(24 9%)	104,940	90,000	1,926	128.4%
TOTAL OPERATING EXPENSES	62,461	47,520	(14,941)	(31.4%)	507,824	415,160	(14,940) (92,664)	(16.6%) (22.3%)
•		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(1.1,0.1.)	(011-174)	301,024	413,100	(52,004)	(22.3 /4)
OPERATING INCOME	823,691	802,178	21,513	2.7%	7,477,364	7,427,242	50,122	0.7%
NON-OPERATING (INCOME) EXPENSE	(41,538)	(10,736)	30,803	(286 9%)	(354,623)	(06 677)	250 004	(267.09/
DEPRECIATION	63,068	62,750	(318)	(0.5%)		(96,622)	258,001	(267.0%)
	00,000	02,700	(510)	(0.076)	556,033	564,750	8,717	1.5%
NET OPERATING INCOME	802,161	750,164	51,997	6.9%	7,275,954	6,959,114	316,840	4.6%

PEASE DEVELOPMENT AUTHORITY Statement of Revenues and Expenses - GOLF COURSE For the Nine Months Ending March 31, 2025

	Actual Mar FY 2025	Budget Mar FY 2025	Variance From Monthly Budget	% Variance	Actual YTD FY 2025	Budget YTD FY 2025	Variance From YTD Budget	% Variance
OPERATING REVENUES								
FACILITY RENTAL	-	-		-	-	-	-	-
CARGO AND HANGARS	-	-	-	-	-	-	-	-
CONCESSION REVENUE	20,220	27,765	(7,545)	(27.2%)	275,830	344,776	(68,946)	(20.0%)
FEE REVENUE	159,517	38,610	120,907	313.1%	1,903,749	1,721,977	181,772	10.6%
FUEL SALES	-	-	-	-	-		-	-
INTEREST	-	-	-	-	-	-	-	-
MERCHANDISE	18,781	12,367	6,414	51.9%	275,034	210,562	64,472	30.6%
OTHER REVENUE	3,760	2,231	1,529	68,5%	67,151	18,428	48,722	264.4%
TOTAL OPERATING REVENUES	202,278	80,973	121,305	149.8%	2,521,763	2,295,743	226,021	9.8%
EXPENSES								
WAGES AND FRINGE BENEFITS	93,584	92,163	(1,420)	(1.5%)	999,323	1,015,946	16,623	1.6%
BUILDING AND FACILITIES	26,041	19,427	(6,614)	(34.0%)	306,722	254,579	(52,144)	(20.5%)
GENERAL AND ADMINISTRATIVE	16,971	17,169	199	1.2%	181,341	203,513	22,172	10.9%
UTILITIES	8,995	10,729	1,734	16.2%	144,714	149,693	4,980	3.3%
PROFESSIONAL SERVICES	4,926	2,941	(1,985)	(67.5%)	32,988	26,465	(6,523)	(24.6%)
MARKETING AND PROMOTION	1,874	3,526	1,652	46 8%	23,809	34,398	10,588	30.8%
OTHER OPERATING EXPENSES	55,850	4,543	(51,307)	(1129.4%)	315,581	240,035	(75,545)	(31.5%)
TOTAL OPERATING EXPENSES	208,240	150,499	(57,741)	(38.4%)	2,004,478	1,924,629	(79,850)	(4.1%)
OPERATING INCOME	(5,962)	(69,526)	63,564	(91.4%)	517,285	371,114	146,171	39.4%
NON-OPERATING (INCOME) EXPENSE		(17)	(17)	100.0%	0	(150)	(150)	100.0%
DEPRECIATION	32,308	31,316	(992)	(3.2%)	284,239	279,311	(4,928)	(1.8%)
NET OPERATING INCOME	(38,270)	(100,825)	62,555	(62.0%)	233,046	91,953	141,093	153.4%

BUSINESS UNIT ANALYSIS	PRO SHOP	COURSE OPERATIONS	FOOD/BEV	SIMULATOR	TOTAL
OPERATING REVENUES	300,104	1,843,821	276,247	101,591	2,521,763
OPERATING EXPENSES* *Excluding Depreciation	277,524	1,535,882	148,372	42,700	2,004,478
OPERATING INCOME	22,580	307,939	127,875	58,891	517,285

PEASE DEVELOPMENT AUTHORITY Statement of Revenues and Expenses - DIVISION OF PORTS AND HARBORS-UNRESTRICTED For the Nine Months Ending March 31, 2025

								_
	Actual Mar FY 2025	Budget Mar I FY 2025	Variance From Monthly Budget	% Variance	Actual YTD FY 2025	Budget YTD FY 2025	Variance From YTD Budget	% Variance
OPERATING REVENUES								
FACILITY RENTAL	\$36,402	\$52,209	(\$15,807)	(30.3%)	\$316,957	\$355,919	(\$38,962)	(10.9%)
CARGO AND HANGARS CONCESSION REVENUE	-	-	1	-	-	-	-	-
FEE REVENUE	238,317	0	(40.240)	- (4.004)	66,090	59,000	7,090	12 0%
FUEL SALES	230,317	248,660 12,460	(10,343)	(4.2%)	1,146,118	1,081,065	65,054	6.0%
INTEREST	20	12,400	(12,440)	(99.8%)	319,744	673,920	(354,176)	(52.6%)
MERCHANDISE						•	-	-
OTHER REVENUE	9,808	5,126	4,681	91 3%	101,544	97,941	3,603	3.7%
TOTAL OPERATING REVENUES	284,546	318,454	(33,908)	(10.6%)	1,950,454	2,267,845	(317,391)	(14.0%)
EXPENSES								
WAGES AND FRINGE BENEFITS	123,537	158,941	35,404	22.3%	1,275,900	1,296,319	20,419	1.6%
BUILDING AND FACILITIES	5,647	23,541	17,894	76.0%	809,123	211,736	(597,387)	(282.1%)
GENERAL AND ADMINISTRATIVE	3,035	13,490	10,455	77 5%	85,385	123,817	38,432	31 0%
UTILITIES	7,749	20,507	12,758	62.2%	76,876	94,278	17,402	18.5%
PROFESSIONAL SERVICES	1,645	10,771	9,126	84.7%	54,994	96,940	41,945	43 3%
MARKETING AND PROMOTION	404	188	(217)	(115 6%)	1,262	2,038	776	38.1%
OTHER OPERATING EXPENSES	2,076	9,405	7,329	77.9%	223,663	507,467	283,804	55,9%
TOTAL OPERATING EXPENSES	144,094	236,843	92,749	39.2%	2,527,203	2,332,594	(194,609)	(8.3%)
OPERATING INCOME	140,452	81,612	58,841	72.1%	(576,749)	(64,749)	(512,000)	790.8%
NON-OPERATING (INCOME) EXPENSE	(459)	(4,769)	(4,309)	90.4%	(765,559)	(42,918)	722 641	(1683 8%)
DEPRECIATION	140,927	127,003	(13,924)	(11.0%)	1,241,466	1,141,646	(99,821)	(8.7%)
NET OPERATING INCOME	(16)	(40,623)	40,607					
-	(10)	(40,023)	40,007	(100.0%)	(1,052,656)	(1,163,476)	110,820	(9.5%)
	RYE	HAMPTON	PORTS.	MARKET	HARBOR			7
BUSINESS UNIT ANALYSIS		HARBOR	FISH PIER		MGMT	ADMIN	TOTAL	
OPERATING REVENUES	228,674	147,930	178,4	28 903,99	5 483,086	8,341	1,950,454	_
OPERATING EXPENSES*	361,355	768,765	210,5	72 414,59	0 399,814	372.107	2,527,203	
*Excluding Depreciation								-
OPERATING INCOME	(132,681)	(620,835)	(32,14	44) 489,40	5 83,272	(363,766)	(576,749)

PEASE DEVELOPMENT AUTHORITY Statement of Revenues and Expenses - FOREIGN TRADE ZONE For the Nine Months Ending March 31, 2025

	Actual Mar FY 2025	Budget Mar FY 2025	Variance From Monthly Budget	% Variance	Actual YTD FY 2025	Budget YTD FY 2025	Variance From YTD Budget	% Variance
OPERATING REVENUES								
FACILITY RENTAL CARGO AND HANGARS CONCESSION REVENUE FEE REVENUE FUEL SALES INTEREST MERCHANDISE OTHER REVENUE	\$0	\$0	\$ C	-	\$14,000	\$18,999	(\$4,599)	(26.3%)
TOTAL OPERATING REVENUES	0	0	0	-	14,000	18,999	(4,999)	(26.3%)
EXPENSES								
WAGES AND FRINGE BENEFITS BUILDING AND FACILITIES GENERAL AND ADMINISTRATIVE UTILITIES	(\$1)	104	105	101.0%	\$1,249	938	(311)	(33.2%)
PROFESSIONAL SERVICES MARKETING AND PROMOTION	\$3,068	- 850	(2,218)	(260,9%)	6,292	7,650	1,358	17.8%
OTHER OPERATING EXPENSES	\$9,000	-	(Z,Z1u) -	(200,370)				-
TOTAL OPERATING EXPENSES	3,067	954	(2,112)	(221.4%)	7,541	8,588	1,047	12.2%
OPERATING INCOME	(3,067)	(954)	(2,112)	221.4%	6,459	10,412	(3,952)	(38.0%)
NON-OPERATING (INCOME) EXPENSE DEPRECIATION	0 -	-	-	100.0%	(7)	(3)	400. 0%	(123.9%)
NET OPERATING INCOME	(3,067)	(954)	(2,113)	221.5%	6,466	10,414	(3,948)	(37.9%)

PEASE DEVELOPMENT AUTHORITY Statement of Revenues and Expenses - HARBOR DREDGING For the Nine Months Ending March 31, 2025

	Actual Mar FY 2025	Budget Mar FY 2025	Variance From Monthly Budget	% Variance	Actual YTD FY 2025	Budget YTD FY 2025	Variance From YTD Budget	% Variance
OPERATING REVENUES								
FACILITY RENTAL CARGO AND HANGARS CONCESSION REVENUE	-	-	**	-	-	-	-	-
FEE REVENUE	7,439	10,000	(2,562)	(25.6%)	72,639	90,000	(17,362)	(19.3%)
FUEL SALES INTEREST MERCHANDISE	-	-	-	-	-	-	-	•
OTHER REVENUE	960	583	377	64.6%	5,490	5,250	240	4.6%
TOTAL OPERATING REVENUES	8,399	10,583	(2,185)	(20.6%)	78,129	95,250	(17,121)	(18.0%)
EXPENSES								
WAGES AND FRINGE BENEFITS								(m (5 00 ()
BUILDING AND FACILITIES	-	1,750	1,750	100.0%	54,427	15,750	(38,677)	(245.6%)
GENERAL AND ADMINISTRATIVE UTILITIES	25	1,023	998	97.6%	2,874	9,210	6,336	68.6%
PROFESSIONAL SERVICES	-	-	-	-	-	-	-	-
MARKETING AND PROMOTION	-	-	~	-	-	-	-	-
OTHER OPERATING EXPENSES					F7 554	24.000	(22.244)	(129.6%)
TOTAL OPERATING EXPENSES	25	2,773	2,748	99.1%	57,301	24,960	(32,341)	(129.074)
OPERATING INCOME	8,374	7,810	564	7.2%	20,828	70,290	(49,462)	(70.4%)
NON-OPERATING (INCOME) EXPENSE	(685)	(567)	119	(21.0%)	(6,918)	(5,100)	1,818	(35,7%)
DEPRECIATION	6,128	6,417	288	4.5%	54,167	57,750	3,583	6.2%
NET OPERATING INCOME	2,931	1,960	971	49.5%	(26,421)	17,640	(44,061)	(249.8%)

PEASE DEVELOPMENT AUTHORITY Statement of Revenues and Expenses - REVOLVING LOAN FUND For the Nine Months Ending March 31, 2025

	Actual Mar FY 2025	Budget Mar FY 2025	Variance From Monthly Budget	% Variance		Actual YTD FY 2025	Budget YTD FY 2025	Variance From YTD Budget	% Variance
OPERATING REVENUES									
FACILITY RENTAL	-	-					-		
CARGO AND HANGARS	-	-	-	-		_			_
CONCESSION REVENUE	-	-	-	-		-	-	-	-
FEE REVENUE	-	-	-	-		-	-	-	
FUEL SALES	-	-		-			-		
INTEREST	1,966	2,833	(867)	(30.6%)		22,165	25,500	(3,335)	(13.1%)
MERCHANDISE	-	-	-			-	-	•	
OTHER REVENUE	-	42	(42)	(100.0%)		0	375	(375)	(100.0%)
		-		-		0	0	0	0
TOTAL OPERATING REVENUES	1,966	2,875	(909)	(31.6%)		22,165	25,875	(3,710)	(14.3%)
EXPENSES WAGES AND FRINGE BENEFITS									
BUILDING AND FACILITIES	-	•	-	-		-	-	-	-
GENERAL AND ADMINISTRATIVE	-	-	-			-	-		-
UTILITIES	60	48	(13)	(26.3%)		60	428	368	86.0%
PROFESSIONAL SERVICES	2,624	1,250	/4 274)	(400.00()		-	-	-	
MARKETING AND PROMOTION	2,024	1,230	(1,374)	(109.9%)		11,152	11,250	98	0.9%
OTHER OPERATING EXPENSES	_	-	-	-		•	0	0	-
TOTAL OPERATING EXPENSES	2,684	1,298	(1,386)	(106.8%)	_	11,212	11,678	465	4.0%
OPERATING INCOME	(718)	1,578	(2,295)	(145.5%)		10,953	14,198	(3,245)	(22.9%)
NON-OPERATING (INCOME) EXPENSE DEPRECIATION	(34)	(17)	18	(105.9%)		(66,170)	(150)	66,020 -	(44004.5%)
NET OPERATING INCOME	(683)	1,594	(2,277)	(142.9%)	_	77,123	14,348	62,775	437.5%

REVOLVING LOAN FUND (\$ 000's)	BALANCE AT	BALANCE AT
	3-31-2025	06-30-2024
CASH BALANCES		
GENERAL FUNDS	406	227
SEQUESTERED FUNDS	_	-
	406	227
LOANS OUTSTANDING (19)		
CURRENT	126	129
LONG TERM	833	931
	959	1,060
TOTAL CAPITAL BASE	1,365	1,287
CAPTIAL UTILIZATION RATE -% *	<u>70.3%</u>	<u>82.4%</u>

*EXCLUDES SEQUESTERED FUNDS

SUMMARY OF INTERGOVERNMENTAL RECEIVABLES AS OF MARCH 31, 2025

(\$000's)

BUSINESS UNIT	TOTAL PROJECT	GRANT AWARD	EXPENDED TO DATE	PDA /DPH SHARE	RECEIVED TO DATE	BAL. DUE PDA/DPH	AMOUNT SUBMITTED
PORTSMOUTH AIRPORT & TRADEPORT	18,721	18,003	10,323	(1,735)	8,876	591	561
SKYHAVEN AIRPORT	2,079	1,867	181	(10)	0	170	140
DIVISION OF PORTS AND HARBORS	22,215	22,215	19,636	0	19,309	87	87
	43,015	42,085	30,140	(1,745)	28,185	848	788

SUMMARY OF CONSTRUCTION WORK IN PROCESS AS OF MARCH 31, 2025

(\$000's) TRANSFER TO BALANCE AT **CURRENT YEAR** NET CURRENT 3/31/2025 PROJECT NAME PLANT IN 06-30-24 EXPENDITURES YEAR CHANGE SERVICE **PORTSMOUTH AIRPORT** 528 528 SNOW REMOVAL EQUIPMENT (AIP 74) 528 23 345 ALPHA NORTH TAXIWAY RECONST-DESIGN (AIP 75) 322 23 ALPHA NORTH TAXIWAY RECONST(AIP 78 & 79) 15 15 15 145 NH AVE RIGHT HAND TURN LANE 115 30 30 TERMINAL/GATE ACCESS CONTROL UPGRADE 41 28 28 69 105 (150)(45)45 JET BRIDGE REHAB 19 PSM TICKETING HALL IMPROVEMENTS 19 19 25 LEE STREET SIGNAGE AREA 17 8 Я AIR TRAFFIC CONTROL TOWER (ATCT) DESIGN 284 284 284 7,424 5,580 1,844 1,844 ARRIVALS HALL (AIP 76) 1,237 3,136 1,899 1,237 ARRIVALS HALL (NON-GRANT) (35) PSM FENCE REPAIR 35 2 (37)19 SRE MTE & LIQUID DE-ICE TRUCK (AIP 77) 15 4 4 2024 CHEVY SILVERADO VIN#7460 55 (55)55 (55)2024 CHEVY SILVERADO VIN#7383 2024 CHEVY SILVERADO VIN#7614 55 (55)2024 TOYOTA HIGHLANDER VIN#9902 49 (49)BADGING PRINTER 13 (13)27 JOHN DEERE HVAC GATOR (27)WINDOW SHADE FOR ATCT 10 (10)42 PSM PAY FOR PARKING TECH UPGRADE 42 47 46 46 AIRLINE AVE PARKING EXPANSION 46 1 1 EMERGENCY OPS CENTER FOUIPMENT 1 5 16 HAUL TRUCKS CONVERSION 11 5 4,034 12,114 (451)8,080 4,485 SKYHAVEN AIRPORT TERMINAL APRON RECONSTRUCT 15 5 5 20 75 25 50 50 WILDLIFE PERIMETER FENCE 13 59 59 72 TERMINAL PARKING LOT RECONSTRUCT SRE CARRIER VEHICLE WITH PLOW 9 5 5 14 119 <u>0</u> 119 181 62 GOLE COURSE 17 (17)TORO GREENSMASTER MOWER (11)BUFFALO BLOWER 11 PUMP FOR 300 GALLON SPRAYER 6 (6)8 (8)HARVESTER BALL PICKER 82 111 **GRILL 28 EXPANSION** 29 82 82 111 29 124 (42)IT/ADMIN/TRADEPORT JOHN DEERE Z997R TRACOR 21 (21)O 21 (21) o o DIVISION OF PORTS AND HARBORS (DPH) 75 86 86 161 FUNCTIONAL REPLACEMENT - BARGE DOCK 810 1,425 PFP BRACING & DECKING (ARPA) 615 810 (8) RYE GANGWAY REPLACEMENT 8 46 (54)(16)RYE HARBOR DEVELOPMENT (ARPA) 16 (16)PAVING MARKET STREET 13 (13)FORD TRUCK BODY 10 (10)322 336 PFP BUILDING REPLACE (ARPA) 14 322 1,194 1.922 (77)728 1,271 6,020 (591)5,429 14,328 8,899 TOTAL

PEASE DEVELOPMENT AUTHORITY CASH FLOW PROJECTIONS FOR THE NINE MONTH PERIOD ENDING JANUARY 31, 2026







BOARD OF DIRECTORS MEETING MAY 20, 2025

PEASE DEVELOPMENT AUTHORITY CASH FLOW SUMMARY OVERVIEW MAY 1, 2025 TO JANUARY 31, 2026

(EXCLUDING DIVISION OF PORTS AND HARBORS)

(\$ 000's)

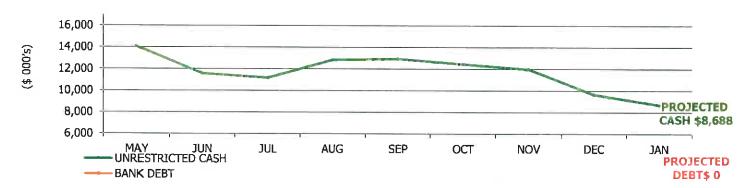
(\$000's)	AMOUNT
OPENING FUND BALANCE	<u>15,050</u>
SOURCES OF FUNDS	
GRANT AWARDS (SEE PAGE 4)	7,296
TRADEPORT TENANTS	8,670
MUNICPAL SERVICE FEE (COP)	2,241
GOLF COURSE FEE AND CONCESSION REVENUES	3,158
REVOLVING LINE OF CREDIT (PROVIDENT BANK)	0
PSM AIRPORT- LEASES, FUEL FLOWAGE FEES AND PARKING	1,205
SKYHAVEN AIRPORT HANGAR AND FUEL REVENUES	217
	22,787
USES OF FUNDS	
OPERATING EXPENSES	11,759
CAPITAL EXPENDITURES- NON-GRANT (SEE PAGE 5)	7,290
CAPITAL EXPENDITURES- GRANT (SEE PAGE 4)	7,300
MUNICIPAL SERVICE FEE (COP)	2,800
	29,149
NET CASH FLOW	(6,362)
CLOSING FUND BALANCE	8,688

TOTAL FUND BALANCES	BALANCE AT 4-30-25	BALANCE AT 6-30-2024		
UNRESTRICTED	15,050	12,082		
DESIGNATED	14	14		
TOTAL	<u>15,064</u>	12,096		

DISCUSSION

AT THIS TIME, THE PDA DOES NOT ANTICIPATE THE NEED TO UTILIZE ITS' CREDIT FACILITIES WITH THE PROVIDENT BANK TO FINANCE PROJECTED NON-GRANT RELATED CAPITAL EXPENDITURES AND OR WORKING CAPITAL REQUIREMENTS.

PROJECTED CASH AND DEBT BALANCES



THE PDA RENEWED ITS REVOLVING LINE OF CREDIT (RLOC) WITH PROVIDENT BANK. THE PRINCIPAL LOAN AMOUNT IS \$7 MILLION WITH A TERMINATION DATE OF DECEMBER 31,2025. THE TERMS ARE 1 MONTH FHLB (CLASSIC) PLUS 250 BASIS POINTS.

REVOLVING LINE OF CREDIT	Apr-25	Арг-24
CURRENT INTEREST RATE	7.01%	8.05%

PEASE DEVELOPMENT AUTHORITY STATEMENT OF CASH FLOW (EXCLUDING DIVISION OF PORTS AND HARBORS)

(\$000's)

				,		,			-	
CASH FLOW - PDA	MAY	<u>JUN</u>	JUL	AUG	SEP	OCT	NOV	DEC	JAN	TOTAL
OPENING FUND BALANCE	15,050	14,075	11,578	11,177	12,839	12,936	12,452	11,976	9,657	15,050
SOURCES OF FUNDS										
GRANT AWARDS (SEE PAGE # 4)	551	1,017	1,809	2,168	940	462	183	112	54	7,296
TRADEPORT TENANTS	948	989	960	1,113	941	902	910	946	961	8,670
MUNICIPAL SERVICE FEE	453	147	147	453	147	147	453	147	147	2,241
GOLF COURSE	513	532	500	546	445	328	171	61	62	3,158
PORTSMOUTH AIRPORT- (PSM)	6	6	6	6	6	6	6	6	6	54
PSM PAY FOR PARKING	53	19	41	38	21	25	36	38	49	320
PSM FLOWAGE FEES	103	158	73	93	91	94	51	68	100	831
SKYHAVEN AIRPORT	23	21	40	25	23	23	22	21	19	217
EXTERNAL FINANCING- NET	-	-	-	-	-	-	-	-		-
	2,650	2,889	3,576	4,442	2,614	1,987	1,832	1,399	1,398	22,787
USE OF FUNDS										
CAPITAL- GRANT RELATED (SEE PAGE #4)	1,160	2,040	2,080	1,110	440	210	140	60	60	7,300
CAPITAL- NONGRANT (SEE PAGE 5)	671	269	739	470	883	1,140	993	1,050	1,075	7,290
OPERATING EXPENSES	1,794	1,677	1,158	1,200	1,194	1,121	1,175	1,208	1,232	11,759
MUNICIPAL SERVICE FEE	_	1,400	-	-	_	-	-	1,400	-	2,800
	3,625	5,386	3,977	2,780	2,517	2,471	2,308	3,718	2,367	29,149
NET CASH FLOW	(975)	(2,497)	(401)	1,662	97	(484)	(476)	(2,319)	(969)	(6,362)
CLOSING FUND BALANCE	14,075	11,578	_11,177	12,839	12,936	12,452	11,976	9,657	8,688	8,688

PEASE DEVELOPMENT AUTHORITY

GRANT REIMBURSEMENT CAPITAL EXPENDITURES (EXCLUDING THE DIVISION OF PORTS AND HARBORS)

(\$ 000's)

GRANT FUNDED PROJECTS	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	TOTAL
PORTSMOUTH AIRPORT										
ARRIVALS HALL (AIP 76)	_		_		-	_		-	_	_
NH HAVE RIGHT TURN LANE	_	-	_	50	150	150	50			400
ALPHA NORTH TAXIWAY CONSTRUCTION	1,100	2,000	2,000	1,000	200	-	-		-	6,300
TAXIWAY A SOUTH & HOLD BAY DESIGN	30	30	60	60	60	60	60	60	60	480
SRE-LIQUID DEICING & MTE (AIP 77)	-	-		-	-	-	_	-	-	
	1,130	2,030	2,060	_1,110	410	210	110_	60	60	7,180
SKYHAVEN AIRPORT										
WILDLIFE FENCE DESIGN	20	-	20	-	20	-	20	-	_	80
TERMINAL PARKING LOT DESIGN	10	10	-		10	-	10	-	-	40
	30	10	20		30		30			120
TRADEPORT										
TOTAL GRANT REIMBURSEMENT PROJECTS	1,160	2,040	2,080	1,110	440	210	140	60	60	7,300

PEASE DEVELOPMENT AUTHORITY GRANT RECEIPT AWARDS (EXCLUDING THE DIVISION OF PORTS AND HARBORS)

(\$ 000's)

GRANT AWARDS	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	TOTAL
PORTSMOUTH AIRPORT										
ARRIVALS HALL	415	-	-	350	-	-	-		-	765
NH HAVE RIGHT TURN LANE	_			-	40	120	120	40	-	320
ALPHA NORTH TAXIWAY DESIGN (AIP 75)		-	-		-	-	-	-	-	-
ALPHA NORTH TAXIWAY CONSTRUCTION	20	990	1,800	1,800	900	180		-		5,690
TAXIWAY A SOUTH & HOLD BAY DESIGN	_	_	-	<u> </u>	_	135	54	54	54	297
SRE- LIQUID DEICING & MTE (AIP 77)	-	-	-	-	-	-		-	•	
SRE CARRIER VEHICLE (AIP 74)	116	-	-	-	-	-	-	-	-	116
	551	990	1,800	2,150_	940	435	174_	94	54_	7,188
SKYHAVEN AIRPORT										
WILDLIFE FENCE DESIGN	-	18	-	18	_	18		18	_	72
TERMINAL PARKING LOT DESIGN	_	9	9	_		9	9	-		36
		27	9	18_		27	9	18	-	108
TRADEPORT										
		-	<u> </u>							-
TOTAL GRANT RECEIPT AWARDS	551	1,017	1,809	2,168	940	462	183	112	54	7,296

PEASE DEVELOPMENT AUTHORITY NON-GRANT CAPITAL EXPENDITURES (EXCLUDING THE DIVISION OF PORTS AND HARBORS)

(\$ 000's)

5

NON-GRANT CAPITAL PROJECTS	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	TOTA
TECHNOLOGY AND OTHER										
PAYCHEX PAYROLL KIOSKS **	_	5	-	_	_	_	_	_	_	
FIREWALL REPLACEMENTS**	,,	_	-	_	-	15	_	-	-	
SERVER REPLACEMENT**	_	-	-	-	-	10	-	-	_	;
FINANCE SOFTWARE **	-	58	-	-	-	-	-	-	-	
GOLF COURSE		63				25		<u>.</u>		
COURSE EQUIPMENT	_	_	-	-	_	_	168	-	_	10
GOLF COURSE TEE AREA RESURFACE**	_	-	_	-		-	-	-	-	
CLUBHOUSE KITCHEN EQUIPMENT**	_	_	40	_	_	_	_	_	_	
GOLF COURSE NETTING**	-		30	_	_	-	-	-	-	:
FORD TRUCK WITH PLOW**	-	61	-	-	-	-	-	-	-	
CLUBHOUSE BASEMENT UPGRADES**	50	-	-	+	-	-	-	-	~	!
CLUBHOUSE HVAC/GEOTHERMAL REPAIR5**	90	-	-	-	-	-	-	-	-	1
VIDEO SURVEILLANCE SYSTEM	~	-	_	20	20	-	~	-	_	4
IRRIGATION REPAIRS**	-	-		-	-	-	-	150	-	12
	140	61	70_	20	20	-	168_	150_		62
PORTSMOUTH AIRPORT										
FENCE CONSTRUCTION CENTRATOR MOCRA DE 10%	- 10		40	-	-	_	1	-	_	4
GENERATOR UPGRADE ** ATRITUE AVE DADKING EVDANSTON	10	20	10	10	200	200	200	200	200	1,00
AIRLINE AVE PARKING EXPANSION	20		10	10	200			200	200	
PAY FOR PARKING INFRASTRUCTURE UPGRADES	-	~	=	40	-	-	- ar	-		4
SIDEWALK CONSTRUCTION-AIRLINE AVE** PSM APRON PARKING PAVEMENT MGMT	-	-	-	-	-	25	25	25	25	10
PROGRAM**	-	-	250	250	-	-	-	-	-	50
AIR TRAFFIC CONTROL TOWER DESIGN	20	20	10	-	-	-	-	-	-	5
AIR TRAFFIC CONTROL TOWER CONSTRUCTION**	-	-	-	100	200	200	200	200	200	1,10
ARRIVALS HALL-CONSTRUCTION	150	_	180	_	_	_	_	_	_	33
PDA HANGAR DESIGN & CONSTRUCTION**		_	_	770	400	400	400	400	400	2,00
DATE OF THE PERSON OF THE PERS	200	40	490	400	800	825	825	825	825	5,23
SKYHAVEN AIRPORT										
SRE DRIVEWAY PAVEMENT REPAIR**	-	30	-	-	-	-	-	-	-	3
FUEL SYSTEM CREDIT CARD **	-	-	-	-	~	5	-	-	-	
TERMINAL APRON PAVEMENT-FUEL FARM PAD**	-	-		-	-	-	-	-	250	25
RENOVATION WORK-TERMINAL BLDG	-	-	25	-	-	-	-	-	-	2
_		30	25	-		5			250	31
SECURITY - PORTSMOUTH AIRPORT										
REPLACE BADGING WORKSTATIONS	18	-	-	-	-	_	-	-	-	1
CCTV FOR ATC TOWER**	15	-	-	-	-	-	-	_	-	1
ACCESS CONTROL SYSTEM	100	_	-	-	-	_	-	-	~	10
_	133									13
SECURITY - SKYHAVEN AIRPORT										
SATE 3 NETWORKING**	-	-	7	-	-	_	_	-	-	
_			7			-				
RADEPORT										
TORMWATER UPGRADES	-	25	-	-	-	25	-	-	_	5
OOF REPLACEMENT-30 RYE ST	-	50	-	-	-	-	-	-	-	5
OOF REPLACEMENT-19 DURHAM**	-	-	50	-	-	25	-	_	-	5 15
IA INTENANCE	<u>-</u>	<u>75</u>	50			25				
IA INTENA NCE					ar 164			35		-
EHICLE FLEET REPLACEMENT -MAINT** EHICLE FLEET REPLACEMENT -AIRPORT	-	-	70	-	63	-	-	75	Ī	20
PS/ADMIN**	-	-	-	-	~	-	-	-	-	
JILDING INFRASTRUCTURE **	-	-	~	50	-	-	-	-	-	5
OOF REPAIRS - 7 LEE ST**	50	-	-	-	-	-	-	-	-	5
GN PROGRAM APPLICATION TABLE**	9	-	-	-	-	-	-	-	-	
DE ON PAINT MACHINE**	-	-	27	-	-	-	-	-	~	2
JMP TRUCK AND TRAILER**	9	-	-	-	-	260	-	-	-	26
AUL TRUCK CONVERSION	130	~	-	-	-	-	-	-	-	13
	198	- -	97	50	63	260	 -	75		74

DIVISION OF PORTS AND HARBORS (UNRESTRICTED FUNDS) CASH FLOW SUMMARY OVERVIEW MAY 1, 2025 TO JANUARY 24, 2026

MAY 1, 2025 TO JANUARY 31, 2026

(\$ 000's)

(\$000'S)	A M OLINT	TOTAL FUND	DAL AND EAT	DAL ANCE AT
	AMOUNT	BALANCES	BALANCE AT 4-30-25	BALANCE AT 06/30/24
OPENING FUND BALANCE	<u>1,421</u>	UNRESTRICTED FUNDS	1,421	
SOURCES OF FUNDS		ONNEST NICTED FUNDS	1,421	1,519
FACILITY RENTALS AND CONCESSIONS	464	DESIGNATED FUNDS	<u>178</u>	<u>173</u>
FUEL SALES	770		<u>1,599</u>	<u>1,692</u>
GRAND AWARD (SEE PAGE 8)	1,907			
REGISTRATIONS / WHARFAGE	303			
MOORING FEES	-			
PARKING FEES	179_			
	3,623			
USES OF FUNDS				
PERSONNEL SERVICES AND BENEFITS	1,322			
FUEL PROCUREMENT	568			
OPERATING EXPENSES	538			
CAPITAL EXPENDITURES - GRANT (SEE PAGE 8)	1,709			
CAPITAL EXPENDITURES -NON-GRANT (SEE PAGE B)	306			
	4,443			

CASH FLOW PROJECTION SENSITIVITIES INCLUDE: 1) ACCURACY OF CAPITAL EXPENDITURES FORECAST AND USE OF HARBOR DREDGING AND PIER MAINTENANCE FUND 2) SEASONAL REVENUE AND EXPENSE FLUCTUATIONS

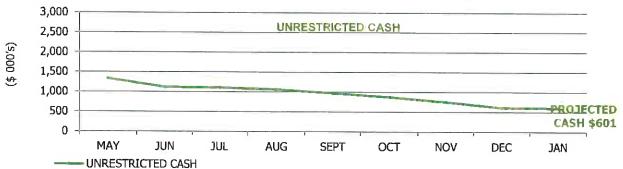
NET CASH FLOW

CLOSING FUND BALANCE

PROJECTED UNRESTRICTED CASH BALANCES

(820)

601



DIVISION OF PORTS AND HARBORS (UNRESTRICTED FUNDS) STATEMENT OF CASH FLOW

(\$000's)

CASH FLOW - DPH	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	TOTAL
OPENING FUND BALANCE	1,421	1,337	1,118	1,108	1,059	971	871	755	610	1,421
SOURCES OF FUNDS										
FACILITY RENTALS AND CONCESSIONS	55	49	66	52	5 9	49	47	42	45	464
FUEL SALES	34	56	220	166	105	106	42	30	11	770
MOORING FEES	_	-	-	-	-	-	-	-	-)¥
PARKING FEES	14	24	55	60	18	6	2	-	-	179
GRANTS FUNDS RECEIVED & OTHER (SEE PAGE #8)	309	398	-	200	200	200	200	200	200	1,907
REGISTRATIONS / WHARFAGE	47	41	12	13	12	5	9	В	156	303
	459	568_	353_	491	394	366	300	280_	412	3,623
USE OF FUNDS										
PERSONNEL SERVICES AND BENEFITS	152	168	136	162	151	144	121	142	146	1,322
FUEL PROCUREMENT	23	30	173	122	77	70	40	25	8	568
UTILITIES	12	6	7	9	7	5	7	8	17	78
GENERAL AND ADMINISTRATIVE	14	14	14	14	14	14	14	14	13	125
BUILDINGS AND FACILITIES	2.2	52	22	22	22	22	23	25	26	236
PROFESSIONAL SERVICES	11	11	11	11	11	11	11	11	11	99
CAPITAL- GRANT RELATED (SEE PAGE#B)	309	200	-	200	200	200	200	200	200	1,709
CAPITAL- NONGRANT (SEE PAGE # 8)	-	306	-	-	-	-	-	-	-	306
	543_	787_	363_	540_	482_	466	416	425	421	4,443
NET CASH FLOW	(84)	(219)	(10)	(49)	(88)	(100)	(116)	(145)	(9)	(820)
CLOSING FUND BALANCE	1,337	1,118	1,108	<u>1,059</u>	971	871	<u>755</u>	610	601	601

CAPITAL PROJECTS PRESENTED TO THE HOUSE PUBLIC WORKS AND HIGHWAYS COMMITTEE ON MARCH 10, 2025:

- MARKET STREET TERMINAL-MAIN WHARF DREDGING \$1,417,000
- RYE AND HAMPTON HARBORS RIPRAP REPAIR \$ 765,000
- MARKET STREET MARINE TERMINAL WAREHOUSE

REMOVAL AND OFFICE REPLACEMENT \$1,620,000

Note: The above projects were submitted in April 2024 as part of the State Capital Improvement Plan

DIVISION OF PORTS AND HARBORS CAPITAL EXPENDITURES (GRANT AND NON-GRANT)

GRANT FUNDED PROJECTS	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC	JAN	TOTAL
	The state of the s	900	301	700	<u>Out</u>	001	100	<u>ucu</u>	UMIS	TOTAL
MARKET STREET TERMINAL										
FUNCTIONAL REPLACEMENT-BARGE DOCK	-	-		200	200	200	200	200	200	1,200
BUILD GRANT-MAIN WHARF REHAB	78	-	-		-	-	-	-	-	78
	78_	<u>-</u> _	-	200	200	200	200	200	200	1,278
HARBORS_										
	20									_
PORTSMOUTH FISH PIER										
BRACING & DECKING - ARPA	•	-	-		-	-	-	-	-	-
BUILDING REPLACEMENT - ARPA	231	200	-	-	-	-	_	-	-	431
	231	200				_				431
TOTAL GRANT FUNDED PROJECTS	309	200		200	200	200	200	200	200	1,709
										1,705
INTERNALLY FUNDED	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	TOTAL
MARKET STREE TERMINAL	- 7					-5 -				
TRUCK SCALE** (DEFFERRED TO FY26)	-	-	_	-	-	_	_	_		
HOISTS (5) - ALL LOCATIONS**	-	80	-	_	-	_		_	_	80
CRACK SEALING-MAIN WHARF** (DEFERRED)	-	-		_		-			_	-
,		80			_	_	_	_	_	80
HARBORS										
			-		-	-	-	_	-	-
	_	•	-	_				-	_	_
PORTSMOUTH FISH PIER										
BUILDING REPLACEMENT (INTERNALLY FUNDED)	_	226								226
CONTRACTOR DE SELECT (ATTENDANCE L'UNDED)	-	226	-	-	-		-	-		226
TOTAL INTERALLY FUNDED PROJECTS										
TOTAL THICKALLT FUNDED PROJECTS	<u>-</u>	306								306

DIVISION OF PORTS AND HARBORS GRANT RECEIPT AWARDS

(\$ 000's)

GRANT AWARDS	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	TOTAL
MARKET STREET TERMINAL										
FUNCTIONAL REPLACEMENT-BARGE DOCK	-	-	-	200	200	200	200	200	200	1,200
BUILD GRANT-MAIN WHARF REHAB	78	_	-	_	-	-	-		_	78
	78			200	200	200	200	200	200	1,278
HARBORS										
STORM REPAIR - RYE (POSSBILE 75% FEMA REIMB)		198	-	-				-	-	198
	-	198				-				198
PORTSMOUTH FISH PIER										
BRACING & DECKING	_		-		-			-	-	
BUILDING REPLACEMENT	231	200	_	-		-	-		-	431
	231	200	-				-	-		431
TOTAL GRANT RECEIPT AWARDS	309	398		200	200	200	200	200	200	1,907

DIVISION OF PORTS AND HARBORS (RESTRICTED FUNDS) CASH FLOW SUMMARY OVERVIEW MAY 1, 2025 TO JANUARY 31, 2026

(\$ 000's)

HARBOR DREDGING FU	ND	REVOLVING LOAN FUND
(\$ 000's)	AMOUNT	(\$ 000's) <u>AMOUNT</u>
OPENING FUND BALANCE	372	OPENING FUND BALANCE 415
SOURCES OF FUNDS		SOURCES OF FUNDS
PIER USAGE FEES	81	LOAN REPAYMENTS 93
REGISTRATIONS	9	INTEREST INCOME-LOANS 30
GRANT FUNDING	-	INTEREST INCOME-FUND BALANCE -
	90	123
USES OF FUNDS		USES OF FUNDS
BUILDINGS AND FACILITIES	24	NEW LOANS PROJECTED 70
GENERAL AND ADMINISTRATIVE	6	GENERAL AND ADMINISTRATIVE 6
PROFESSIONAL SERVICES	_	PROFESSIONAL SERVICES 15
ALL OTHER- (CBOC)	218	<u>91</u>
	248	NET CASH FLOW 32
NET CASH FLOW	(158)	
CLOSING FUND BALANCE	<u>214</u>	CLOSING FUND BALANCE 447

FOREIGN TRADE ZONE	
(\$ 000's)	AMOUNT
OPENING FUND BALANCE	22
SOURCES OF FUNDS	
FACILITY RENTALS	14
ALL OTHER	-
	-
	14

USES OF FUNDS

GENERAL AND ADMINISTRATIVE	3
PROFESSIONAL SERVICES	-
OTHER	7
	<u>10</u>
NET CASH FLOW	4
CLOSING FUND BALANCE	<u>26</u>

TOTAL FUND BALANCES	BALANCE AT 4/30/25	BALANCE AT 06/30/24
HARBOR DREDGING	372	297
REVOLVING LOAN FUND	415	225
FOREIGN TRADE ZONE	22	17
	809	539



To: Paul Brean, Executive Director

From: Suzy Anzalone, Director of Finance

Date: May 5, 2025

Subject: Capital Improvement Plan FY2025 - FY2031

In anticipation of the upcoming May 20, 2025 Board of Directors meeting, the following is an overview of the Capital Improvement Plan (CIP) budget process and a summary of the proposed plan:

The CIP budget is comprised of a six-year forecast with individual line-item detail, split between "Grant Funded" and "Internally Funded" capital projects.

Each department manager reviews line items with his/her area of responsibility and prepares a Capital Project Justification form for each new project, which describes the purpose, timing, and cost. Projects are prioritized (A, B or C) and classified between infrastructure, expansion, health and safety, equipment and regulatory related. Proposed budgets are discussed in detail with the Director of Finance prior to a joint meeting with the Executive Director. The Director of Finance conducts a final analysis to measure projected cash and debt levels and make certain our current line of credit is sufficient to meet our capital and operating needs.

The current CIP shows capital investments of \$75.5M over the next six years consisting of \$40.2M in grant funded projects and \$35.3M internally funded. We anticipate 95% sponsor funding and 5% PDA funding for grant-related projects. Significant capital projects beyond the six-year forecast are also outlined as part of our long-range planning. The attached plan also includes a summary showing the monetary impact of implementing ALL projects, "A&B" or "A" priority projects only

Most of the capital expenditures in the current plan (81.3%) are directly related to Portsmouth and Skyhaven airports with the remainder split between the Tradeport, golf, technology, maintenance and security. Significant projects include the following:

- Taxiway Reconstructions (PSM) and Terminal Apron construction (DAW)
- 7 Lee Street (maintenance) building construction
- Air Traffic Control Tower construction
- Tradeport intersection and infrastructure improvements
- Arrivals Hall (to be completed in FY25)
- Snow Removal Equipment building construction
- Snow Removal Equipment purchases
- Grill 28 Expansion
- Equipment and vehicle purchases (maintenance, golf, security, communications)

We believe this Capital Improvement Plan incorporates prudent current and future investment in our Airport(s) as well as Tradeport infrastructure, equipment replacements and technology upgrades. As a reminder, this plan is purely a presentation of anticipated expenditures, and each individual project will be presented to the Board for approval prior to initiation.

PEASE DEVELOPMENT AUTHORITY

CAPITAL IMPROVEMENT PLAN FY 2025 - FY 2031

BOARD OF DIRECTORS MEETING MAY 20, 2025

TABLE OF CONTENTS...

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8	SUMMARY FINDINGS	3-6
100	CAPITAL PROJECT REQUESTS	
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100	FINANCING CONSIDERATIONS	
	■ UNRESTRICTED CASH AND INVESTMENTS	14
	OUTSTANDING DEBT ANALYSIS	15
	NET CASH FLOW	16
	DISCRETIONARY / LOWER PRIORITY PROJECTS-FINANCIAL IMPACT	17

SUMMARY FINDING

OVERRIDING EMPHASIS IN PROJECTED SPENDING IS TOWARD INFRASTRUCTURE ACTIVITIES AT THE PEASE INTERNATIONAL THE CURRENT UPDATE TO THE CAPITAL IMPROVEMENT PLAN, EXCLUDING THE DIVISION OF PORTS AND HARBORS, HAS IDENTIFIED PROJECT REQUESTS THAT TOTAL \$ 75,518. THE AIRPORT AND TO A LESSER EXTENT, THE PEASE TRADEPORT AND SKYHAVEN AIRPORT.

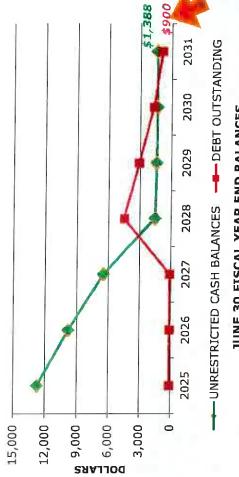
	GRANT	INTERNALLY	TOTAL
INFRASTRUCTURE	\$34,555	\$7,745	\$42,300
EXPANSION	200	15,329	15.829
EQUIPMENT	4,264	3,948	8.212
SAFETY	848	775 9	7 475
REGULATORY) i	1,752	1.752
	40,167	35,351	75,518

KEY SENSITIVITIES INCLUDE:

- AVAILABILITY OF FUTURE FAA AND OTHER GRANT FUNDING
 - FUTURE FUEL FLOWAGE / PAY FOR PARKING FEES- PSM TRAFFIC FLOW MONITORING-FUTURE INTERSECTION
 - FUTURE DEVELOPMENT OF AVAILABLE ACREAGE IMPROVEMENTS
- INCREASED OPERATING AND CONSTRUCTION COSTS
 - INCREASED ENVIRONMENTAL COSTS
- POSSIBLE ADOPTION OF LANDING FEES
- CONTINUED OPERATING SUCCESS-COMMERCIAL AIR SERVICE
 - PROJECTED NET OPERATING INCOME
- BORROWING RATES REMAINING STEADY
- PDA GRANT FUNDING MATCH AT 5%

- SAFETY, REGULATORY COMPLIANCE, INFRASTRUCTURE AND TECHNOLOGY IMPROVEMENTS, EQUIPMENT AND REQUESTS THAT ARE IN SUPPORT OF HEALTH AND PROJECT JUSTIFICATION WAS DIRECTED TOWARD OR EXPANSION / REVENUE ENHANCEMENT OPPORTUNITIES.
- OF \$7 MILLION, HELD THROUGH THE PROVIDENT BANK LONG TERM PLANNING INCLUDES EXTENSION OF THE REVOLVING LINE OF CREDIT (RLOC), IN THE AMOUNT WHICH EXPIRES ON DECEMBER 31, 2025.

PROJECTED UNRESTRICTED CASH BALANCES AND DEBT OUTSTANDING (EXCLUDING DPH)



JUNE 30 FISCAL YEAR END BALANCES

CAPITAL PROJECT REOUESTS...

CAPITAL PROJECTS, WHICH TOTAL \$40,167 INCLUDE: THE MORE SIGNIFICANT GRANT FUNDED

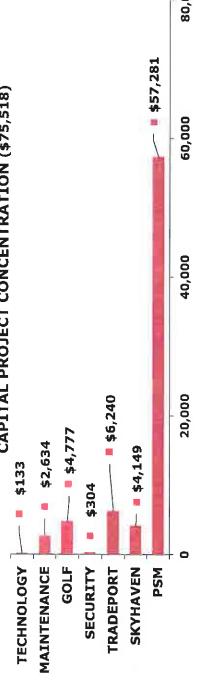
- TAXIWAY A DESIGN & CONSTRUCT (PSM)
- TAXIWAY A NORTH CONSTRUCTION (PSM)
- TAXIWAY A SOUTH & HOLD BAY DESIGN & CONST (PSM)
- SNOW REMOVAL BUILDING DESIGN & CONSTRUCT (PSM)
- TRADEPORT INTERSECTION IMPROVEMENTS
- TERMINAL APRON CONSTRUCTION (DAW)

THE PDA FOR PROPOSED GRANT FUNDED PROJECT REQUESTS THROUGH FY 2031 ARE ESTIMATED AT THE 5% COST SHARING IMPACT (CASH FLOW) TO APPROXIMATELY \$2,008

THE MORE SIGNIFICANT INTERNALLY FUNDED CAPITAL PROJECTS, WHICH TOTAL \$35,351 INCLUDE

- 7 LEE STREET CONSTRUCTION (MAINT BLDG)
- AIR TRAFFIC CONTROL TOWER CONST. (PSM)
- ARRIVALS HALL (PSM)
- **GRILL 28 EXPANSION**
- FLIGHTLINE ROAD CONSTRUCTION
- TRADEPORT INTERSECTION IMPROVEMENTS
- MAINTENANCE EQUIPMENT & VEHICLE REPLACEMENTS
- GOLF COURSE EQUIPMENT & IRRIGATION

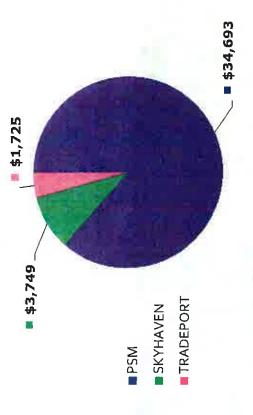




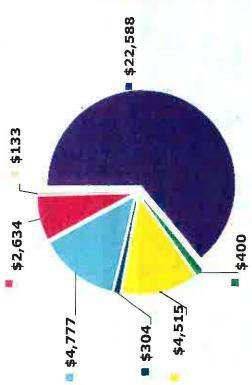
PROJECTED CAPITAL EXPENDITURES...

FISCAL	PSM	SKYHAVEN	TRADEPORT	SECURITY	GOLF	MAINTENANCE	TECHNOLOGY	TOTAL
025 TO		† †	L C		i i			
09	CAC'D&	\$140	\$172	\D\+	\$296	\$210	\$63	\$7,330
2026		1,370	1,605	32	424	480	20	12,112
2027	8,269	1,363	610		2,990	457	50	13,739
2028	12,633	167	650	50	255	492	Ĺ	14,247
2029	4,330	631	250	65	205	360	1	5,841
2030	5,815	278	1,175	20	347	440	1	8,075
2031	11,660	194	1,825	40	260	195	I	14,174
	57,281	4,149	6,240	304	4,777	2,634	133	75,518

GRANT FUNDED PROJECTS (\$40,167)



INTERNALLY FUNDED PROJECTS (\$35,351)



SKYHAVEN TRADEPORT

SECURITY GOLF

MAINTENANCE TECHNOLOGY

PROJECTED CAPITAL EXPENDITURES

CONTINUED.

SIGNIFICANT CAPITAL PROJECTS IDENTIFIED AS LONGER-TERM EXPENDITURES

- PSM RUNWAY 16/34 REPAVING/RECONSTRUCTION (POTENTIALLY NOT COVERED BY FAA FUNDING) \$20M+
- SNOW REMOVAL EQUIPMENT BUILDING (FAA REQUIREMENT) \$10M+
- AIRPORT OPERATIONS OFFICE (FAA REQUIREMENT) \$6M-\$8M
- TRADEPORT ROADWAY INTERSECTION IMPROVEMENTS \$2.4M
- SUSTAINABLE INFRASTRUCTURE INITIATIVES (PERMIT DRIVEN) cost unknown
- PSM TICKETING AREA UPGRADES \$8M-\$10M
- DEMOLITION OF OLD AIRFORCE BUILDING/HANGARS (OPERATING BUDGET) cost unknown
- INSTRUMENT LANDING SYSTEM UPGRADE \$3M
- RELOCATION OF CORPORATE/ADMINISTRATIVE OFFICES \$6M-\$8M
- NORTH 40 PAVEMENT MAINTENANCE \$2™
- AIRPORT TERMINAL LOOP ROAD \$8M-\$10M
- WEATHER EQUIPMENT IMPROVEMENTS \$1M
- REVENUE PARKING STRUCTURE \$30M
- SOLAR PANEL FARM \$3M-\$5M

GRANT FUNDED CAPITAL PROJECT REQUESTS...

TOTAL PROPERTY.	FY 2025								
PROJECT DESCRIPTION	TO GO	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030	FY 2031	TOTAL	
PORTSMOUTH INTERNATIONAL AIRPORT (PSM)									
TAXIWAY A NORTH RECONST-CONTRUCT (AIP 78&79)	4,500	2,122			1	1		6.622	*
TAXIWAY A SOUTH & HOLD BAY RECONST-DESIGN	100	407		1				507	*
TAXIWAY A SOUTH & HOLD BAY RECONST-CONST		•	5,500					5.500	
TAXIWAY A RECONSTRUCTION-DESIGN						1,000		1.000	<
TAXIWAY A RECONSTRUCTION-CONST						-	10.000	10,000	
SRE BUILDING DESIGN		,		300	,		- Confort	300	*
SRE BUILDING CONSTRUCT					3.000	3.500	ľ	6 500	(+
SRE (LIQUID DEICING TRUCK & MTE) AIP 77		1,614	1					1,514	*
MTE				25	i	1,125		1.150	
MTE & LOADER					30		1,470	1,500	
	4,600	4,143	5,500	325	3,030	5,625	11,470	34,693	

GRANT FUNDED CAPITAL PROJECT REQUESTS

(CONTINUED) ...

	FY 2025							
PROJECT DESCRIPTION	TO G0	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030	FY 2031	TOTAL
TRADEPORT								
GRAFTON RD AND GOLF COURSE INTERIM			175	009				775
INTERNATIONAL DRIVE AND MANCHESTER		20	400		•		,	450
NH AVE - RIGHT TURN LANE DESIGN & CONST	-	200						200
		550	575	009	*	•	•	1,725
	FY 2025							
PROJECT DESCRIPTION	TO GO	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030	FY 2031	TOTAL
SKYHAVEN AIRPORT (DAW)								
TERMINAL APRON CONSTRUCTION	,	1,000	694	1		,	1	1,694
WILDLIFE HAZARD FENCING DESIGN & CONST	75	65	153	167		-	-	★ 094
FERMINAL PARKING LOT DESIGN & CONSTRUCTION	61		450					511
PROPERTY ACQUISITION (JACKSON)	1	,	'		200		-	200
WILDLIFE FENCE DESIGN-PHASE 2 DESIGN & CONST					111	278		389
SRE ADDITION - DESIGN							194	194
	136	1,065	1,297	167	611	278	194	3,749
TOTAL GRANT FUNDED PROJECTS	4,736	5,758	7,372	1,092	3,641	5,903	11,664	40,167



PORTSMOUTH INTERNATIONAL AIRPORT (PSM) Z STAIR (ADA COMPLIANCE) TERMINAL CARPETING	10 60	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030	EV 2031	TOTAL	
Z STAIR (ADA COMPLIANCE) TERMINAL CARPETING							1	4	
TERMINAL CARPETING	-		8		-	Í		S	*
		20			1			200	(
PAY FOR PARKING TECH UPGRADES	2	г	41		,	,		2 6	+
VARIABLE MESSAGE SIGNS		10			•			2 5	(
OIL / WATER SEPARATOR IMPROVEMENTS			20	100	200	,		PED TO	+
MOBILE RADIO UPGRADES		33		30		•		200	(
FENCE CONSTRUCTION	23							72	*
GENERATOR UPGRADES	10	ı						01	()
EOC UPGRADES	10							100	(+)
CBP OFFICE INFRASTRUCTURE IMPROVEMENTS		!	•	'	750			מור	(
PARKING LOT A&B EXPANSION	100	800						8	+
REVENUE PARKING STRUCTURE-DESIGN					1001			2001	(
AIR TRAFFIC CONTROL TOWER DESIGN	400	!						000	+
AIR TRAFFIC CNTRL TOWER-CONSTRUCTION		3,000	2,000	•	-	1		000	(+)
CONCRETE REPLACEMENT PROGRAM		100	100	100	110	110	110	630	(
BOWMONK FRICTION TESTER			13					15	
PAVEMENT MAINTENANCE PROGRAM			200		210			410	
ELECTRICAL VAULT IMPROVEMENTS			20		20			1001	
TICKETING BUILDING EXTERIOR WALL REPAIRS	10	-						01	+
PSM ARRIVALS HALL	1,189	•						1 189	
104 GRAFTON (PCA) DRIVEWAY	•	ı	25		•			75	(
7 LEE STREET- DESIGN		•	130	1	ī	-		130	1
7 LEE STREET- CONSTRUCT		,		12,000	1		,	12 000	(+
TERMINAL PARKING LOT/LANDSIDE IMPR.	50	•						205	()
AIRFIELD DRAINAGE INSPECTION & REPAIRS	1	78	78	78.	80	8	8	474	
	1,794	4,038	2,769	12,308	1,300	190	190	22,589	



\$ (000c) \$

(CONTINUED) ...

	FY 2025								
PROJECT DESCRIPTION	TO G0	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030	FY 2031	TOTAL	
TRADEPORT									
STORMWATER UPGRADES	25	S	25	50	920	25	25	250	*
ROOF REPLACEMENT - 30 RYE ST (DISCOVERY CC)	65							65	*
ROOF REPLACEMENT-19 DURHAM ST (2-WAY)		S	1					50	
PEDESTRIAN SIDEWALKS	25				1	,	1	100	
TANK MAINTENANCE PROGRAM	10	1	10	1		1	•	20	×
FLIGHTLINE ROAD CONSTRUCTION		850				,		850	×
EXETER STREET PAVEMENT REPAIRS		30						30	*
INTERSECTIONS:									
PEASE BLVD AND ARBORETUM DRIVE (SIGNAL)		,		,		250	1,500	1,750	
NEW HAMPSHIRE AVE & EXETER ST (ROUNDABOUT)		•	_			•	300	300	
GRAFTON DR/AVIATION AVE TURN LANE	•	1	The second secon		200	006	P	1,100	
	125	1,055	35	50	250	1,175	1,825	4,515	
	FY 2025		111						
PROJECT DESCRIPTION	TO GO	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030	FY 2031	TOTAL	
TECHNOLOGY									
MAIN SERVERS		-	25			•	1	25	*
PAYCHEX PAYROLL KIOSKS	5	1	-	•	1	1	•	5	×
FIREWALL REPLACEMENT	1	10	1	-	-	-	-	10	*
NEW FINANCE SOFTWARE	58	1						58	*
BOARD ROOM UPGRADES	•	10						10	
PAPERLESS AP		1	25					25	
	83	8	20				3	133	



(CONTINUED)

15 16 17 18 18 19 19 19 19 19 19		FY 2025 TO GO	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030	FY 2031	TOTAL
15 16 17 18 18 18 18 18 18 18									
15		10.0						1	20
15	97							1	76
15			1			45			45
FY 2027 FY 2028 FY 2029 FY 2030 FY 2031 FY 2029 FY 2030 FY 2031 FY 2	,		15						7
FY 2027 FY 2028 FY 2029 FY 2030 FY 2031 FY 2		1						AD.	70
10 10 10 10 10 10 10 10					50			2	2 2
7 . . . 7 10 .	•					•	20		
10 - 50 65 20 40 304 22 50 65 20 40 304 PY 2027 FY 2028 FY 2029 FY 2030 FY 2031 TOTAL 10 - - - - 10 10 - - - - 10 2 - - - - 5 - - - - - - - 30 -	1		7	•					
32 50 65 20 40 304 FY 2027 FY 2028 FY 2030 FY 2031 TOTAL 10 10 10 10 10 10 10 10 5 10 10 10 6 10 10 10 7 10 10 10 8 10 10 10 9 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10<	•	_	10						10
FY 2027	97		32					8	304
FY 2027 FY 2028 FY 2029 FY 2030 FY 2031 TOTAL	FY 2025	1.0							
10 10 10 10 10 10 10 10	TO GO		FY 2026	FY 2027	FY 2028	FY 2029	FY 2030	FY 2031	TOTAL
30 - 20 - 10 10 10 10 10 10 10 1									
- 20 10 30 20 20 20 30 	10	1	1	,			•	•	100
35 - 20 - 20 - 20 30 - 20 - 20 35 - 30 35 - 30 36 - 30 37 - 30 38 - 30 39 - 30 30 - 30 30 - 30 31 - 30 32 - 30 33 - 30 34 - 30 35 - 30 36 - 30 37 - 30 38 - 30 38 - 30 39 - 30 30 - 3	-		10						9
30 - 20 - 20 32 - 30 35 - 6 - 30 36 - 30 37 - 30 38 - 30 38 - 30 39 - 30 30 -	,		5						, C
35								-	20
35 20 4	1			R					3 8
35 20 4			SC SC						3
65 - 20 - 4	50		1	88					35
65 - 20 - 4			10						10
. 20			250						250
	임	- 1	305		16.	8	•		400



(s,000) \$

(CONTINUED) ...

PROJECT DESCRIPTION	FY 2025 TO GO	FV 2005	EV 2027	EV 2028	BOUC AS	EV 2030	EV 2031	TOTAL
							1 200	
GOLF COURSE								
CLUBHOUSE KITCHEN EQUIPMENT (WALK-IN COOLERS)	4	ŧ	•	1	-	-	-	-
NETTING #14	R							₩ 08
SIM/FUNCTION ROOM	r	100	ī					
PESTICIDE SPRAYER	7	78		3	-			-
FAIRWAY MOWERS	'	•			8			
DEBRIS BLOWER	•		1		1	12		12
TRIPLEX GREENS MOWER (2)	•	86						₩ 86
GREEN TEE AERATOR	,	•	,		,	45		
PICK-UP TRUCK WITH PLOW	61	1			1	'	1	6.1
LARGE UTILITY	,	-	ı				8	109
WALKING GREENS MOWER		-		T	•	40		
GREENS ROLLER	_	25		-		٠	•	,
GEO THERMAL PUMPS	8			-			1	r
ROUGH MOWER	-	1	8					06
COURSE IMPROVEMENTS	13			25	25	1		4 59
TRAP MACHINE				•	15	,		15
GRILL 28 EXPANSION DESIGN & CONSTRUCT	10	1	2,000					2,010
TRIM MOWERS	•	43	1	1		1		43
GOLF IRRIGATION REPAIRS		•	325	175	1	250	150	★ 006
VIDEO SURVEILLANCE SYSTEM	1	40						
STORAGE BUILDING-MAINTENANCE DEPT (DESIGN/CONST)	-,	40	425					465 🖈
GOLF COURSE BASEMENT REPAIRS	B							₩ 05
SELF DRIVING EQUIPMENT	-	•		55				55
DRIVING RANGE TEE STATIONS			150					150
REEL GRINDERS						Common of the Co	20	50
TRACTOR					99			9
TOW BEHIND SEEDER	1				15			15
	8	424	2,990	255	205	347	260	4,777



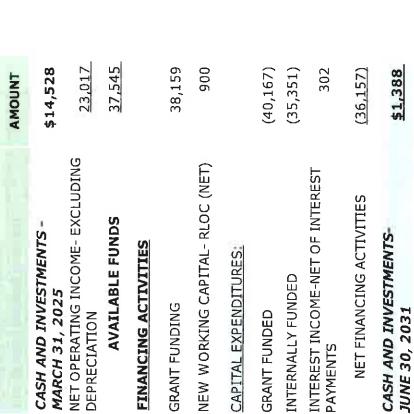
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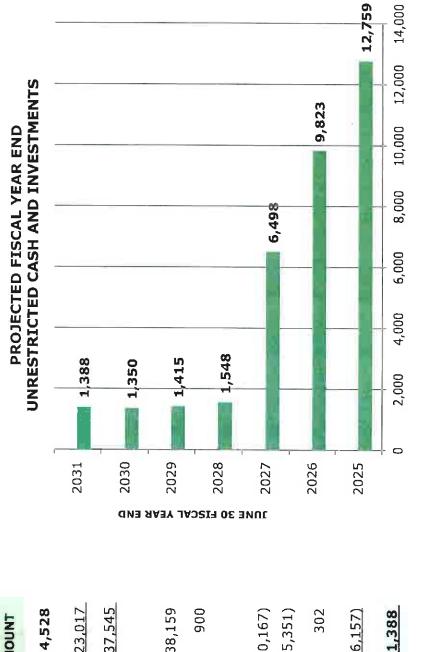
OBO LECT DESCRIPTION	FY 2025							
MOECI DESCRIPTION	1060	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030	FY 2031	TOTAL
MAINTENANCE								
VEHICLE REPLACEMENT- MAINTENANCE		145	70	107	55	,	Juz	440
VEHICLE REPLACEMENT- AIRPORT OPS	1	,		•	8	110		170
SKID STEER BLOWER ATTACHMENT		'	30	•	3	1	1	_,
COMPRESSOR	1	1	10	-	'	1		5
JOHN DEERE 310SK BACKHOE						160		160
HOLDER MOWER REPLACEMENT	•		150	-	'		'	150
FLAIL MOWER	1	Ī		•	'	•	40	40
TRACTOR REPLACEMENTS	•	-		1	140	'		140
ID GATOR XUV835M (MAINT)		•	•	1	1	30		30
JD GATOR XUV835M (OPS)	r		•	1	1	9		OF C
JOHN DEERE TIRE REPLACEMENTS	•	'	1	25	1	3		ς Σ 7.
VOLVO 220 TIRE REPLACEMENTS		1	1	•		30		2 6
PAINT MACHINE (TRUCK MOUNT)	1	•	110	•	1			110
PAINT MACHINE ENCLOSED TRAILER	•		12	i	1			17
SKID STEER EQUIPMENT TRAILER	•	-	•	12				17
RIDE ON PAINT MACHINE (AIRPORT)	27							, //
EXCAVATOR AND JACKHAMMER		'	1	310				310
DUMP TRUCK & TRAILER	•	260		ı	'			050
SIGN PROGRAM APPLICATION TABLE	ō		'	1	•	•		
ROOF REPAIRS - 7 LEE ST	20							
HAUL TRUCK CONVERSION	114	1						
RESERVE FOR EQUIPMENT/INFRASTRUCTURE NEEDS	10	75	57	75	75	08	285	
	210	480	457	492	360	440	195	2,634
TOTAL INTERNALLY FUNDED PROJECTS	2 594	6.354	6.366	12 155	2 200	2177	٦	5



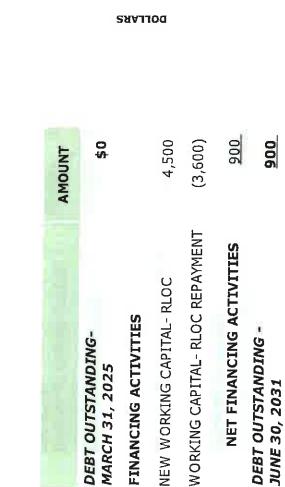
DOLLARS

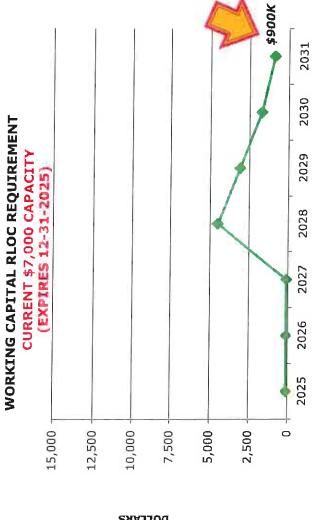
CASH AND INVESTMENTS...





JISTANDING DEBT ANALYSIS... OJECTED FY 2025 - FY 2031





JUNE 30 FISCAL YEAR END BALANCES

PROJECTED FY 2025 - FY 2031 NET CASH FLOW...

(\$,000) \$

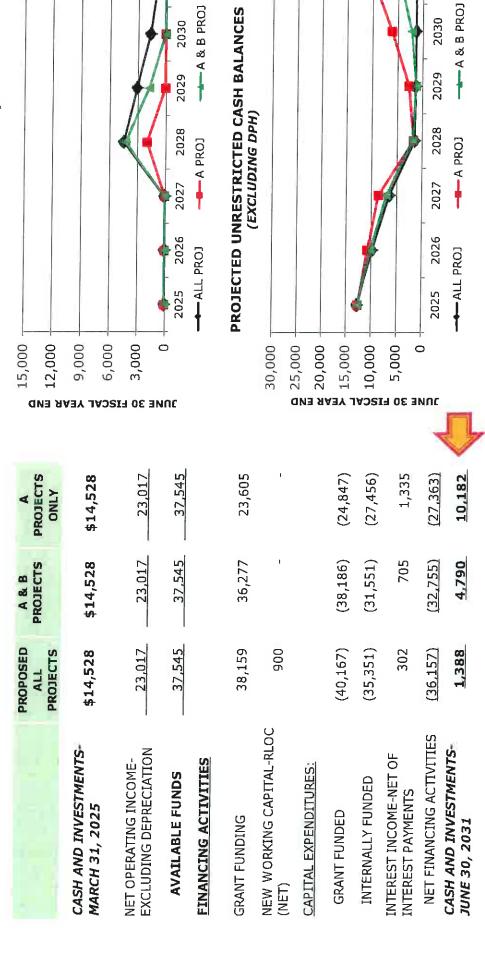
	3,990 23,017		11,081 38,159	- 4,500		(11,665) (40,167)	(2,510) (35,351)	(800) (3,600)	(58) 302	(3,952) (36,157)	38 (13,140)	1,350 14,528	1,388 1,388
L.	5 218,5		5,608 1.	ı		(5,903) (11	(2,172) (2	(1,400)	(110)	(3,977)	(65)	1,415	1,350
FY 2029	0.567.		3,459	•		(3,641)	(2,200)	(1,400)	(186)	(3,968)	(133)	1,548	1,415
FY 2028	2,760		1,037	4,500		(1,092)	(13,155)	ŧ	ı	(8,710)	(4,950)	6,498	1,548
FY 2027	3,230		7,004	1		(7,372)	(998'9)	1	179	(6,555)	(3,325)	9,823	6,498
FY 2026	ה ה ה		5,470	(8)		(5,758)	(6,354)	t	313	(6,329)	(2,936)	12,759	9,823
FY 2025 TO GO	60		4,500			(4,736)	(2,594)	1	164	(2,666)	(1,769)	14,528	12,759
CASH FROM OBERATIONS	FINANCING ACTIVITIES	FUNDING SOURCES:	GRANT FUNDING- FAA / STATE	NEW WORKING CAPITAL- RLOC	FUNDING REQUIREMENTS:	GRANT FUNDED CAPITAL PROJECTS	INTERNALLY FUNDED CAPITAL PROJECTS	WORKING CAPITAL RLOC- REPAYMENT	INTEREST INCOME- NET	NET FINANCING ACTIVITIES	NET CASH FLOW	CASH- BEGINNING OF PERIOD	CASH- END OF PERIOD

\$1,388 \$4,790

\$10,182

ON OF LO 2025 - FY 2031 FIN

PROJECTED DEBT OUTSTANDING (EXCLUDING DPH)



X006\$⁴

2031

2030



MOTION

Director Ferrini:

The Pease Development Authority (PDA) Board of Directors hereby approves of and authorizes the Executive Director to renew PDA's \$7 million Revolving Line of Credit with BankProv for a three (3) year term; all in accordance with the Memorandum of Suzy Anzalone, Director of Finance, dated May 6, 2025, attached hereto.

N:\RESOLVES\Resolves\2025\Revolving Line of Credit Ext (5-20-25).docx



Memorandum

To:

Paul E. Brean, Executive Director

From:

Suzy Anzalone, Director of Finance

Date:

May 6, 2025

Subject:

BankProv Revolving Line of Credit

The Pease Development Authority's ("PDA") \$7 million Revolving Line of Credit (RLOC) with BankProv is scheduled to expire on December 31, 2025.

BankProv has agreed to renew the RLOC for a term of three (3) years with the same interest rate benchmark as our current agreement.

The terms of the new RLOC include:

- An interest rate benchmark of 250 basis points above the One Month Federal Home Loan Bank; Classic Advance Rate (currently 4.49%) adjusted monthly.
- Unsecured with no collateral required.
- No non-usage fees.

The RLOC facility should be more than sufficient to meet our working capital needs through 2027. However, if PDA decides to re-prioritize any of its non-grant related capital projects and need additional working capital, PDA has the ability to adjust the terms of the agreement with BankProv at any time.

At the May 20, 2025, PDA Board of Directors' meeting please seek approval to renew PDA's RLOC in the amount of \$7 million dollars.



MEMORANDUM

TO:

Pease Development Authority Board of Directors

FROM:

Paul E. Brean, Executive Director

DATE:

May 9, 2025

SUBJECT:

Licenses / ROEs / Easements / Rights of Way

In accordance with the "Delegation to Executive Director: Consent, Approval and Execution of License Agreements," PDA entered into the following Right-of-Entry:

1. Name:

Rochester Police Department and Flight 4CF Inc.

License:

Right of Entry Skyhaven Airport

Location:

Wings and Wheels Event

Purpose: Term:

June 6, 2025, through June 8, 2025

2. Name:

New England Seacoast Region Chapter 225 of the Experimental

Aircraft Association

License:

Right of Entry

Location:

Skyhaven Airport

Purpose:

Staging and Hosting Chapter Events

Term:

May 1, 2025 through October 15, 2025

3. Name:

PROCON

License:

Right of Entry

Location:

Flightline Road and Kilo Taxiway Apron and Ramp Area

Purpose:

Survey / site inspection purposes

Term:

May 5, 2025 through September 30, 2025

Director Fournier was consulted and granted his consent regarding these Rights of Entry.

P\BOARDMTG\2025\License Report (5-20-2025).docx



MEMORANDUM

TO:

Pease Development Authority Board of Directors

FROM:

Paul E. Brean, Executive Director Kary

Agreements" PDA approved the following lease option with:

DATE:

May 9, 2025

SUBJECT:

Lease Report

In accordance with the "Delegation to Executive Director: Consent, Approval of Sub-Sublease

1. Tenant:

GP Building Products Operations LP

Space:

100 New Hampshire Avenue (Suite 100)

Use:

General Warehouse and Distribution and ancillary office use

Term:

Ten (10) years; Commencement Date to be confirmed

2. Tenant:

Cianbro Corporation

Space:

2 International Drive (Suite #105)

Use:

Office and related use

Term:

Two years with one (1) three-year option; Commencement April 1, 2025

3. Tenant:

RWW Home and Community Rehab Services, Inc.

Space:

30 International Drive (Suite 105A)

Use:

Behavioral Health Office and general office use

Term:

Sixty (60) months; Commencement July 1, 2025

4. Tenant:

Market Street Architects

Space:

325 Corporate Drive

Use:

Administrative, executive, general office purposes of contiguous space on the

second floor.

Term:

Commencing through December 31, 2034

5. Tenant:

Sycom Enterprises LLC

Space:

222 International Drive (Suite #1350

Use:

Business office uses in the Industrial Zone.

Term:

Two (2) years commencing April 15, 2025 through April 30, 2027

Phone: 603.433.6088 Fax: 603.427.0433 www.peasedev.org

6. Tenant:

Enterprise Rent-A-Car Company of Boston

Space:

Portsmouth International Airport at Pease Terminal

Use:

Car Rental Concession

Term:

Exercise the First of Two One-year Options to June 30, 2026

The Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements also requires the consent of one member of the PDA Board of Directors. In this instance, Director Fournier was consulted and granted his consent.



MOTION

Director Semprini:

The Pease Development Authority ("PDA") Board of Directors approves and authorizes the Executive Director to finalize and execute Lease Amendment No. 3 concerning the Lease between the PDA and 111 New Hampshire LLC regarding the premises at 111 New Hampshire Avenue, in order to amend Article 9, <u>Use of Leased Premises</u>, Section 9.1; all as more fully described in the memorandum of Paul E. Brean, Executive Director, dated May 6, 2025, attached hereto, and incorporated herein.

N:\RESOLVES\2025\111 NH LLC (111 NH Ave) - Lease Amd (5-20-2025).docx



MEMORANDUM

To: Pease Development Authority Board of Directors

From: Paul E. Brean, Executive Director

Date: May 6, 2025

Re: 111 New Hampshire Avenue

111 New Hampshire LLC ("111NH"), a New Hampshire limited liability company with an address of 210 Commerce Way, Suite 300, is PDA's tenant and the owner of an approximately 75,000 square foot building at 111 New Hampshire Avenue, in the Pease Industrial Zone. Approximately 56,000 square feet of the building formerly housed the business offices and printing location of Seacoast Newspapers, Inc.

The lease of 111 New Hampshire Avenue began in December 2005, with a base term of 30 years, and four 5-year extension options, for a maximum term of 50 years. The Lease was amended in 2023 via Lease Amendment No. 1 and No. 2, to adjust the permitted uses when Optima Dermatology became a subtenant at the premises and to delete the Transportation Infrastructure Improvement Fee provision. In 2023, the Board approved an assignment of the lease from Seacoast Newspapers, Inc. to 111NH.

111NH intends to lease the former Seacoast Newspapers space to Orbis Sibro, Inc. ("Orbis"), a company that provides engineering, technical, and consulting services to the Department of Defense. Orbis intends to sublease some of its leased space to the United States Navy. To finalize the lease, 111NH seeks to amend the permitted uses under Article 9 of the lease with the PDA to shift from the former media/newspaper use at the premises and align the allowed uses with Orbis' intended use of the space (business office, warehousing, light manufacturing). As a result, the parties have drafted Lease Amendment No. 3, attached, for Board approval. The proposed uses conform to the Pease Zoning Ordinance.

At the Board of Directors May 20, 2025, meeting, please approve and authorize me to finalize Lease Amendment No. 3 with 111NH, in order to amend the permitted uses under Article 9 of the lease.

Phone: 603.433.6088 Fax: 603.427.0433 www.peasedev.org

LEASE AMENDMENT NO. 3

Lessor:

Pease Development Authority ("Lessor" or "PDA")

Lessee:

111 New Hampshire LLC ("Lessee")

Premises:

111 New Hampshire Avenue - Pease International Tradeport

Portsmouth, New Hampshire

Lease Date: December 23, 2005

This Lease Amendment No. 3 effective above referenced Lessor and Lessee:

2025, by and between the

WHEREAS, Seacoast Newspapers, Inc. "Seacoast") as Sublesser and Pease Development Authority, as Sublessor entered into a certain Sublease effective December 23, 2005 (the "Sublease") for property located at 111 New Hampshire Avenue, Pease International Tradeport, consisting of 435,600 square feet (approximately 10 acres), Statutory Notice of Sublease of which is recorded at the Rockingham County Registry of Deeds at Book 4613, Page 1338 (the "Property");

WHEREAS, effective May 3, 2023, seacoast and PDA imended the Lease pursuant to Lease Amendment No. 1 to delete and replace Article 9. Use of Leased Premises, which Amendment was made apart of the Lease;

WHEREAS, Lessee, with the consent and approval of PDA, assumed the rights, duties and obligations of Seacoast under the terms and conditions of the Lease by Assignment and Assumption of Sublease dated as September 28, 2023, and recorded in the Rockingham County Registry of Deeds at Back 6509, Page 1437; and,

PDA amended the Lease pursuant to Lease Amendment No. 2 to delete in its entirety Section 2A.8. Transportation Infrastructure Improvement Fee;

WHEREAS requested and Lessor has agreed to make certain amendments to the Lease.

NOW, THEREFORE, Lessor and Lessee agree for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, that the Lease be amended as set forth below:

1. Article 9, <u>Use of Leased Premises</u>, Section 9.1, as amended by Lease Amendment No. 1, is deleted in its entirety and replaced with the following language:

9.1 The purposes for which Lessee may use the Leased Premises are business office, testing laboratories and facilities, warehousing, light industry and manufacturing, and customary accessory uses thereto, including but not limited to off-street parking and loading, and such further accessory uses as are consistent therewith and for no other uses without Lessor's prior written consent. Lessee shall not use, or permit to be used, the Leased Premises for any other purpose without the prior express written consent of Lessor. Lessor's consent shall be subject to the execution of an appropriate agreement which shall include a provision requiring the payment of established fees and charges that may be applicable to any such additional uses consented to by Lessor. Lessee is prohibited from any use of the Leased Premises not specifically granted in this Section 9.1.

2. All other terms and conditions of the Lesse shall remain in full force and effect and shall continue to be binding upon Lessor and Lessee



Executed as of the date first set forth above.

	111 New Hampshire LLC, a New Hampshire limited liability company
	By: Name: Michael / Kane Title: Manager
STATE OFCOUNTY OF	
Michael J. Kane, as Manager, of 111 New H	
proven) to be the person whose name is subsering that he/she executed the same as Manager of the contained on behalf of the said limited liability contained on the said liabili	New Hampshire LLC for the purposes therein
	Public/Justice of the Peace
Print	Name:Commission Expires:

Pease Development Authority

	By:
	Name: Paul E. Brean
	Title: Executive Director, duly authorized
	The Baccurve Freeton, dary admonized
STATE OF NEW HAMPSHIRE	
COUNTY OF ROCKINGHAM	
On this the day of	, 2005 before me the undersigned officer,
	ecutive Director of Pease Development Authority,
	roven to be the person whose name is subscribed to
	ged that he executed the same for the purposes
contained therein on behalf of the develop	ment authority.
	Notaly Public/Justice of the Peace
	Notably Fublic/Justice of the Feace
	Print Name:
	My Commission Expires:
	Commission Expires.



MEMORANDUM

TO:

Pease Development Authority Board of Directors

FROM:

Paul E. Brean, Executive Director

DATE:

May 9, 2025

SUBJECT: Contract Reports

In accordance with Article 3.9.1.1 of the PDA Bylaws, I am pleased to report the following:

1. Project Name:

American Association of Airport Executives

Board Authority:

Director Ferrini

Cost:

\$8,800.00

Summary:

2025 / 2026 Maintenance Service Plan for the Interactive Employee

Training – Learning Suite (IET-LS)

2. Project Name:

PremierFence

Board Authority:

Director Ferrini

Cost:

\$7,210.15

Summary:

Replacement of vinyl fence at the east end of the Pease Golf Course

building, outside Grill 28.

3. Project Name:

JLP Sealcoat

Board Authority:

Director Ferrini

Cost:

\$6,623.00

Summary:

Apply two coats of Neyra Force (Petroleum Resin sealer) Sealcoat on all

asphalt surfaces in the short-term parking lot in front of Pease International Airport (est. 37,000 sq. ft.). Operation will be completed in

www.peasedev.org

two parts to facilitate uninterrupted passenger movement.

4. Project Name:

VHB

Board Authority:

Director Ferrini

Cost:

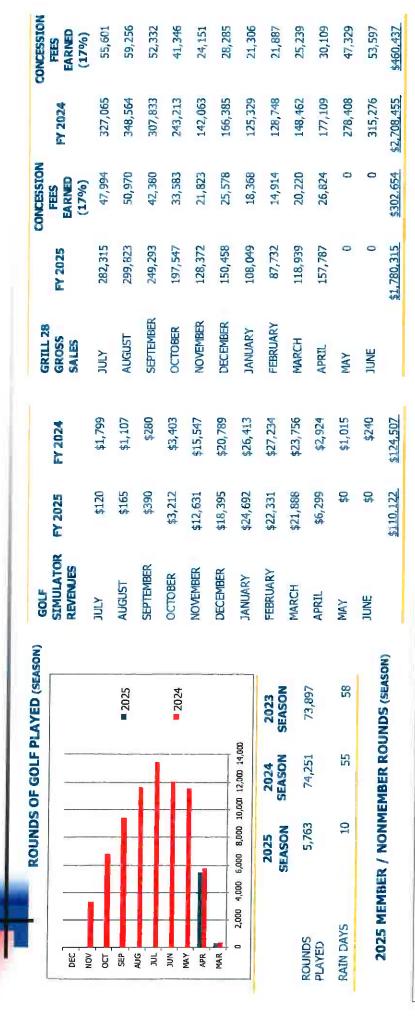
\$6,000.00

Summary:

Perform a Truck Turn Evaluation at 100 New Hampshire Avenue

P:\BOARDMTG\2025\Contract Report (5-20-2025).docx

KEY GOLF COURSE BENCHMARKING DATA - APR 2025



CLUB/ COURSE FUNCTIONS	FY 2025 YTD	FY 2024 YTD
GROUPS 20-59	40,815	39,380
TOURNAMENT PLAY	207,421	188,341
LEAGUES	71,014	63,112
FOOD AND ROOM FEES	234,449	268,654



DEC

3

DCT

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JUN

MAY

HAR

MEMBER

10,000 12,000

8,000 6,000 4,000 2,000

MEMBER 1,522 NONMEMBER 4,241 TOTAL 5,763 2024 ROUNDS- SEASON MEMBER 10,725
--

SE	ī	9	7
2024 ROUNDS-	MEMBER	NONMEMBER	TOTAL

SEASON	10,725	63,526	74.251
2024 ROUNDS-	IEMBER	JONMEMBER	TOTAL

PERIOD ENDING MARCH 2025 **AIRPORT REPORT**

11,582 2025 9,070 2,512 **MARCH ENPLANEMENTS** Scheduled Enplanements Chartered Enplanements **Total Enplanements**

2025 Enplanements YTD

31,131

REVENUE PARKING-MAR

\$111,174

2,572 Transactions @ \$43.22

\$148,887

MAR FUEL FLOWAGE FEES

1,861,093 Total Gallons

%08

10%

10%

Commercial

CRAF and DOD

General Aviation

Fuel Pricing

Port City Air Retail; \$5.95 Jet A

Port City Air Retail; \$6.60 100LL

Northeast Avg; \$6.97 Jet A, \$7.70 100LL

Grant Projects

Airport Layout Plan Update Taxiway Alpha

ATCT Design & Construction

Enterprise Concession Fees: Jan., Feb., Mar. \$11,182.89





Memorandum

To:

Paul E. Brean, A.A.E., Executive Director

From:

Michael R. Mates, P.E., Director of Engineering MRM

Date:

May 9, 2025

Subject:

ATCT Improvements Report

In August of last year, the Board approved engaging Harriman, PDA's on-call architectural services consultant, to develop a design and produce bid documents based on the recommendations resulting from the evaluation of the air traffic control tower ("ATCT"). In short, the recommendations include improvements to the fire alarm, fire suppression, electrical, mechanical, and plumbing systems, as well as upgrades to cure deficiencies in the building envelop, accessibility, and structural elements. A copy of the drawing set's cover sheet is attached. The List of Drawings illustrates the breadth of the proposed scope of work.

As mentioned previously, the ATCT was constructed in the mid-1970's. Selected building systems were upgraded in 2002. However, deficiencies related to plumbing, accessibility and energy efficiency were not addressed. The systems that were upgraded or replaced have reached the end of their useful lives, and the condition of the exterior of the building has further deteriorated in the last 23 years. To address these issues, and to bring the building into compliance with updated life safety codes, the work detailed in drawing package is needed.

Earlier discussions of the project highlighted the possibility of obtaining federal grant funding through the Airport Terminal Program ("ATP"). Our application for FY 2025 ATP money was unsuccessful. Although the program is scheduled for one more year of funding in FY 2026, we are no longer optimistic about receiving funds. Through feedback from FAA, we have learned that our last application did not receive a high ranking due in part to the fact that the tower is not FAA owned and is not operated by FAA controllers. Despite this fact, we have been waiting for the Notice of Funding Opportunity ("NOFO") for the FY 2026 ATP. The NOFO that we expected in February has not yet been posted.

The delay in the NOFO, coupled with the low probability of receiving federal funds, leads us to recommend internal funding for the project. There are a few favorable considerations associated with internally funding the work. Required federal provisions related to such things as project administration, certifying payrolls, and Buy/Build America often delay and add cost to the project. Moreover, delay will likely contribute to an increase in the cost of materials. As the ownership

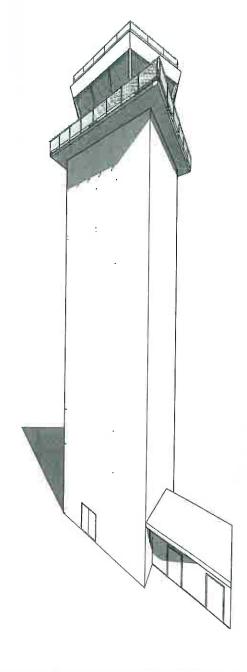
and operation of the ATCT will not change, we do not expect any different result if we were to wait for the NOFO and file a second application.

For these reasons, we intend to advertise and bid the project in early June with bids due in mid July. At that time we will know the total cost for the work and, if within the allocated budget, be prepared to seek Board approval in August.

N:\ENGINEER\Board Memos\2025\ATCT report project status docx

AIR TRAFFIC CONTROL (ATC) TOWER RENOVATION PEASE DEVELOPMENT **AUTHORITY** PORTSMOUTH INTERNATIONAL AIRPORT AT PEASE

CONSTRUCTION DOCUMENTS APRIL 16, 2025



LIST	OF DRAWINGS		
600-1	COVER SMEET	DITINA	ING DRAYINGS
G00-2	CODE REVIEW	P00-1 P05-1	LEGEND, GENERAL NOTES & DETAILS DEMOLITION DRAINAGE PLANS
LIFE SA	FETY	P05-2	DEMOLITION DRAINAGE PLANS
LS00-1	CODE SUMMARY	P06-1	DEMOLITION SUPPLY PLANS
L610-1	LIFE SAFETY PLAN - BASEMENT &	PDB-2	DEMOLITION SUPPLY PLANS
	LÉVEL 1	P10-1	DRAINAGE PLANS
LB10-2	LIFE SAFETY PLAN - LEVEL 2 6 3	P10-2	DRAINAGE PLANS
LS10-9	LIFE SAFETY PLAN - LEVEL 4 & 5	P20-1	SUPPLY PLANS
LS10-4	LIFE SAFETY PLAN - LEVEL 8 & 7	P20-2	SUPPLY PLANS
L810-5	LIFE SAFETY PLAN - LEVEL 8 & 9	P50-1	DETAILS
LS10-6	LIFE SAFETY PLAN - LEVEL 10 & BALCONY	P50-2	DETAILS
LS10-7	LIFE SAFETY PLAN - LEVEL 11 & ROOF	P80-1	SCHEDULES NICAL DRAWINGS
CIVIL DI	RAWINGS	MEGHA M00-1	LEGEND & GENERAL NOTES
C00-1	BITE NOTES	MDS-1	DEMOLITION BASEMENT - 8TH FLOOR
C00-2 C10-1	SITE EROSION CONTROL NOTES EXISTING SITE CONDITIONS AND	MD5-2	DUCTWORK DEMOLITION 9TH FLOOR - 11TH FLOOR
C20-1	DEMOLITION PLAN SITE LAYOUT PLAN	MG6-1	DUCTWORK DEMOLITION BASEMENT - 8TH FLOOR
C30-1	SITE GRADING AND EROSION CONTROL PLAN	MD6-2	PIPING DEMOLITION 9TH FLOOR - 11TH FLOOR
C40-1	SITE UTILITY PLAN		PIPING
C50-1	SITE DETAILS	M10-1	BASEMENT - 5TH FLOOR DUCTWORK
C50-2	SITE DETAILS	M10-2	OTH FLOOR - 11TH FLOOR DUCTWORK & SECTIONS
EXTERM	OR ENVELOPE	M20-1	BASEMENT-5TH FLOOR PIPING
XG00-1	GENERAL BUILDING ENDLOSURE	M20-2	STH-10TH FLOOR PIPING & SECTIONS
	NOTES	M50-1	DETAILS
XG10-1	EXISTING AND PROPOSED CROSS SECTIONS	M50-2	DETAILS
XG10-2	ATTACHMENT LAYOUT PLAN AND	M50-3	DETAILS DETAILS
A010-2	TAPERED INSULATION LAYOUT PLAN	MS0-4 M80-1	SCHEDULES
XG10-3	PHOTOGRAPHIC DOCUMENTATION	Med-2	SCHEDULES
XD10-1	ROOF DEMOLITION PLANS	(figure)	CONTENDED
XD10-2	ROOF DEMOLITION AND CONCRETE	ELECTR	ICAL DRAWINGS
	REPAIR PLANS	EDG-1	SYMBOLS, ABBREVIATION, NOTES AND
XD20-1	NORTH AND EAST DEMOLITION AND CONCRETE REPAIR ELEVATIONS		LIGHTING FIXTURE SCHEDULE
XD20-2	SOUTH AND WEST DEMOLITION AND	E05-1	FLOOR PLANS BASEMENT - BTH FLOOR DEMOLITION
XD20-3	CONCRETE REPAIR ELEVATIONS CAB ELEVATIONS	E05-2	FLOOR PLANS 9TH - TOWER CAB DEMOLITION
XD60-1	WINDOW DEMOLITION SCHEDULE	E10-1	FLOOR PLANS BASEMENT - 8TH FLOOR
XP10-1	ROOF AREA PLANS		LIGHTING
XP10-2	ROOF AREA PLANS	E10-2	FLOOR PLANS 9TH - TOWER CAB
XP20-1	NORTH AND EAST ELEVATIONS	E20-1	LIGHTING FLOOR PLANS BASEMENT - 8TH FLOOR
XP20-2 XP20-9	SOUTH AND WEST ELEVATIONS CAB ELEVATIONS	EX	POWER POWER
XP50-1	ROOF DETAILS	E20-2	FLOOR PLANS BTH - TOWER CAB
XP50-2	ROOF DETAILS		POWER
XP50-3	ROOF DETAILS	E21-1	ENLARGED PLAN
XP91-1	WALL PANEL DETAILS	E50-1	POWER RISER DIAGRAMS DEMOLITION AND PROPOSED
XP51-2	WALL PANEL DETAILS	E80-1	PANELBOARD SCHEDULES NEW
XP61-9	WALL PANEL DETAILS		EQUIPMENT
XP51-4	WALL PANEL DETAILS	E60-2	PANELBOARD SCHEDULES EXISTING
XP50-1	WINDOW SCHEDULE		EQUIPMENT
XP80-1 XP80-2	WINDOW DETAILS WINDOW DETAILS	E60-3	PANELBOARD SCHEDULES EXISTING EQUIPMENT
PAR INC.	DAI DOMESTICE	E70-1 E80-1	DETAILS
	URAL DRAWINGS	EBU-1	SITE PLAN ELECTRICAL
500-1 510-1	GENERAL NOTES ADDITION PLANS, SECTIONS AND	FIRE ALA	NO.
010-1	DETAILS	FA00-1	FIRE ALARM LEAD SHEET
510-2	TYPICAL DETAILS	FA00-2	FIRE ALARM RISER DIAGRAM
920-1	TOWER STRUCTURAL FRAMING PLANS	FACC-3	FIRE ALARM SEQUENCE OF
S20-2 S20-3	TOWER STRUCTURAL FRAMING PLANS TOWER BALCONY FRAMING PLANS AND	FA10-1	OPERATIONS FIRE ALARM PLAN - BASEMENT &
	REPAIR OF EXISTING CONCRETE NOTES	FA10-2	LEVEL 1 FIRE ALARM PLAN - LEVEL 2 & 3
		FA10-3	FIRE ALARM PLAN - LEVEL 4 & 6
ARCHITE	CTURAL DRAWINGS	FA10-4	FIRE ALARM PLAN - LEVEL 6 & 7
A00-1	ABBREVIATIONS, LEGENDS & ADA DOOR APPROACH CLEARANCES	FA10-6	FIRE ALARM PLAN - LEVEL 8 & S
A05-1	DOOR APPROACH CLEARANCES DEMOLITION PLANS BASEMENT - 6TH	FA1D-6	FIRE ALARM PLAN - LEVEL 10 & BALCONY
A05-2	PLOOR DEMOLITION PLANS 6TH FLOOR -	FA1D-7	FIRE ALARM PLAN - LEVEL 11 & ROOF
	TOWER CAS	FAS0-1	FIRE ALARM DETAILS
A10-1 A10-2	FLOOR PLANS BASEMENT - 8TH FLOOR	COMMIN	ICATIONS
A10-2 A11-1	FLOOR PLANS 9TH -TOWER CAB FIRE PUMP ADDITION PLAN AND	T20-00	GENERAL NOTES
A11-2	DETAILS TOWER CAB ENLARGED PLAN & ORTHO	T20-1 T20-2	FLOOR PLANS BASEMENT - BTH FLOOR COMMUNICATION FLOOR PLANS 9TH - TOWER CAR
	VIEWS	120+2	FLOOR PLANS 9TH - TOWER CAS COMMUNICATION
A40-1	CONSTRUCTION SYSTEMS DETAILS	750-1	COMMUNICATION RISER DIAGRAMS
A50-1	DETAILS		
A60-1 A70-1	DOOR SCHEDULE REFLECTED CEILING PLANS BASEMENT		
	- 8TH FLOOR		
A70-2	REFLECTED CEILING PLANS STH - BALCONY & CEILING DETAILS		
A71-1	MATERIAL PLANS BASEMENT - 6TH FLOOR		
A71-2	MATERIAL PLANS 9TH FLOOR - TOWER CAB, FINISH & SPECIALTY SCHEDULES		

FPOOM FIRE PROTECTION LEAD SHEET
FP104 FIRE PROTECTION PLAN - BASEN
LEVEL 1

FP80-1 FIRE PROTECTION DETAILS

FIRE PROTECTION PLAN - LEVEL 2 & 3 FIRE PROTECTION PLAN - LEVEL 4 & 5 FIRE PROTECTION PLAN - LEVEL 6 & 7

FIRE PROTECTION PLAN - LEVEL 6 & 9 FIRE PROTECTION PLAN - LEVEL 10 & BALCONY FIRE PROTECTION PLAN - LEVEL 11 &

Harriman

AIR TRAFFIC CONTROL (ATC) TOWER RENOVATION PEASE DEVELOPMENT **AUTHORITY** PORTSMOUTH INTERNATIONAL AIRPORT AT PEASE

PORTSMOUTH, NH

Harriman Prejuct No.	24248

Graphic Scale	
(person maranes) Training principal at \$1.5 alp al	

CONSTRUCTION DOCUMENTS

Drawn by: KLS

Räykjon Dala	Revision Description	

COVER SHEET

G00-1



Memorandum

To: John Meehan, Airport Operations Manager

From: Sandy McDonough, Airport Community Liaison

Date: May 8, 2025

Re: Noise Report for April 2025

Portsmouth International Airport at Pease ("PSM") received five noise inquiries in April, 2025

- April 23, 2025: A resident of Rye, NH, logged a complaint regarding the amount of propeller driven airplanes that fly out of Portsmouth International Airport.
- April 25, 2025: A resident from Portsmouth, NH logged a complaint concerning a helicopter circling over the Sherburne neighborhood at 10:45 p.m. The helicopter is owned by Lifeflight of Maine, LLC and landed at Portsmouth Regional Hospital.
- April 25, 2025: A resident from Portsmouth, NH logged a complaint concerning a helicopter circling over the Sherburne neighborhood at 11:05 p.m. The helicopter is owned by Lifeflight of Maine, LLC and landed at Portsmouth Regional Hospital.
- April 30, 2025: A resident of Greenland, NH logged a complaint about loud jets departing before
 7:00 a.m. At 6:48 a.m., four German military fighters (Tornados) departed Runway 34,
 consecutively and a few minutes later two German support tankers (A330), departed.
- April 30, 2025: A resident of Portsmouth, NH (Sherburne neighborhood) logged a complaint regarding his house shaking three times in a two-minute period. At approximately 6:30 p.m., two KC46A aircraft, from the New Hampshire Air National Guard took off consecutively.

DATE:

May 20, 2025

TO:

Pease Development Authority (PDA) Board of Directors

FROM:

Richard Hartley, Assistant Director, Ports and Harbors & Capather

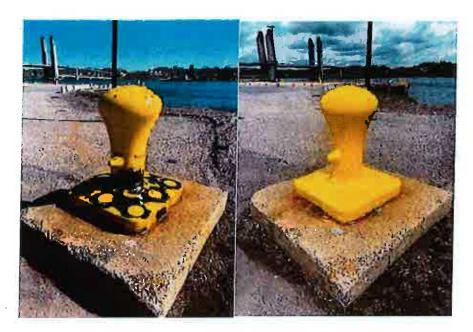
SUBJECT:

Ports and Harbors PDA Board Notes

Market St. Marine Terminal:

No vessels since April Board Meeting/ Last Report

Capitalizing on warmer weather for various improvements



MAS has completed epoxy-based crack sealer work on pier infill area. NHPA will monitor product's resilience and consider application to more of the pier.



- Atlantic Marine Corp. moved onsite job trailer was delivered May 9. Their presence on our terminal facility will be a valuable compliment to shipping ops in region.
- Engineers have submitted draft bid documents for review for the Functional Replacement Barge Dock project. We hope to begin project in 2026.

Future MSMT Operations:

- Cruise season begins June 28 (ACL American Patriot)
 - o 10 ships expected between June and Oct.
- Bulk ship (road salt) expected in July to replenish Morton's stock.

Facilities:

Portsmouth Fish Pier

- Decking/Bracing Project:
 - Final walk through conducted, Riverside and Pickering must secure some more pilings and sink lags below decking (prevent damage from plowing)
- PFP Building Project:
 - o AME Report, week ending 5/2/25: During the site visit, we observed the contractor's progress from outside the construction fence, focusing on the roof truss installation. The framing crew was actively working on the upriver side of the building, placing trusses and installing bracing. A brief conversation was held with the BPS foreman to understand the ongoing work, without interrupting their operations. No issues or defective work were identified at this stage, and a follow-up inspection will be conducted once the installation is complete.

Photo 1: Overall view of truss installation at PFP



Photo 2: Ongoing installation of truss bracing at PFP



Rye Harbor

- Rye Harbor Study:
 - o Four public engagements were held over the past four weeks:
 - 1. April 17 held at PDA
 - 2. April 22 held at Rye Harbor
 - 3. April 23 held at PDA
 - 4. May 08 held at Rye Harbor
 - Each engagement included valuable input form the harbor stakeholders.
 - The two engagements at the harbor itself involved a walk-through of the facility with users and other members of the public.
 - A more detailed briefing on the study will be provided by Tighe and Bond.
- The Rye Harbor gatehouse trailered to the facility and installed for the season.

Hampton Harbor

 DPH staff is working with NH Department of Environmental Services to swap the 4,000 gal unleaded fuel tank (which failed annual inspection last summer) with the 10,000 gal diesel tank. Site walk through with Lake Region Environmental set for May 16, 2025.



555 Market Street, Suite 1 Portsmouth, NH 03801

PORTS AND HARBORS

Date:

April 29, 2025

To:

Paul Brean, Pease Development Authority ("PDA"), Executive Director

From:

Richard Hartley, Assistant Director Ports and Harbors

Subject:

Charter Boat Right of Entry Miss Maura Fisheries, LLC., Hampton Harbor Marine

Facility

The Division of Ports and Harbors (the "Division") received a request from Peter Lagerstrom of Miss Maura Fisheries, LLC., a charter fishing operator, to enter into a Right of Entry ("ROE") agreement for use of the facilities at the Hampton Harbor Marine Facilities (the Premises") in association with his charter fishing business, Miss Maura Fisheries, LLC ("Miss Maura"). This is "Charter Only" operation and Miss Maura will use the premises to pick up and drop off charter customers. The Division is proposing the end of the term to coordinate with existing Charter ROE's and expire on June 30, 2026. A recommendation from the Hampton Facility Manager, Kevin Hanlon, is attached for reference. Should you approve, a ROE agreement will be executed, subject to the terms and conditions listed below:

PREMISES:

Hampton Harbor Marine Facility, 1 Ocean Blvd., Hampton, NH

TERM:

Upon approval through June 30, 2026

PURPOSE OF ROE:

Charter Boat Operations & Customer Parking

CUSTOMER

PARKING FEE:

\$10.00 per vehicle for customers using the Premises parking area.

subject to change during the term of the ROE.

Therefore, in accordance with RSA 12-G:43 (b), "Aid in the development of salt water fisheries and associated industries" the Division recommends approval through your "Delegation to Executive Director: Consent, Approval, and Execution of Charter Boat Right of Entry," adopted by the PDA Board of Directors on April 20, 2017.

Among other requirements of the Charter ROE, Miss Maura shall meet the following required conditions, in accordance with the Charter Right of Entry agreement, prior to operating the charter at the facility:

- 1. Secure a Pier Use Permit;
- 2. Provide proof of satisfying PDA's minimum insurance requirements; and
- 3. Provide documentation that the business is registered and in "Good Standing" with the Secretary of State to conduct business in New Hampshire.





PORTS AND HARBORS

Date: April 1, 2025

To: Tom Maciel, New Hampshire Port Authority, Operations Manager

From: Kevin Hanlon, Hampton Harbor, Facilities Manager

Right of Entry, Miss Maura Fisheries, LLC, Hampton Harbor

Miss Maura Fisheries, LLC, (Miss Maura) would like to apply for a Right of Entry (ROE) to operate a charter fishing business out of the Hampton Harbor Marine Facility. Miss Maura has operated both a commercial fishing and a commercial lobstering business out of Hampton for approximately 40 years. Miss Maura has a mooring in Hampton #1, as well as have had both Pier Use Permits and Skiff Permits over the years. Miss Maura is in good standing with the New Hampshire Secretary of State and is up to date with insurance requirements and fees. Miss Maura has always worked within the Pda Rules. I feel that this charter business would be a good addition to our Hampton Harbor Facility. I recommend the issuing of an ROE to Miss Maura.



Division of Ports and Harbors Advisory Council 555 Market St. Portsmouth, NH 03801 Tel 603-436-8500 Fax 603-436-2780

PORT ADVISORY COUNCIL MEETING MINUTES WEDNESDAY MARCH 26, 2025 4:00 PM

PRESENT:

Chris Snow, Chair

Mike Donahue, Vice-Chair

Erik Anderson Jeff Gilbert Bill McQuillen Chris Ward

Tomas Maciel, Operations Manager/Point of Contact, PDA-DPH

Mandy Huff, Rye Harbor Marine Facility Manager

1. CALL TO ORDER Chair Snow called the meeting to order at 4:00 PM

2. APPROVE MINUTES

Anderson made a motion to approve the January 6, 2025 minutes, Ward seconded. No discussion, a vote was taken, all were in favor and the motion passed.

3. FINANCE REPORT

The finance report for the period ending January 2025 was included in the packet. Gilbert commented that while there appears that there is a significant distortion to the statement largely as a result of losses from storm damage which shows a \$762,000 net loss. From the operations point of view, it looks like it is in line with the budget. February's numbers should add a good amount of revenue. Tom is working with PDA to split some responsibilities for the Main Terminal to focus on attracting deep draft vessels, and the other to focus on Operations/Maintenance at the other Port facilities. The hope is to double the number of ships coming in per year (especially during the summer months when there are less salt ships) to increase revenue. One strong opportunity is with SubCom, which is expected to bring in ships 5 to 6 times a year. Being the only deep draft terminal in the region, we are a great spot to service ships, especially from the Navy Yard. Current future planning include reviewing the current terminal fees and proposing new fees. When a final proposal is ready it will be presented to this group and then the PDA Board of Directors. This terminal is important because of the easy access to Rt. 95. Gilbert indicated that there are identified opportunities for revenue generation and that is a step in the right direction. Maciel indicated that adding additional staff will most likely be necessary. Discussion turned to that the fact that the Memorial Bridge was included on the list for unsafe bridges, if there is a strike. Maciel added that the response time should be very quick if there is a strike because the Coast Guard, and other responders are nearby. Additionally, all ships that come up the river have Pilots on board and tugs alongside. Question: what are the most volatile ships that come up the river (ie: risk of explosion); Answer, the ships that come up the river have safety equipment in place and make them as safe as they can get. The SubCom ship was here to unload cable and receive stores. SubCom typically does this work in Baltimore. Allowing SubCom to come here helps to alleviate closings at their dock up the river due to having to double berth. This is another example that this facility is not simply a "bulk cargo" port and can offer many services. Maciel spoke on the CFS equipment that was sent to Devens MA as an example. Further discussion back to the finance report, Snow asked regarding the term "distortion" (from earlier) Gilbert explained this is terminology that is often used to describe expenses or

revenue that seem "out of the ordinary course" and as a result it modifies the way in which the financials are analyzed. Question was if there another way to report expenses in the report so that it wouldn't show as a loss? The expense has to be shown, and then it can be explained verbally. The PDA does have a set of income statements that are more detailed, the report provided to the PAC is a summary provided for public information. Snow mentioned that Gilbert had previously commented that losses like this haven't been shown this way in the past, so is concerned about optics. It appears the presentation of the report may have changed. In short, the projects that were funded by ARPA or FEMA grants are entered as expenses, and the revenue is added back in as non-operating revenue. It would be helpful to have a bit more context in the commentary and particularly in relation to any new initiatives during the budget process on why and how. Suzy is always happy to answer any questions that may come up. Gilbert would like the PAC to be included in the budget planning at some point to the extent that the PAC role is to be advocates for the Port and to get a good understanding of what the direction is and understanding of the key elements of the budget. Further question on status of federal funding, have we already received the funding? We've received all the funding for the Storm damages that were granted and any future FEMA funding is at a standstill.

4. PISCATAQUA RIVER VESSEL TRANSIT REPORT

The January and February transit reports were included in the packet. With the absence of a river Pilot on the Council the Chair invited Chip Taccetta to speak on the report. Taccetta is attending as a member of the public and is a Portsmouth Harbor River Pilot. Taccetta commented that there were 5 vessels brought in to the State Pier, among the other ships that transited up and down the river.

5. **DIRECTOR'S REPORT**

Snow indicated that Maciel is filling in as the "Point of Contact" until further notice. Maciel reported on the recent PDA Board meetings as follows, and all items were included in the PAC meeting packet:

From the January 7, 2025 PDA Board meeting

- i. Reports:
 - 1. Commercial Mooring Transfers (2), S.F. LLC to SNH Rye, LLC
 - 2. Commercial Mooring Transfer, Crawshaw to Lyons

ii. Approvals:

- Initial Proposed Schedule of Parking, Launch, and Vessel Storage Fees for Hampton and Rye Harbor Marine Facilities, Pda Rule 610.02
- 2. Riverside & Pickering Marine Contractors, Inc. Portsmouth Fish Pier
- 3. Tighe & Bond Rye Harbor Study Project

From the March 11, 2025 PDA Board meeting

- i. Reports:
 - 1. DPH Facilities Report
 - 2. Portsmouth Fish Pier Building, Change Orders 1 & 2
 - a. Temporary Dock Power
 - b. Bathroom
 - 3. American Cruise Line, Right of Entry, approved through Delegation of Authority, Market St. Terminal
 - 4. Charter boats Rights of Entry, approved through Delegation of Authority
 - a. Hooked on Fish Charters, LLC-Rye

b. First Light Fisheries, LLC-Hampton

ii. Approvals:

- 1. Liberty Services, LLC Vessel hauling & launching-Hampton
- 2. Moore's Crane Rental-Crane Services
- 3. Final Adoption, Parking, Vessel Launch, and Vessel Storage
- 4. Initial Proposal Pda 700 Administrative Rules, Slip Permits, State-Owned Restricted Piers
- 5. Acting Director, Administrative Rules Pda 541-Limited Purpose Mooring Appeals

Market Street Terminal:

- There were a handful of ships in February and March, which included, heavy lifts, salt ships, and a couple of tugs needing emergency berthing.
- The Functional Replacement Project is moving ahead. Among other items, the project will be replacing the fendering and extending the main wharf to replace the lost footage due to the realignment of the Sarah Mildred Long Bridge.
- UNH will be at the terminal to pull the turbine that is under the Memorial Bridge for repairs.

Portsmouth Fish Pier

- The Building project is moving ahead, potential completion date is July 2025.
- Anderson asked about the Riverside & Pickering motion for the redecking of the PFP Pier. Particularly the overhead and profit that is included in the change order. Discussion determined that this is a normal business practice for construction contracts.

Rye Harbor

- Rye Harbor study, public engagement meetings will be held in April, dates to be set, but one will be
 in the evening, and one in the morning. Tighe & Bond and their subcontractors will contact
 stakeholders.
- Float installation 3/27

Hampton Harbor

• Float day installation 3/28

6. NEW BUSINESS

- Status of fuel tanks in Hampton Harbor- the sump test failed for the gasoline, it's a large expense and for the time being an option to swap the tanks is being considered, in other words, making the diesel tank a gasoline tank. There is some research that needs to be done before this can happen. There will be over the rail diesel available to those that apply and are approved through the State Fire Marshals office. For Rye, the "recreational side" fuel pumps are now up and running.
- The press release and resume for the new Assistant Port Director, Richard Hartley was circulated. He starts at the Port on April 14th. Snow reported that he's i been in contact with folks at the PDA (Brean & Levesque) and Hartley and looking forward to the PDA being on the same page as the Port. Hartley is expected to attend the PDA Board meeting on April 15th.

7. COMMITTEE REPORTS

Business Development/FTZ-Donahue added that there is definite potential with SubCom, bringing
more functions to its operation in NH, and expanding the facility in Newington. People like Tom
(Maciel) will bring this Port into the future.

- Dredging-Discussion on the Main Pier Dredging that needs to be completed included Maciel reporting that PDA-DPH went to Concord (House Public Works and Highways Committee) to present the 3 capital budget items requests, which did include dredging the main pier area, along with the seawall construction in Rye/Hampton, and the office building at the Market St. Terminal. The "rock" is still in the turning basin and the hope is it will be removed when the next maintenance dredge is done. Discussion on PIDP grant funding, the price to prepare the application ranges from \$20,000 to \$75,000. PDA feels the expense to complete the application is risky as most likely the grant funding would be awarded to larger ports. The PIDP grant would be an 80/20 split.
- <u>Fisheries</u>-Anderson reported on the following items:
 - From a regulatory perspective there was a lot of activity regarding the lobster fishery. The State of NH did not sign on to the Lobster gauge increase (along with the State of Maine) proposed by the Atlantic States Marine Fisheries Commission. This is a huge victory for the lobster fishing industry. The industry will need to propose options to manage the lobster fishery.
 - 2. Off shore wind activity (OSW) is basically shutdown with no federal funds being provided. If permits are in place and can be privately funded, the project may proceed. Donahue added that the research array for floating wind turbines in Gulf of Maine should still move forward, which will be a good thing and would provide some real data for the industry.
 - 3. Some ground fishing activity, but the quotas for NH has not been released yet. Scallop fishery opens up in about a month.
 - 4. Trap cleanup day is set for April 12th. The Port will provide support for this event. Discussion on the ROE for the laydown area in Rye for the company building the seawall. Maciel reported that the area being used will be reduced beginning on July 1 and through Labor Day. The reason for the extent of the ROE is that there have been an unexpected number of requests for more work from the residents on Harbor Rd.
 - 5. The fish pier building is on track to be completed on time.
 - 6. New Right Whale regulations are expected this spring.
- Government- Chief McQuillen reported that the City of Portsmouth was advised that certain Emergency Management funding from FEMA is on hold and under manual review for 60 days, specifically for hazard mitigation and flood prevention. It is assumed that those grants will go away.
- Moorings- Snow reported that he will have a full report next month when the final numbers are provided by the Port.
- Marine Facilities- no report.

8. <u>OLD BUSINESS</u>

Response to David Delorey, Petition for Adoption- Proposed Pda 800 Rules- Rights of Entry- hardcopy in meeting packet.

9. PUBLIC COMMENT

Josh Ford, a fisherman in Portsmouth asked about the building project at PFP and who has oversight for the construction. The concern is that the foundation under the bait cooler may not be 18" as originally thought, and if it fails who will be responsible. Further discussion on whether they are keeping the foundation that has been there all along or if it's being replaced. Maciel reported there is oversight and inspections are being done along the way but will look into this with the engineers

on record to see what the specs call for. In the end, the engineer of record (Appledore) is responsible for the ongoing inspections and to ensure the final project matches the design specifications. Anderson commented that there will be no ice machine, and the fish cooler will not be refrigerated, due to lack of funding. Potential funding from the RLF program to provide funding for the PFP building efforts is off the table. Everyone agrees that ice will be essential for any ground fish activity as the only available ice is in Seabrook.

10. PRESS QUESTIONS

No press present

11. ADJOURNMENT

The meeting adjourned at 5:30.

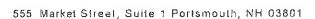


MOTION

Director Parker:

The Pease Development Authority ("PDA") Board of Directors hereby approves Granite State Minerals, Inc.'s request to retroactively exercise the second of three (3) one-year options to extend its License and Operating Agreement, for use of a portion of the Market Street Terminal; all in accordance with the memorandum of Richard Hartley, Assistant Port Director of the Division of Ports and Harbors, dated May 8, 2025; attached hereto.

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PORTS AND HARBORS

Date:

May 8, 2025

To:

Paul Brean, Executive Director Pease Development Authority ("PDA")

From:

Richard Hartley, Assistant Director Ports and Harbors KA

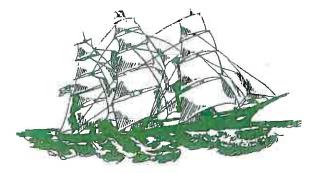
Subject:

Granite State Minerals/Eastern Salt Company license agreement extension

In accordance with Article 3 of the License and Operating Agreement ("LOA") dated November 1, 2022, between Pease Development Authority-Division of Ports and Harbors (the "Division") and Granite State Minerals/Eastern Salt Company ("GSM"), GSM submitted a request to exercise its second renewal option for the use of three (3) acres at the Market Street Marine Terminal (the "Terminal"). GSM uses a portion (3 acres) of the Terminal for storage of imported road de-icing salt. Additionally, GSM/ES is requesting continued use of the Main Wharf to dock ships for discharging road salt and for use of the truck scale for weighing trucks transporting road salt from the terminal. If approved, the second option term will be retroactive to May 1, 2025 and expire April 30, 2026.

The Division has reviewed the request and recommends that the PDA Board of Directors approve the extension of the LOA for the second option term.

OFFICE: 134 Middle Street, Suite 210 Lowell, MA 01852 Phone: 978 • 251-8553 Fax: 978 • 251-8244



PLANT: 227 Market Street Portsmouth, NH 03801 Phone: 603 • 436-8505 Fax: 603 • 436-2458

Granite State Minerals, Inc.

April 22, 2025

Mr. Richard Hartley, Interim Division Director Pease International Development Authority 55 international Drive Portsmouth, NH 03801

Dear Richard,

Granite State Minerals, Inc. is notifying you that we would like to exercise our second option to renew our lease for an additional one (1) year term to extend through April 30, 2026. All terms and conditions to remain the same.

Best regards,

Shelagh E. Mahoney

Shelyh E. Miloney

President



MEMORANDUM

To: Pease Development Authority Board of Directors

From: Paul E. Brean, Executive Director

Date: May 9, 2025

Re: Special Event

I am pleased to report on the following special event:

- Marathon Sports, LLC scheduled the Portsmouth 5K road race to be held on Sunday, May 25, 2025, with its start and finish at Paddy's American Bar & Grille. This event has been held for many years and previously referred to as the "Cisco Portsmouth 5K".
- 2. Annual Walk MS event scheduled for Saturday, May 31, 2025 this event consists of 1-mile and 3- mile walking routes with its start and finish at Great Bay Community College.

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